

# **ADDENDUM C**

# Financial Statements

*February 2008*



PALOMAR  
POMERADO  
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ADD C-2

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### Statistics

<b>CONSOLIDATED</b>	<b>Jan</b>	<b>Feb</b>	<b>Jan vs Feb % Change</b>	<b>Feb Budget</b>	<b>Act vs Bud % Variance</b>
Patient Days Acute	9,876	9,970	1.0%	9,041	10.3%
Patient Days SNF	6,448	5,932	-8.0%	6,125	-3.2%
ADC Acute	318.59	343.80	7.9%	311.78	10.3%
ADC SNF	208.00	204.55	-1.7%	211.21	-3.2%
Surgeries CVS Cases	11	16	45.5%	11	45.5%
Surgeries Total	1,723	1,610	-6.6%	1,582	1.8%
Number of Births	427	442	3.5%	436	1.4%
<b>NORTH</b>					
Patient Days Acute	7,351	7,466	1.6%	6,826	9.4%
Patient Days SNF	2,576	2,355	-8.6%	2,545	-7.5%
ADC Acute	237.14	257.46	8.6%	235.40	9.4%
ADC SNF	83.10	81.21	-2.3%	87.76	-7.5%
<b>SOUTH</b>					
Patient Days Acute	2,525	2,504	-0.8%	2,215	13.0%
Patient Days SNF	3,872	3,577	-7.6%	3,580	-0.1%
ADC Acute	81.45	86.34	6.0%	76.38	13.0%
ADC SNF	124.90	123.34	-1.2%	123.45	-0.1%

## Balance Sheet

**Current Cash & Cash Equivalents** decreased \$4.4 million from \$79.7 million in January to \$75.3 million in February. This decrease is primarily due to the increase in Construction in Progress of \$7.7 million of which \$4.5 million was reimbursed by Bond funds. Total Cash and Investments are \$89.5 million, compared to \$95.8 million at January 31, 2008. Days Cash on Hand went from 86 days in January to 80 days in February.

**Net Accounts Receivable** increased to \$94.4 million in February as compared to \$92.7 million in January. Gross A/R days increased from 49.3 days in January to 50.4 days in February.

February patient account collections including capitation are \$32.0 million compared to budget of \$33.1 million. February YTD collections are \$260.1 million compared to budget of \$264.8 million.

**Construction in Progress** increased \$7.7 million from \$173.2 million in January to \$180.9 million in February. The increase is attributed to Building Expansion A&E Services and construction costs \$5.8 million and Pomerado Outpatient Pavilion tenant improvements \$0.5 million.

**Other Current Liabilities** decreased \$0.9 million from \$18.5 million to \$17.6 million primarily due to the realization of deferred property tax revenue of \$1.1 million.

## Income Statement

**Gross Patient Revenue** for YTD reflects a favorable budget variance of \$30.6 million. The \$30.6 million favorable variance is composed of \$8.9 million unfavorable volume variance and \$39.5 million favorable rate variance based on adjusted discharges.

Routine revenue (inpatient room and board) reflects an unfavorable \$2.4 million budget variance. Inpatient Ancillary revenue represents a \$15.7 million favorable budget variance. North reflects \$7.7 million favorable variance and South reflects \$8.0 million favorable variance.

Outpatient revenue reflects a favorable budget variance of \$17.3 million. North has a \$17.8 million favorable variance. This amount is decreased by Outreach \$0.5 million unfavorable variance.

**Deductions from Revenue** reflect a YTD unfavorable variance of \$30.0 million. Total Deductions from Revenue is 70.32% of gross revenue compared to a budget of 69.38%. Deductions from Revenue (excluding Bad Debt/Charity/Undocumented expenses) is 65.83% of YTD Gross Revenue compared to budget of 65.12%.

The net capitation reflects a YTD unfavorable budget variance of \$0.9 million. Cap Premium and Out of Network Claim Expense both show a favorable budget variance of \$2.0 million and \$3.8 million, respectively. A favorable variance of Cap Premium is due to retro 2006 premium adjustments in August. Cap Valuation shows an unfavorable variance of \$6.7 million.

## Income Statement (cont'd)

**Other Operating Revenue** reflects a YTD unfavorable budget variance of \$4.0 million. The most significant contributor to this variance is the Foundation where actual revenue is zero versus a budget of \$2.4 million. After the budget was prepared, a change in procedure was initiated to credit the Foundation's expenses instead of revenue for funding requests. Therefore, the offset to this revenue loss is a reduction to expenses. This variance will be ongoing throughout the year. PPNC Health Development has a YTD unfavorable variance of \$0.9 million. Also contributing to this variance is the Grant program for Home Health Outreach and Welcome Home Baby where the YTD variances are unfavorable by \$0.8 million and \$0.6 million, respectively. All these negative variances are partially offset by the Spartanburg class action settlement of \$0.2 million, a VHA Rebate of \$0.1 million and the insurance settlement for the Graybill Auditorium water damage of \$0.2 million.

**Salaries, Wages & Contract Labor** has a YTD unfavorable budget variance of \$6.1 million. The breakdown is as follows:

	YTD Actual	YTD Budget	Variance
Consolidated	137,731,941	131,569,515	(6,162,426)
North	79,420,933	76,611,703	(2,809,230)
South	32,642,951	30,773,747	(1,869,204)
Central	19,518,240	18,055,234	(1,463,006)
Outreach	6,149,817	6,128,831	(20,986)

### Income Statement (cont'd)

**Benefits Expense** has a YTD favorable budget variance of \$9.0 thousand. This variance can be broken down into the following categories: FICA – unfavorable by \$1.3 million; Health and Dental – unfavorable by \$0.7 million; Workers Compensation – favorable by \$1.0 million; Pension - favorable by \$0.1 million and All Other Benefits - favorable by \$0.9 million.

**Supplies Expense** reflects a YTD unfavorable budget variance of \$2.0 million. The unfavorable variance is composed prostheses supplies at \$0.8 million surgery general at \$0.6 million, and other supplies at \$0.6 million.

**Prof Fees & Purchased Services** reflect a YTD favorable budget variance of \$0.6 million. The favorable variance of \$1.6 million in professional fees is due to physician income guarantees not realized and consulting fees in Design/Facility and Welcome Home Baby.

The unfavorable variance of \$1.0 million in purchase services is due to contracted purchased services.

**Non-Operating Income** reflects a YTD favorable variance of \$3.4 million. This is due to a favorable investment income variance of \$2.9 million. Interest expense is also favorable by \$0.5 million.

### Ratios & Margins

All required bond covenant ratios were achieved in February, 2008.

F I S C A L Y E A R 2 0 0 8  
**Balanced Scorecard**  
**Financial Indicators**

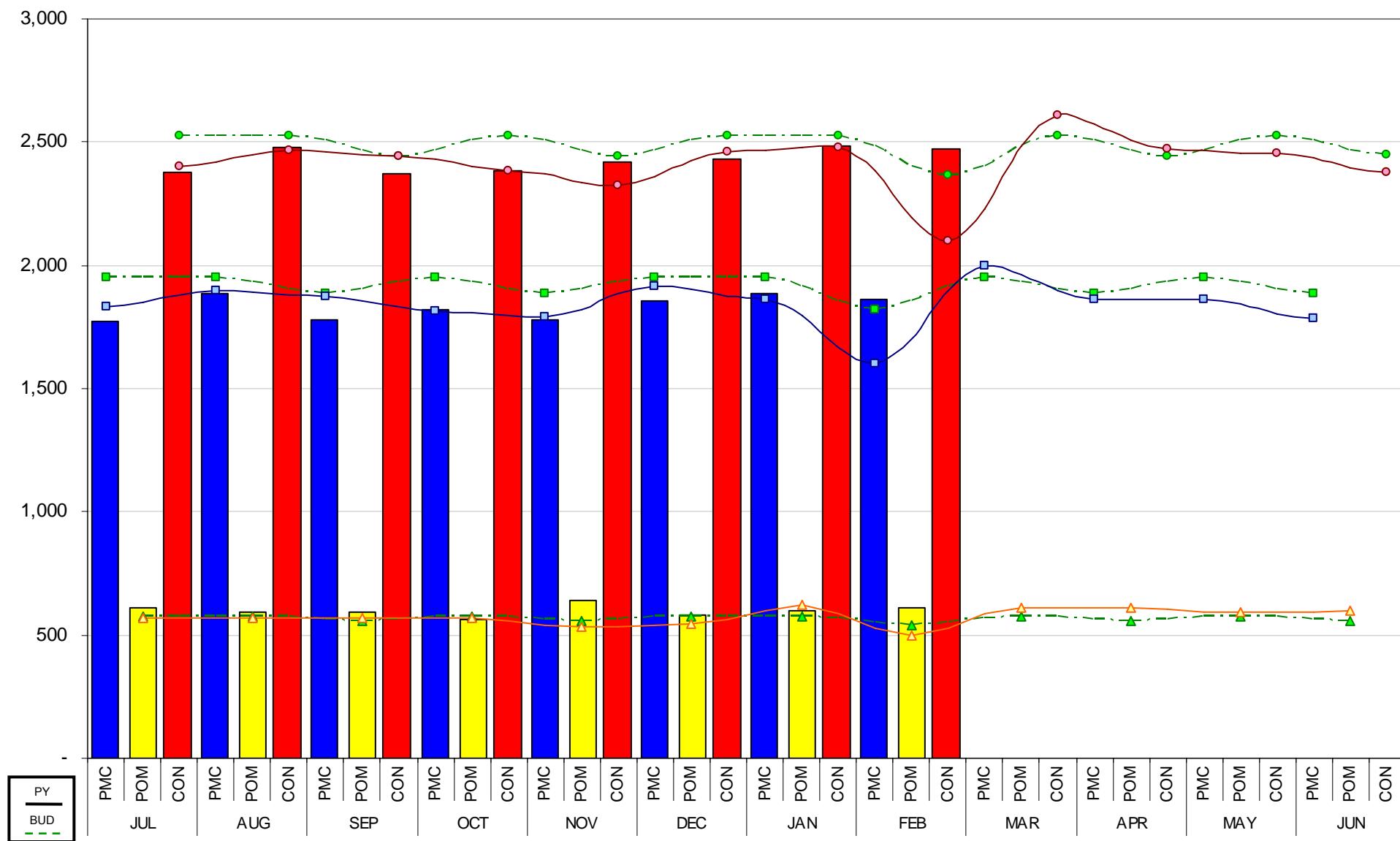
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November December January February							% Actual	YTD 2008				
Actual	Actual	Actual	Actual	Budget / PY	Variance	to Budget		Actual	Budget	Variance	% Actual to Budget	Prior Year Actual
<b>PPH Indicators:</b>												
7.7%	-0.8%	3.8%	9.2%	10.4%	-1.2%	88.5%	OEBITDA Margin w/Prop Tax	6.5%	9.8%	-3.3%	66.3%	8.9%
\$ 2,807.97	\$ 2,949.50	\$ 2,636.61	\$ 2,429.69	\$ 2,684.53	\$ 254.84	90.5%	Expenses/Wtd Day	2,697.03	\$ 2,685.40	\$ (11.63)	100.4%	2,501.97
\$ 1,662.78	\$ 1,871.72	\$ 1,545.02	\$ 1,408.08	\$ 1,581.36	\$ 173.28	89.0%	SWB/Wtd Day	1,609.00	\$ 1,578.78	\$ (30.22)	101.9%	1,498.99
6.41	6.94	5.98	6.15	6.64	0.49	92.6%	Prod FTE's/Adj Occupied Bed	6.41	6.63	0.22	96.7%	6.02
12,969	13,000	13,967	13,874	12,191	1,683	113.8%	Weighted Patient Days	106,209	104,347	1,862	104.0%	102,171
<b>PPH North Indicators:</b>												
5.4%	-1.5%	5.5%	8.8%	11.3%	-2.5%	77.9%	OEBITDA Margin w/Prop Tax	6.9%	10.9%	-4.0%	63.3%	9.1%
\$ 2,739.31	\$ 2,824.19	\$ 2,459.82	\$ 2,274.22	\$ 2,532.56	\$ 258.34	89.8%	Expenses/Wtd Day	2,570.88	\$ 2,526.44	\$ (44.44)	101.8%	2,379.68
\$ 1,353.05	\$ 1,557.64	\$ 1,254.22	\$ 1,154.56	\$ 1,315.85	\$ 161.29	87.7%	SWB/Wtd Day	1,322.48	\$ 1,308.77	\$ (13.71)	101.0%	1,247.27
5.38	5.73	4.90	5.01	5.36	0.35	93.5%	Prod FTE's/Adj Occupied Bed	5.29	5.29	-	100.0%	5.09
8,802	9,151	9,883	9,793	8,473	1,320	115.6%	Weighted Patient Days	73,983	72,988	995	104.5%	70,808
<b>PPH South Indicators:</b>												
11.5%	2.0%	3.3%	12.3%	6.1%	6.2%	201.6%	OEBITDA Margin w/Prop Tax	5.1%	5.5%	-0.4%	92.7%	6.1%
\$ 2,573.48	\$ 2,800.60	\$ 2,622.56	\$ 2,354.27	\$ 2,568.36	\$ 214.09	91.7%	Expenses/Wtd Day	2,568.91	\$ 2,575.64	\$ 6.73	99.7%	2,408.32
\$ 1,305.00	\$ 1,534.66	\$ 1,314.90	\$ 1,189.85	\$ 1,303.88	\$ 114.03	91.3%	SWB/Wtd Day	1,315.15	\$ 1,303.39	\$ (11.76)	100.9%	1,251.52
5.90	6.65	5.96	6.06	6.04	-0.02	100.3%	Prod FTE's/Adj Occupied Bed	6.13	6.07	(0.06)	101.0%	5.39
3,928	3,698	3,875	3,886	3,494	392	111.2%	Weighted Patient Days	30,463	29,595	868	103.8%	29,347

Weighted Patient Days is compared with Prior Year Actual

# Statistical Indicators

## Admissions – Acute

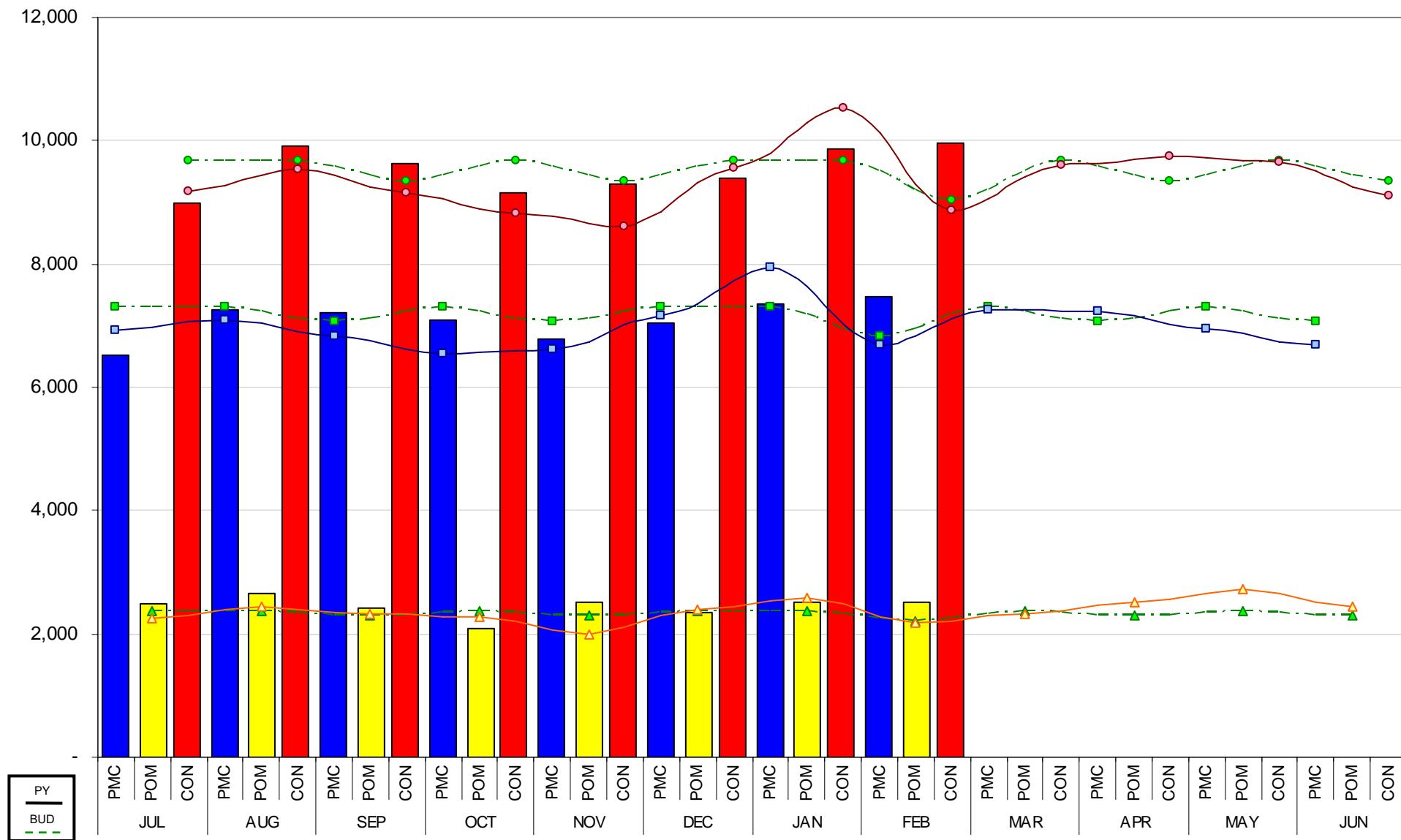


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
<b>PMC</b>	1,770	1,885	1,777	1,823	1,780	1,853	1,886	1,864	-	-	-	-	14,638	15,332
<b>POM</b>	608	595	592	563	640	579	600	608	-	-	-	-	4,785	4,551
<b>CON</b>	2,378	2,480	2,369	2,386	2,420	2,432	2,486	2,472	-	-	-	-	19,423	19,883

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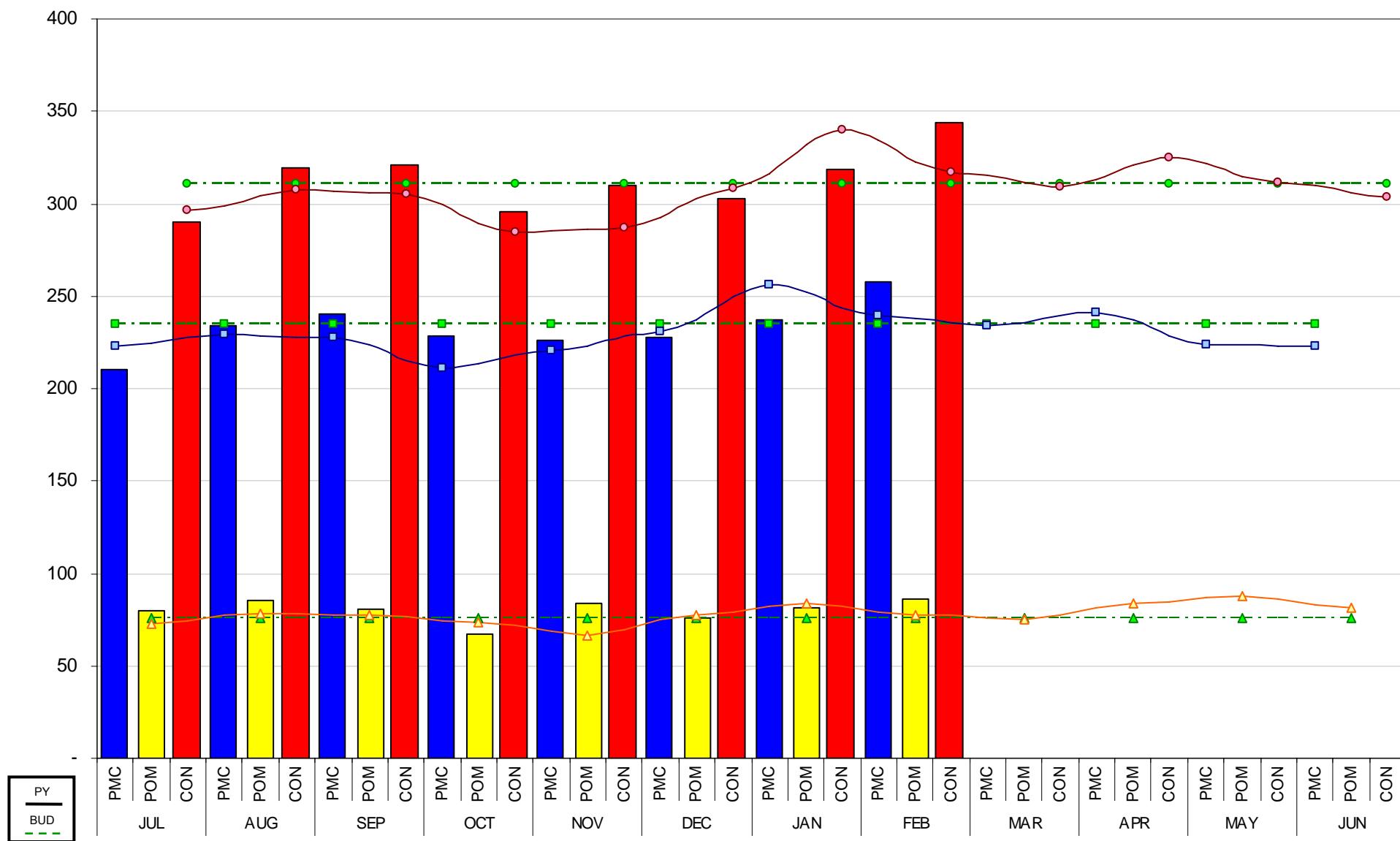
# Statistical Indicators

## Patient Days – Acute



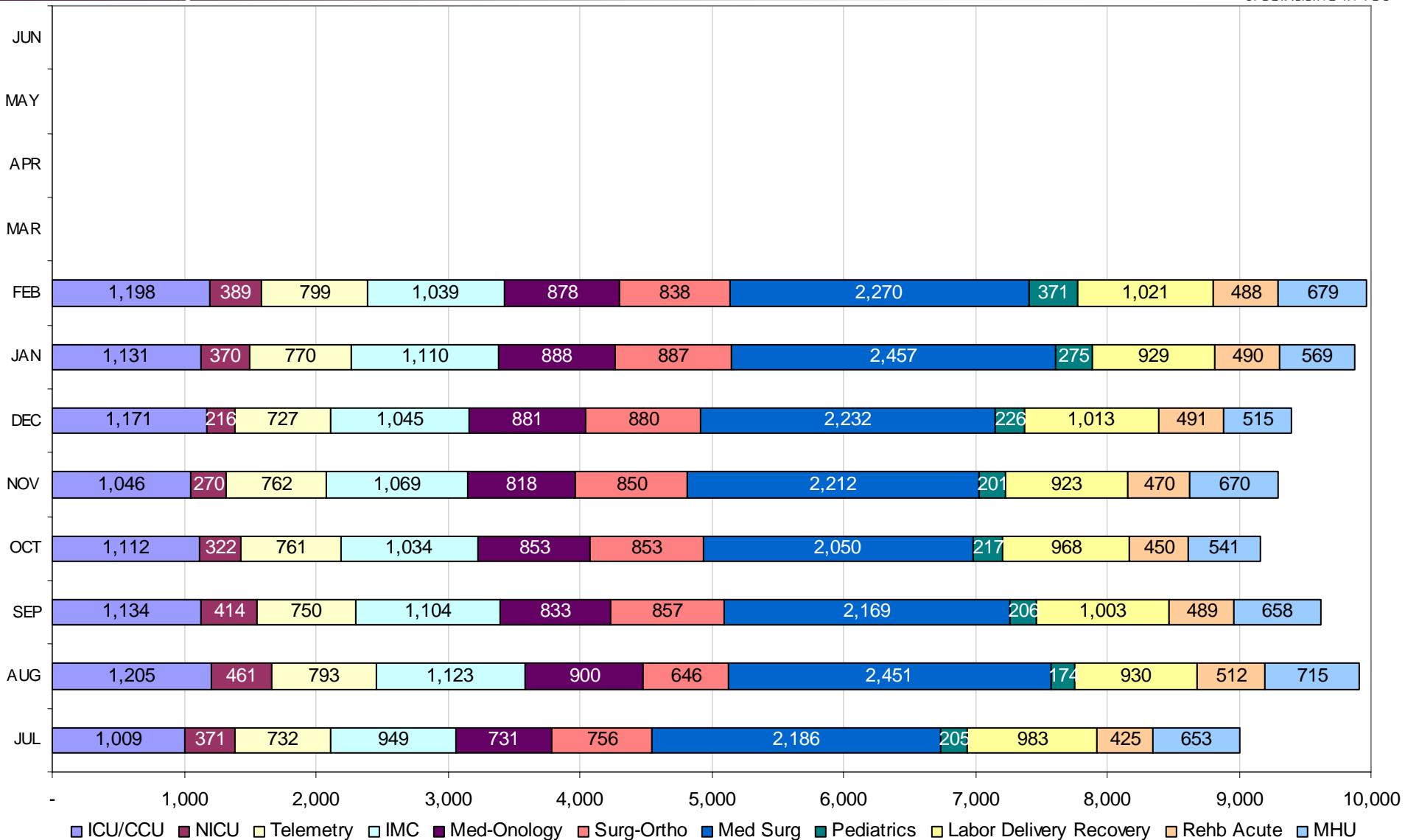
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	6,516	7,255	7,205	7,081	6,789	7,049	7,351	7,466	-	-	-	-	56,712	57,438
POM	2,484	2,655	2,412	2,080	2,502	2,348	2,525	2,504	-	-	-	-	19,510	18,637
CON	9,000	9,910	9,617	9,161	9,291	9,397	9,876	9,970	-	-	-	-	76,222	76,075

ADD C-11



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	210	234	240	228	226	227	237	257	-	-	-	-	232	235
POM	80	86	80	67	83	76	81	86	-	-	-	-	80	76
CON	290	320	321	296	310	303	319	344	-	-	-	-	312	312

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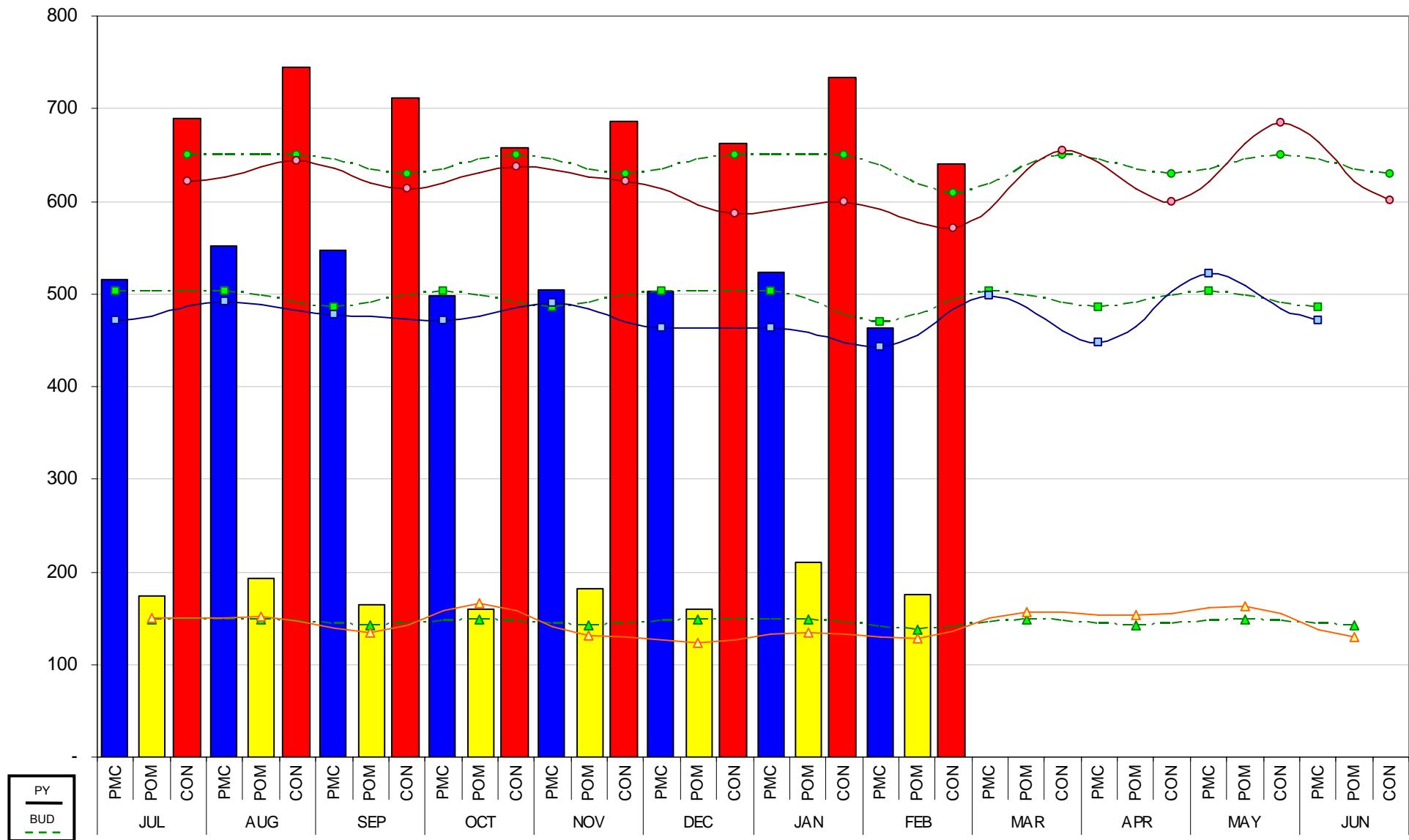
Statistical Indicators  
Patient Days

■ ICU/CCU ■ NICU □ Telemetry □ IMC ■ Med-Oncology ■ Surg-Ortho ■ Med Surg ■ Pediatrics ■ Labor Delivery Recovery ■ Rehb Acute ■ MHU

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	6,516	7,255	7,205	7,081	6,789	7,049	7,351	7,466	-	-	-	-	56,712	57,438
POM	2,484	2,655	2,412	2,080	2,502	2,348	2,525	2,504	-	-	-	-	19,510	18,637
CON	9,000	9,910	9,617	9,161	9,291	9,397	9,876	9,970	-	-	-	-	76,222	76,075

# Statistical Indicators

## Surgeries – Inpatient

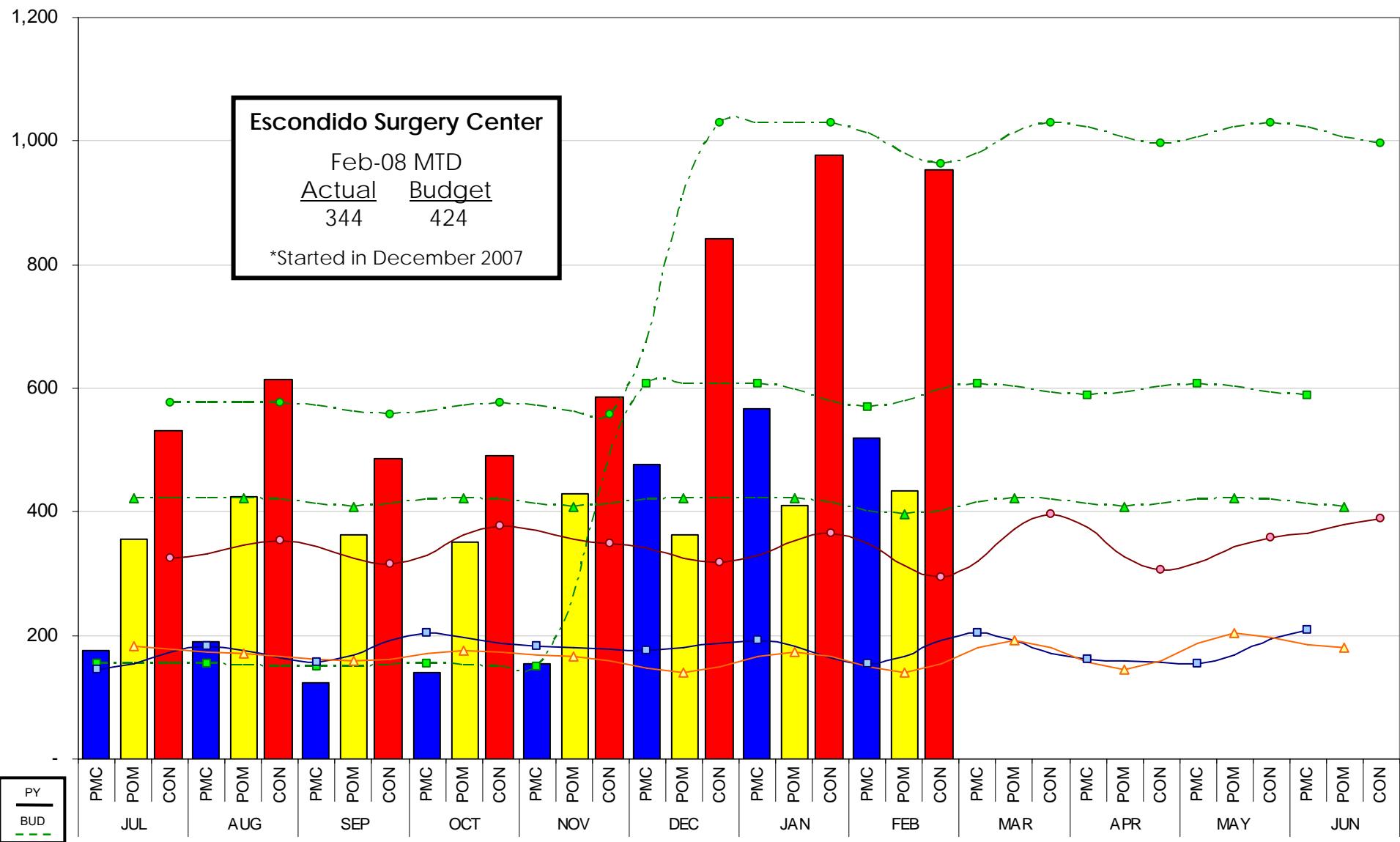


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
<b>PMC</b>	516	552	547	498	504	502	524	464	-	-	-	-	4,107	3,952
<b>POM</b>	174	193	165	160	182	160	210	176	-	-	-	-	1,420	1,164
<b>CON</b>	690	745	712	658	686	662	734	640	-	-	-	-	5,527	5,116

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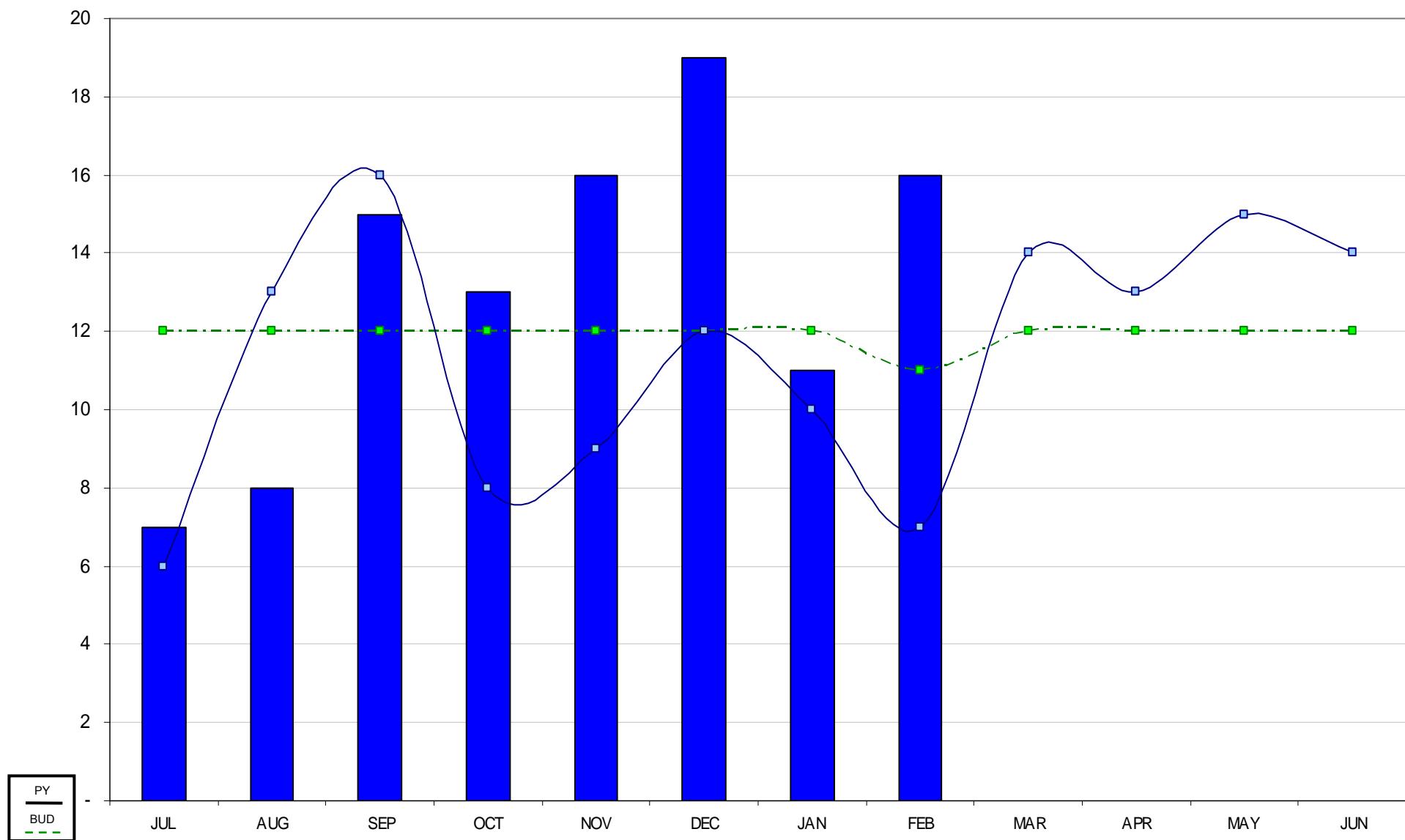
# Statistical Indicators

## Surgeries – Outpatient



PY
BUD

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	176	190	123	141	155	477	567	519	-	-	-	-	2,348	2,544
POM	356	425	363	350	430	364	411	435	-	-	-	-	3,134	3,323
CON	532	615	486	491	585	841	978	954	-	-	-	-	5,482	5,867

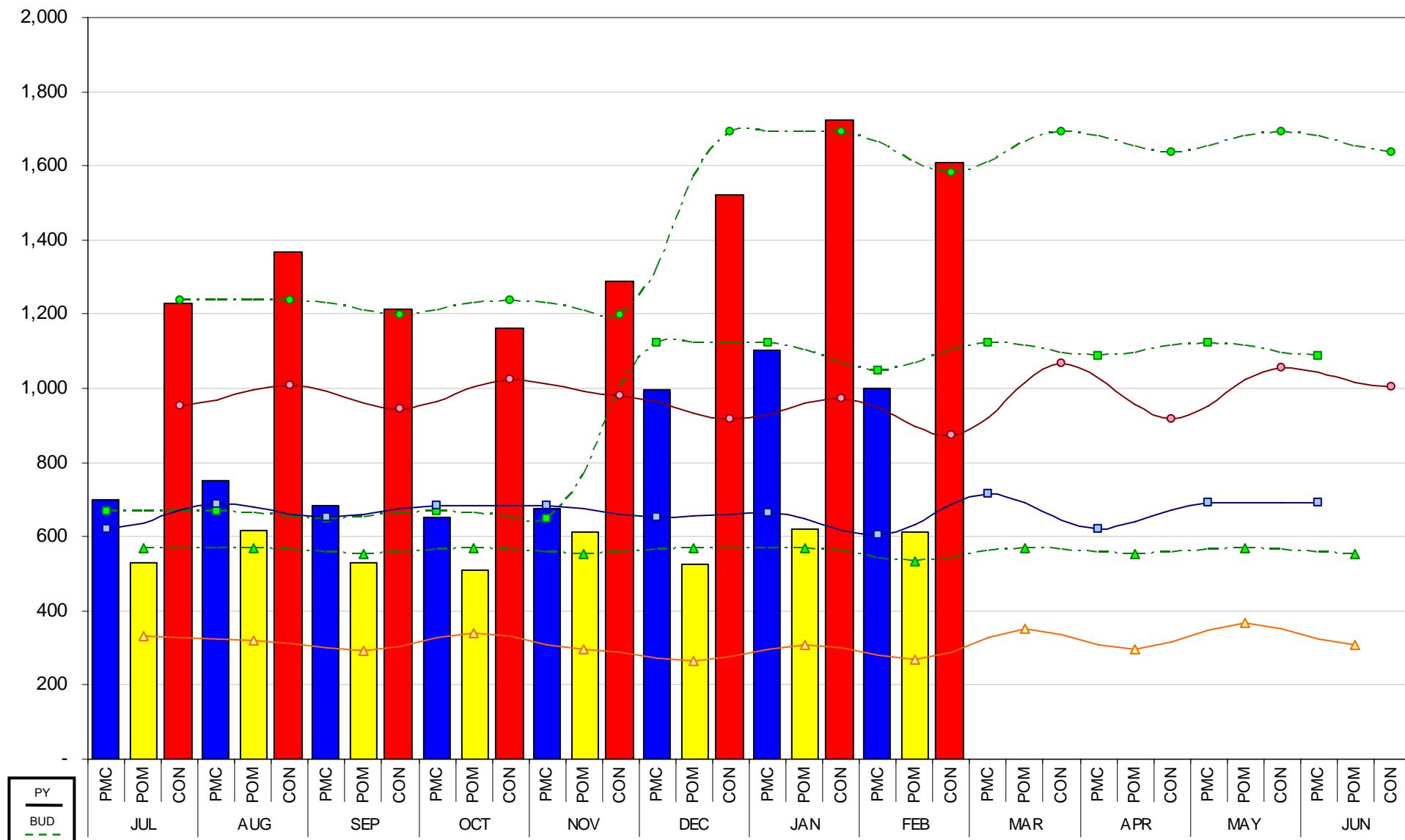


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	7	8	15	13	16	19	11	16	-	-	-	-	105	95
POM	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CON	7	8	15	13	16	19	11	16	-	-	-	-	105	95

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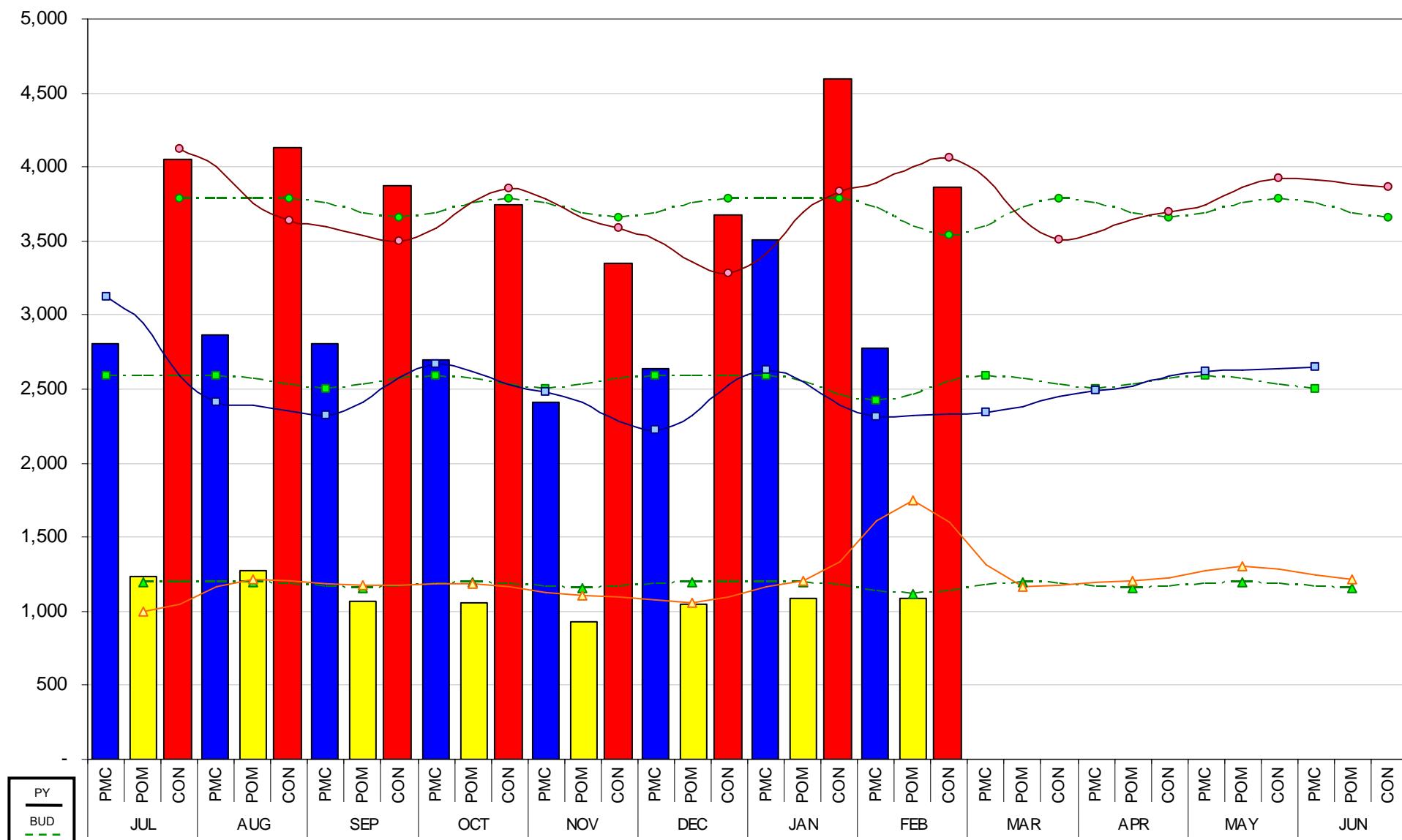
# Statistical Indicators

## Total Surgeries



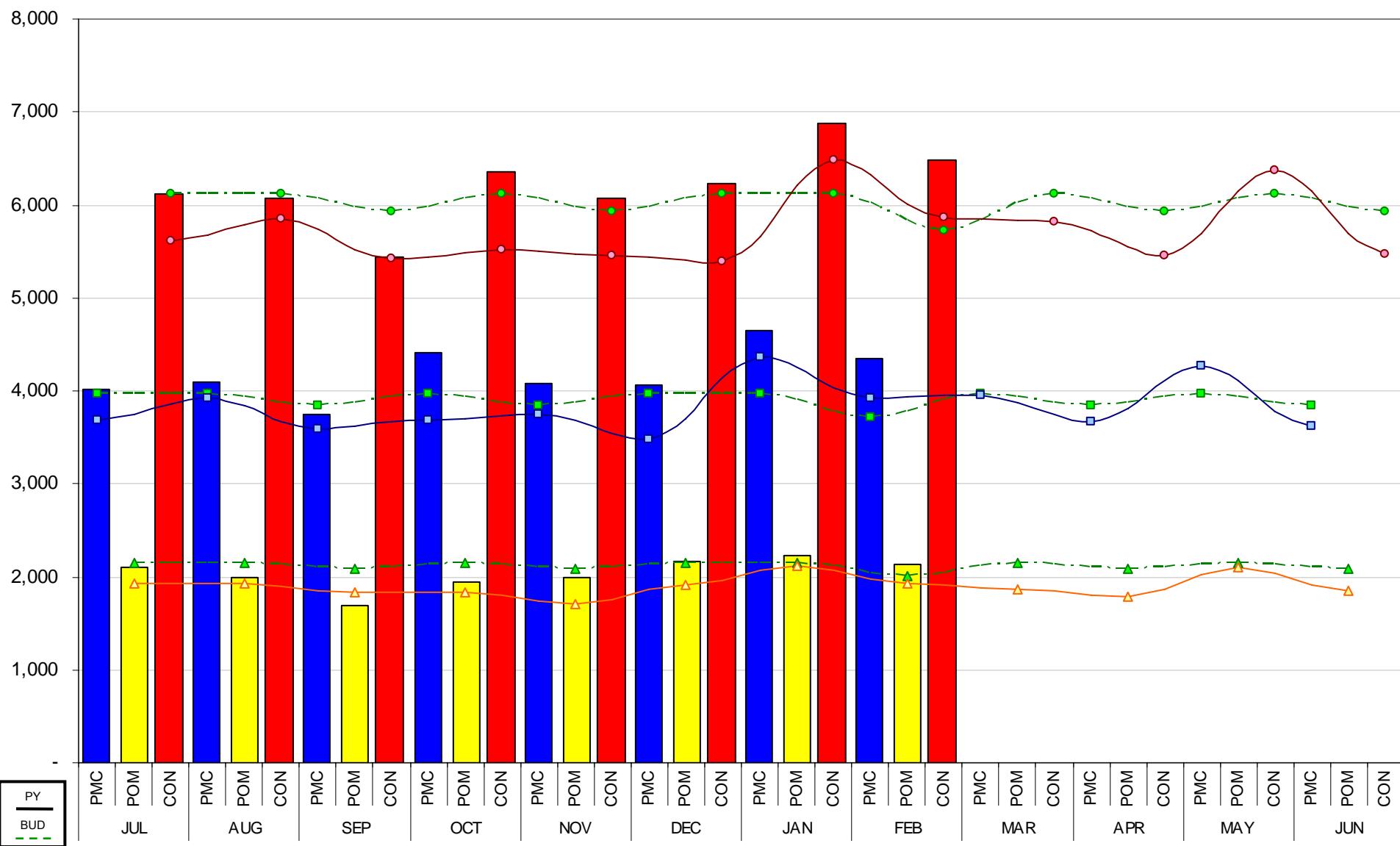
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	699	750	685	652	675	998	1,102	999	-	-	-	-	6,560	6,591
POM	530	618	528	510	612	524	621	611	-	-	-	-	4,554	4,487
CON	1,229	1,368	1,213	1,162	1,287	1,522	1,723	1,610	-	-	-	-	11,114	11,078

ADD C-17



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	2,811	2,861	2,808	2,693	2,414	2,635	3,510	2,774	-	-	-	-	22,506	20,369
POM	1,238	1,274	1,066	1,057	932	1,044	1,085	1,086	-	-	-	-	8,782	9,399
CON	4,049	4,135	3,874	3,750	3,346	3,679	4,595	3,860	-	-	-	-	31,288	29,768

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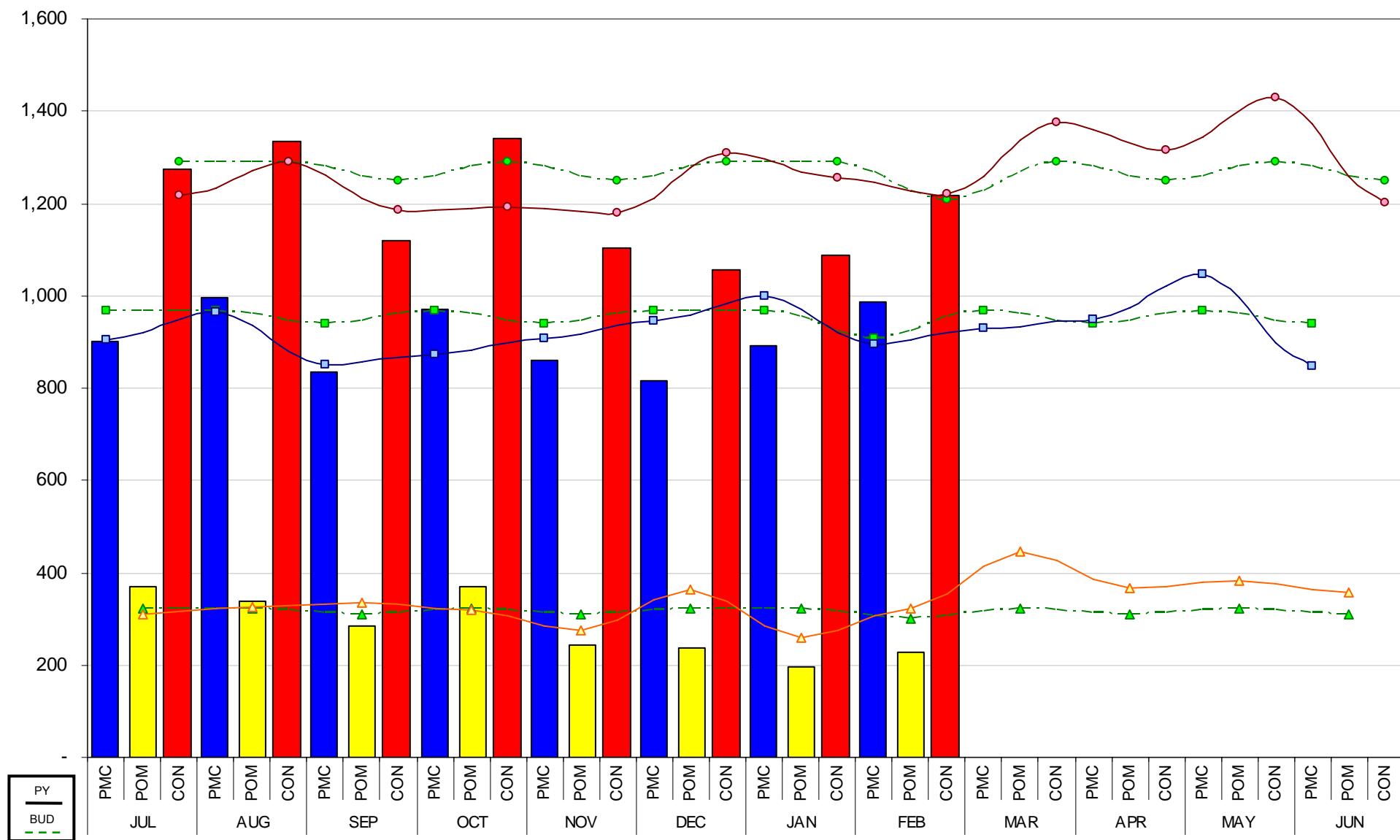
**Statistical Indicators****ER Visits (includes Trauma, Outpatient only)**

<b>PY</b>
BUD

	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>YTD</b>	<b>B-YTD</b>
<b>PMC</b>	4,014	4,087	3,743	4,404	4,080	4,060	4,645	4,345	-	-	-	-	33,378	31,283
<b>POM</b>	2,110	1,990	1,688	1,947	1,988	2,170	2,235	2,134	-	-	-	-	16,262	16,931
<b>CON</b>	6,124	6,077	5,431	6,351	6,068	6,230	6,880	6,479	-	-	-	-	49,640	48,214
<b>CON/DAY</b>	198	196	181	205	202	201	222	223	-	-	-	-	203	198

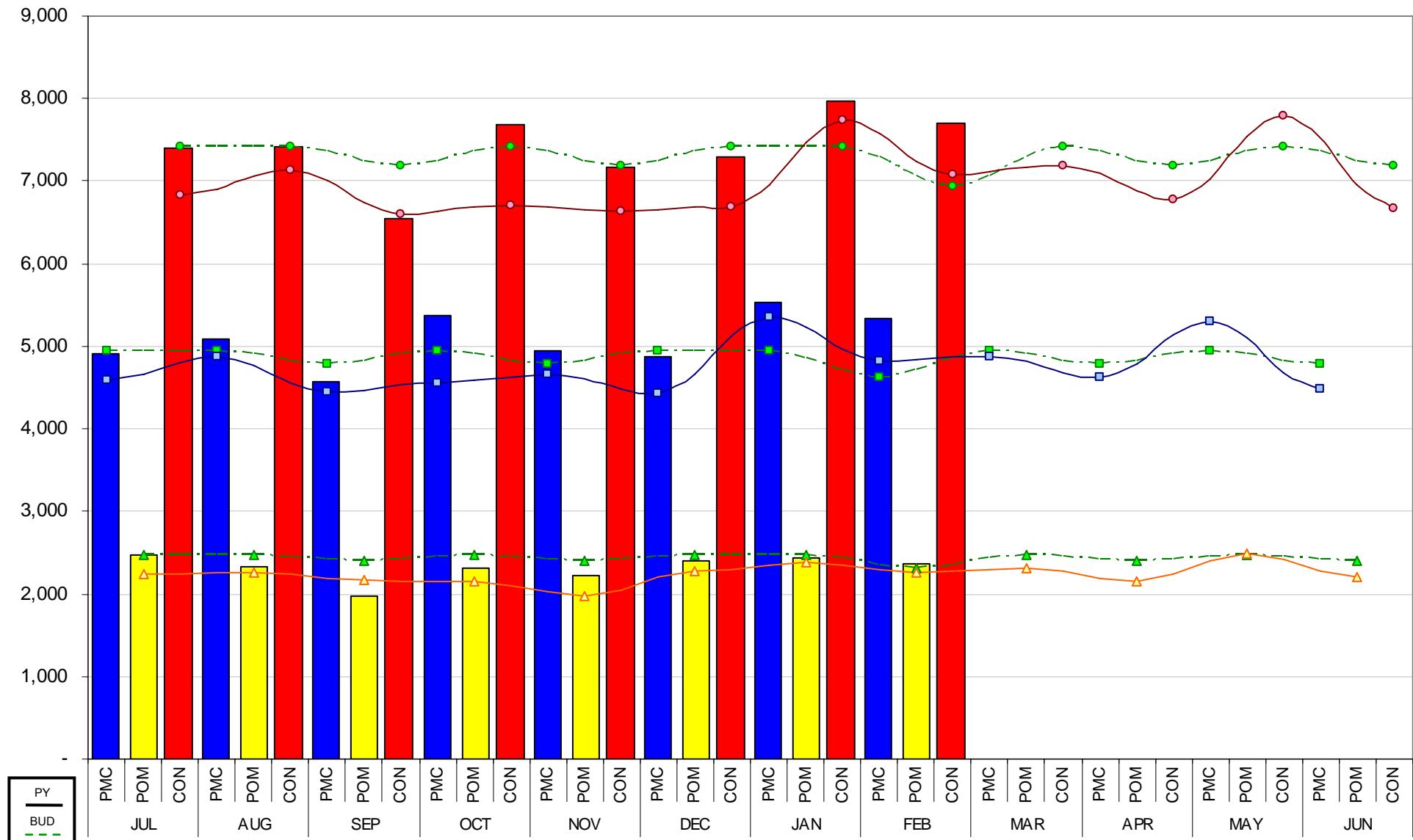
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## Statistical Indicators

ER Admissions (*includes Trauma, Inpatient only*)

	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>YTD</b>	<b>B-YTD</b>
<b>PMC</b>	902	997	835	971	861	817	893	988	-	-	-	-	7,264	7,628
<b>POM</b>	371	337	284	370	243	238	195	228	-	-	-	-	2,266	2,527
<b>CON</b>	1,273	1,334	1,119	1,341	1,104	1,055	1,088	1,216	-	-	-	-	9,530	10,155

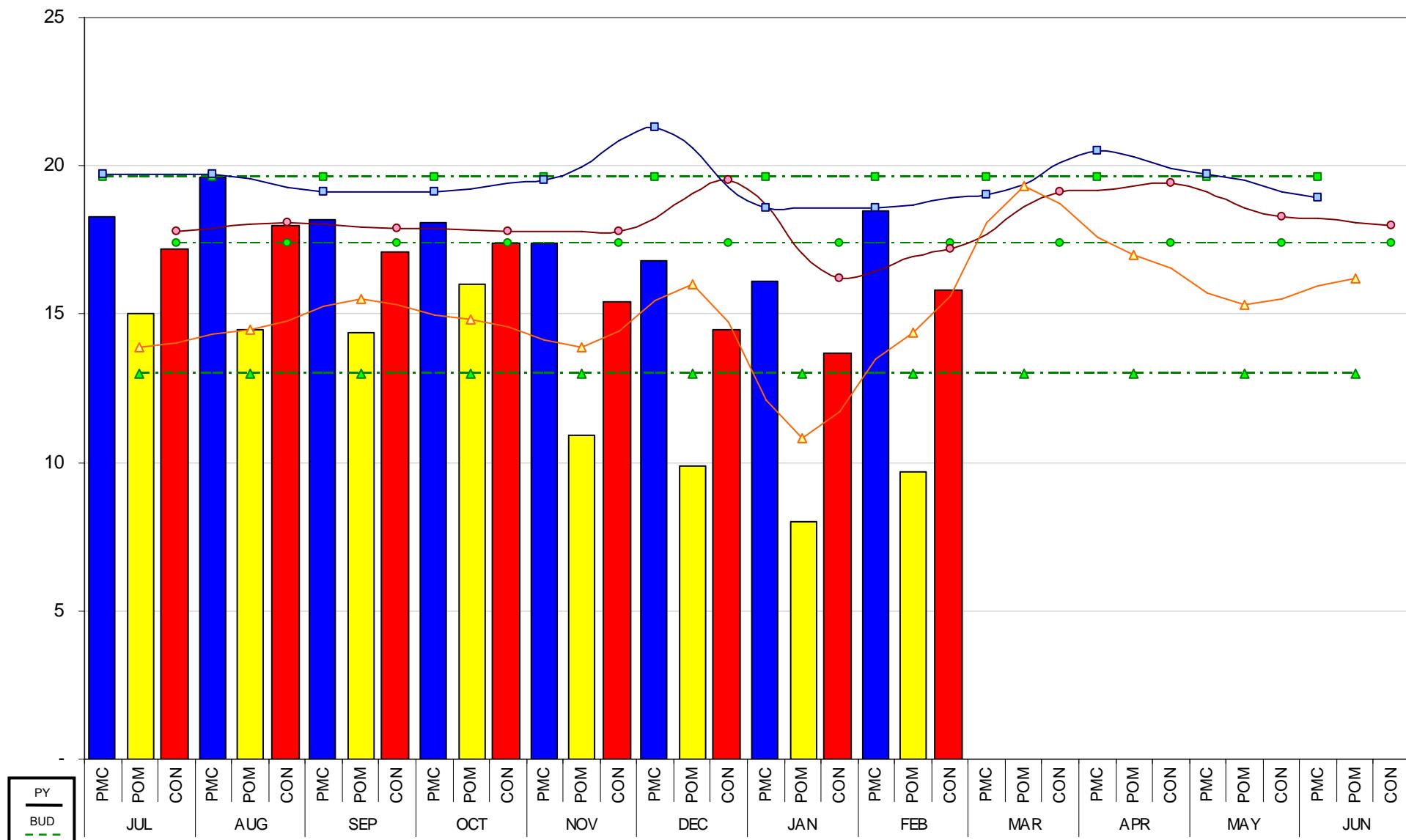
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Statistical Indicators  
 Total ER Visits & Admissions (*includes Trauma*)


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
<b>PMC</b>	4,916	5,084	4,578	5,375	4,941	4,877	5,538	5,333	-	-	-	-	40,642	38,911
<b>POM</b>	2,481	2,327	1,972	2,317	2,231	2,408	2,430	2,362	-	-	-	-	18,528	19,458
<b>CON</b>	7,397	7,411	6,550	7,692	7,172	7,285	7,968	7,695	-	-	-	-	59,170	58,369

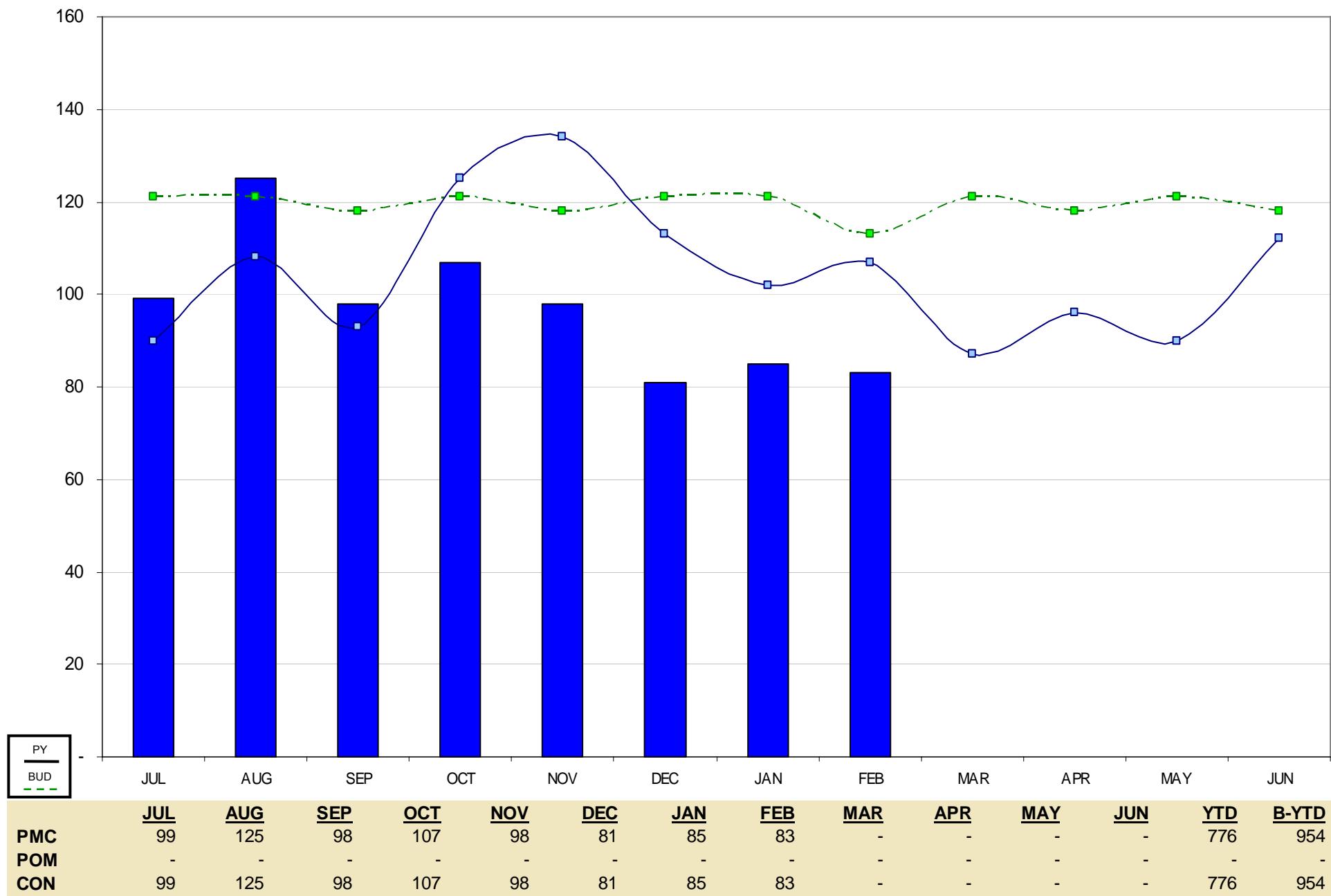
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## Statistical Indicators

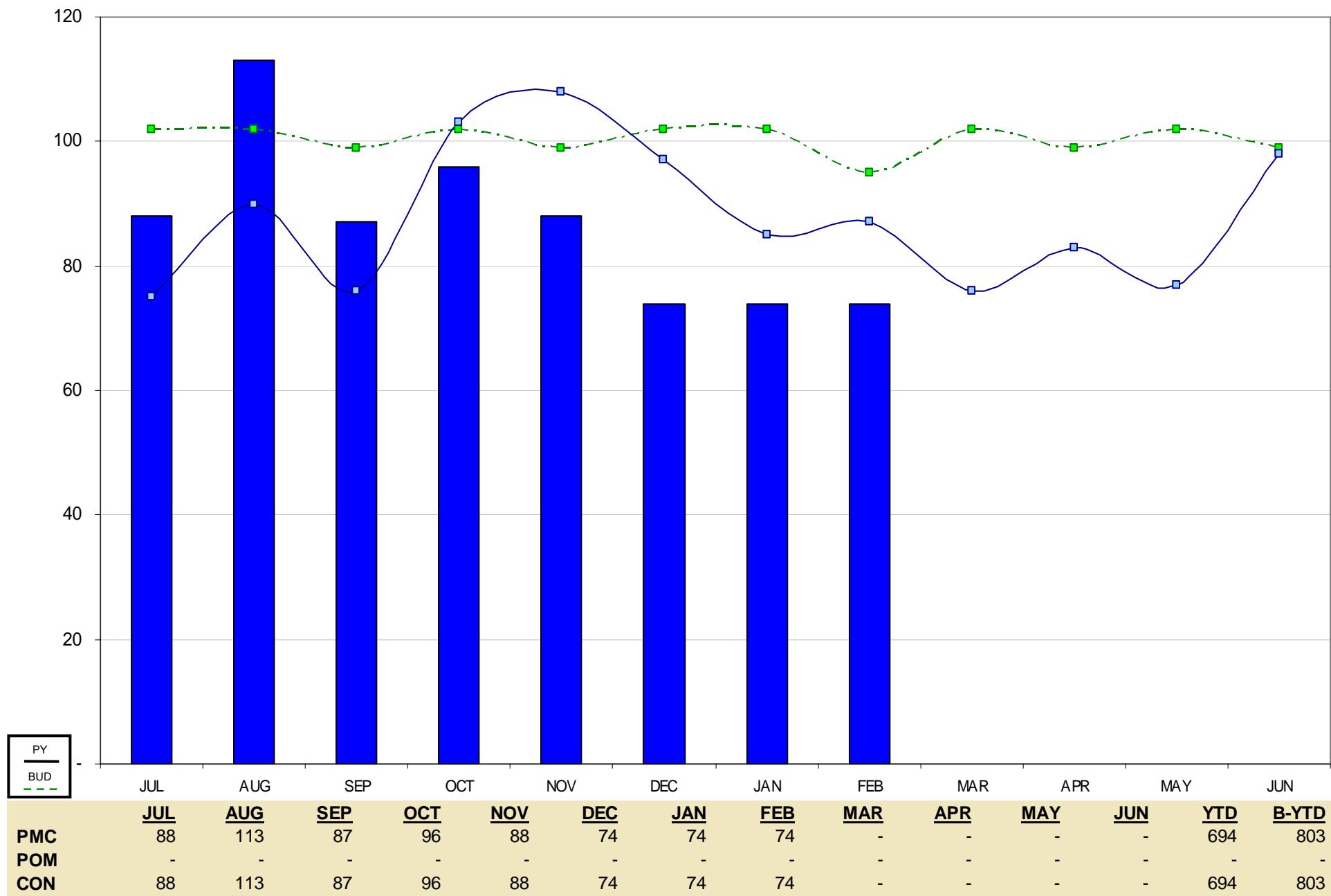
ER Conversion (*ER Admits as % of ER Visits*)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	18.3	19.6	18.2	18.1	17.4	16.8	16.1	18.5	-	-	-	-	17.9	18.8
POM	15.0	14.5	14.4	16.0	10.9	9.9	8.0	9.7	-	-	-	-	12.2	13.6
CON	17.2	18.0	17.1	17.4	15.4	14.5	13.7	15.8	-	-	-	-	16.1	17.4

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ADD C-23

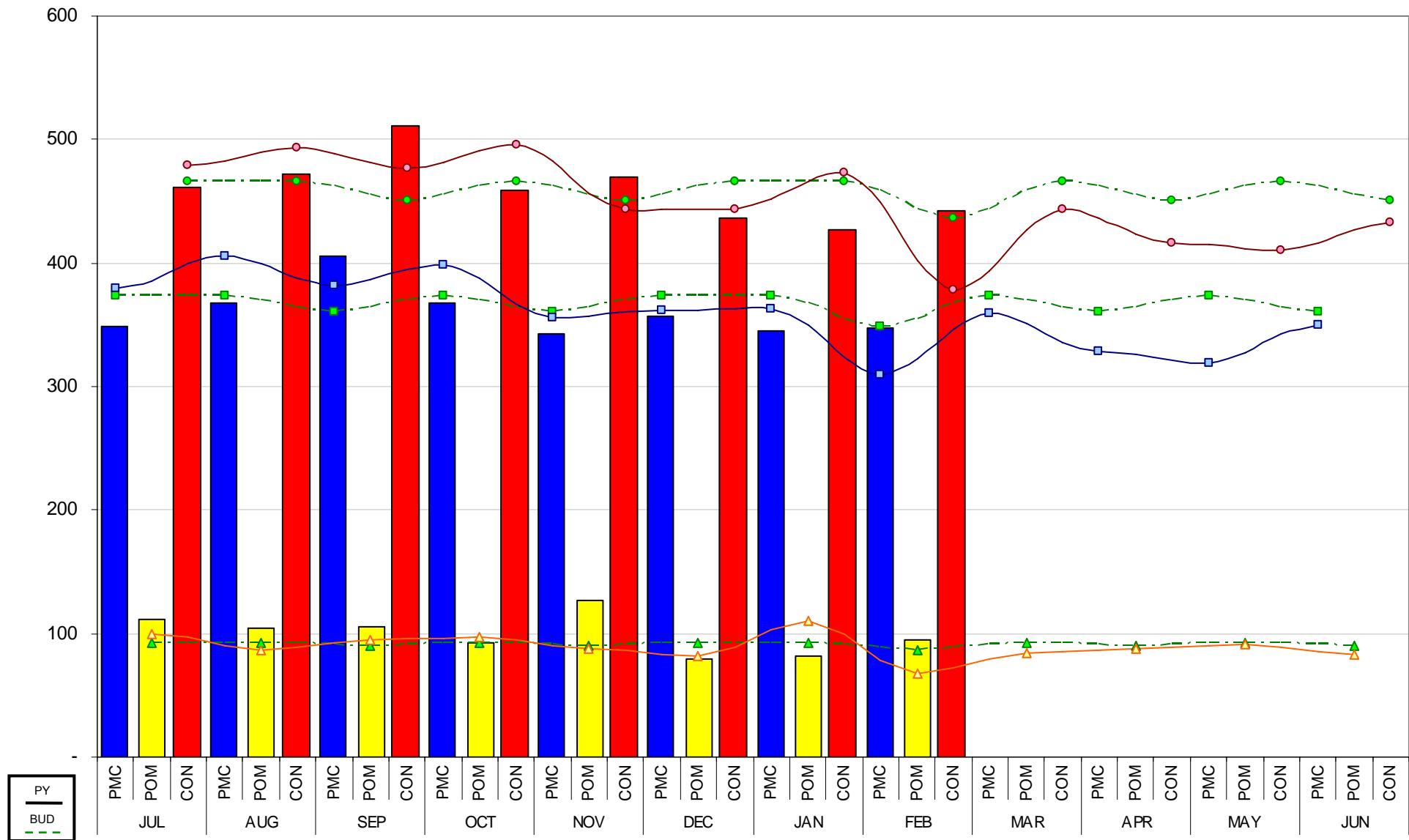


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	88	113	87	96	88	74	74	74	-	-	-	-	694	803
POM	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CON	88	113	87	96	88	74	74	74	-	-	-	-	694	803

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# Statistical Indicators

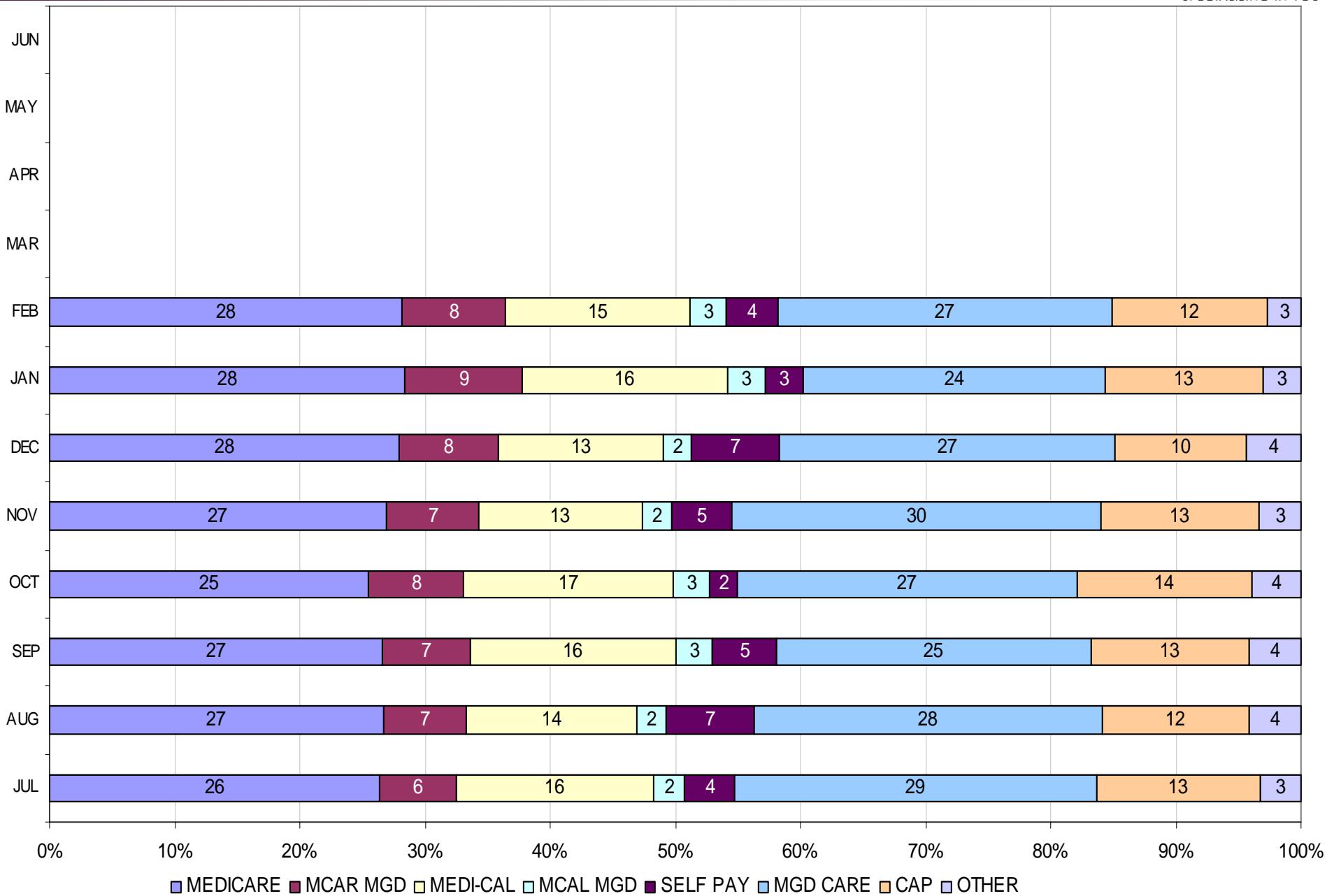
## Deliveries



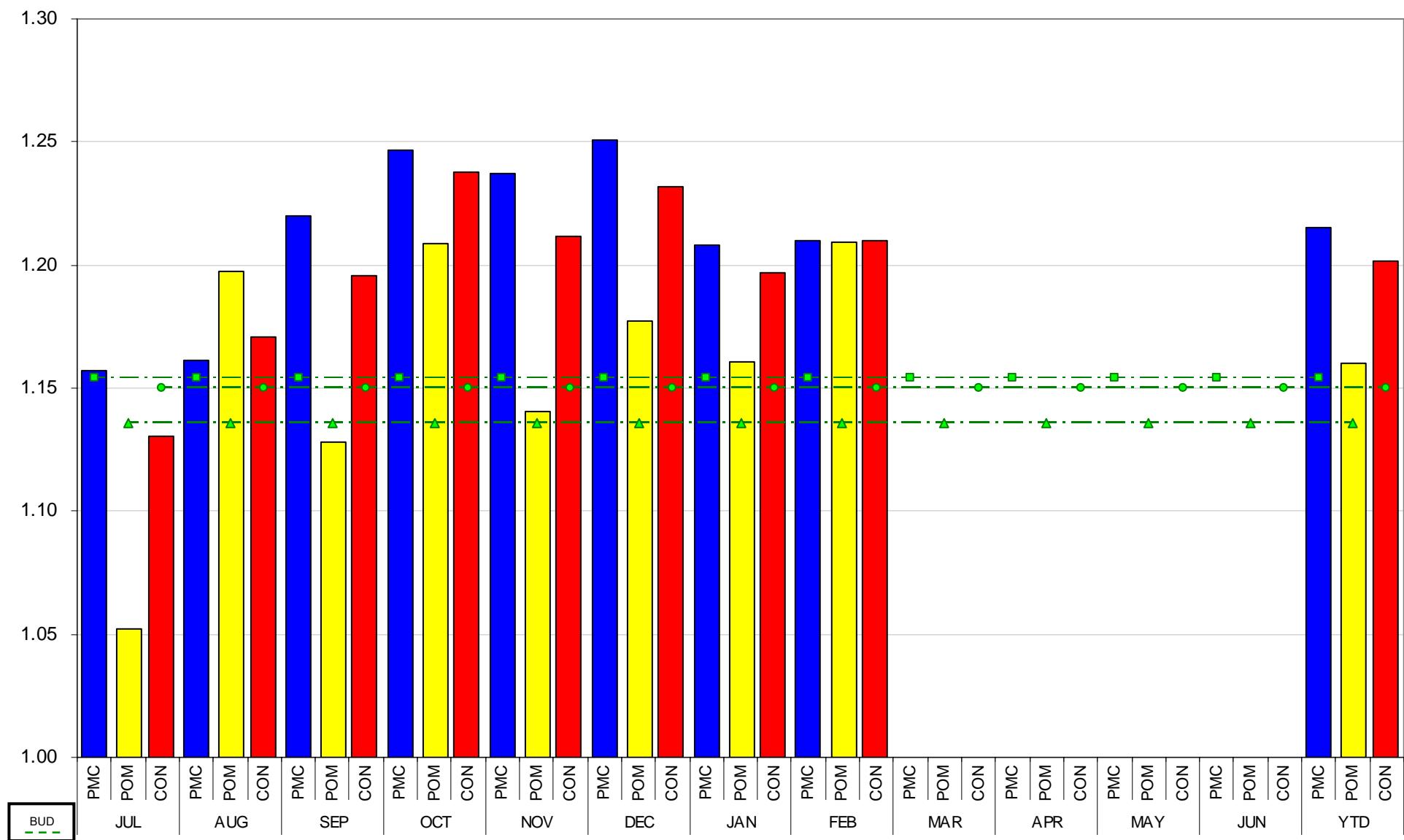
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	349	368	406	367	343	357	345	347	-	-	-	-	2,882	2,936
POM	112	104	105	92	127	79	82	95	-	-	-	-	796	732
CON	461	472	511	459	470	436	427	442	-	-	-	-	3,678	3,668

ADD C-25

**Payor Mix**  
**Based on Gross Revenue**



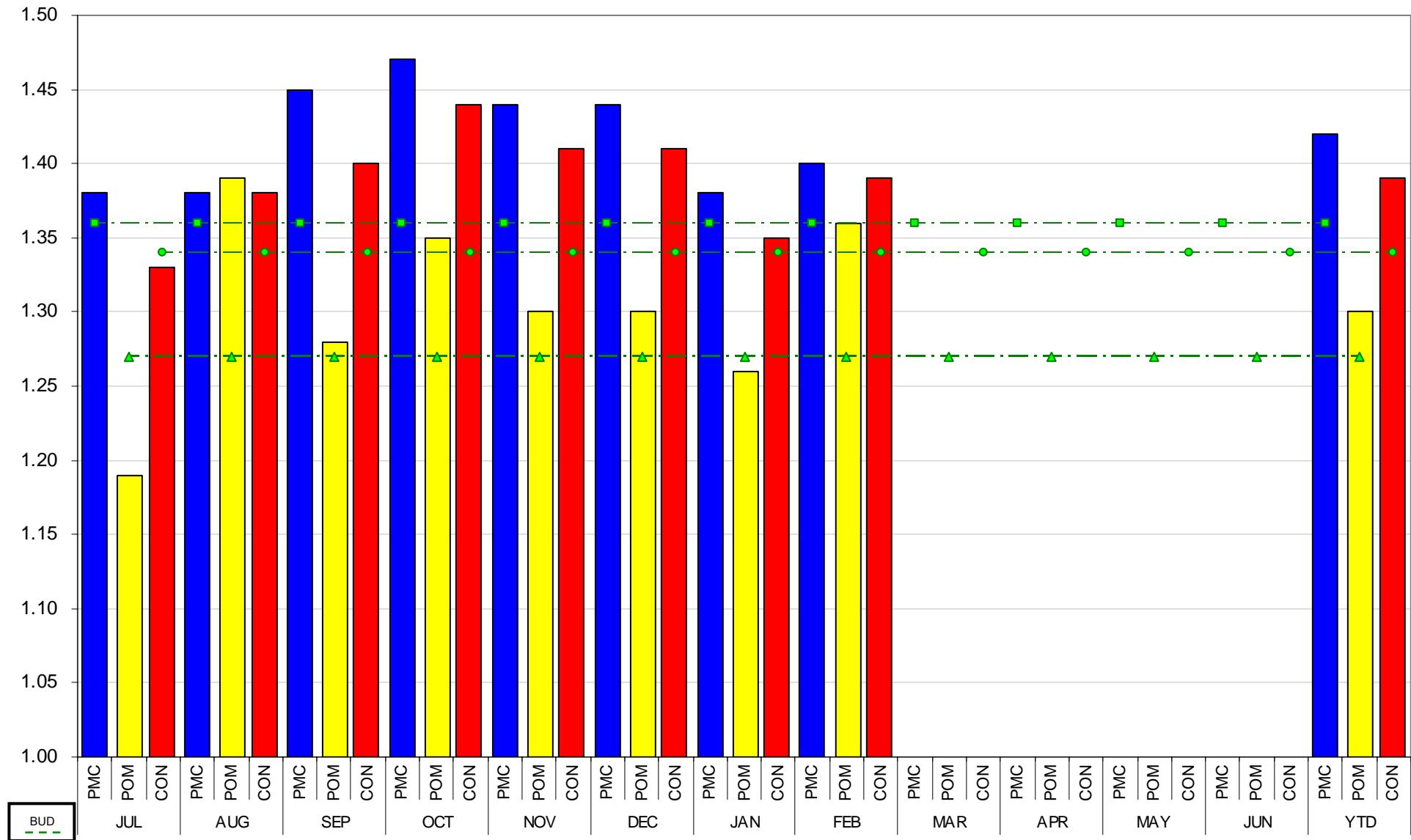
■ MEDICARE ■ MCAR MGD □ MEDI-CAL □ MCAL MGD ■ SELF PAY ■ MGD CARE ■ CAP ■ OTHER



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD
PMC	1.16	1.16	1.22	1.25	1.24	1.25	1.21	1.21	-	-	-	-	1.22
POM	1.05	1.20	1.13	1.21	1.14	1.18	1.16	1.21	-	-	-	-	1.16
CON	1.13	1.17	1.20	1.24	1.21	1.23	1.20	1.21	-	-	-	-	1.20

# Case Mix Index by Region

(excludes Deliveries)

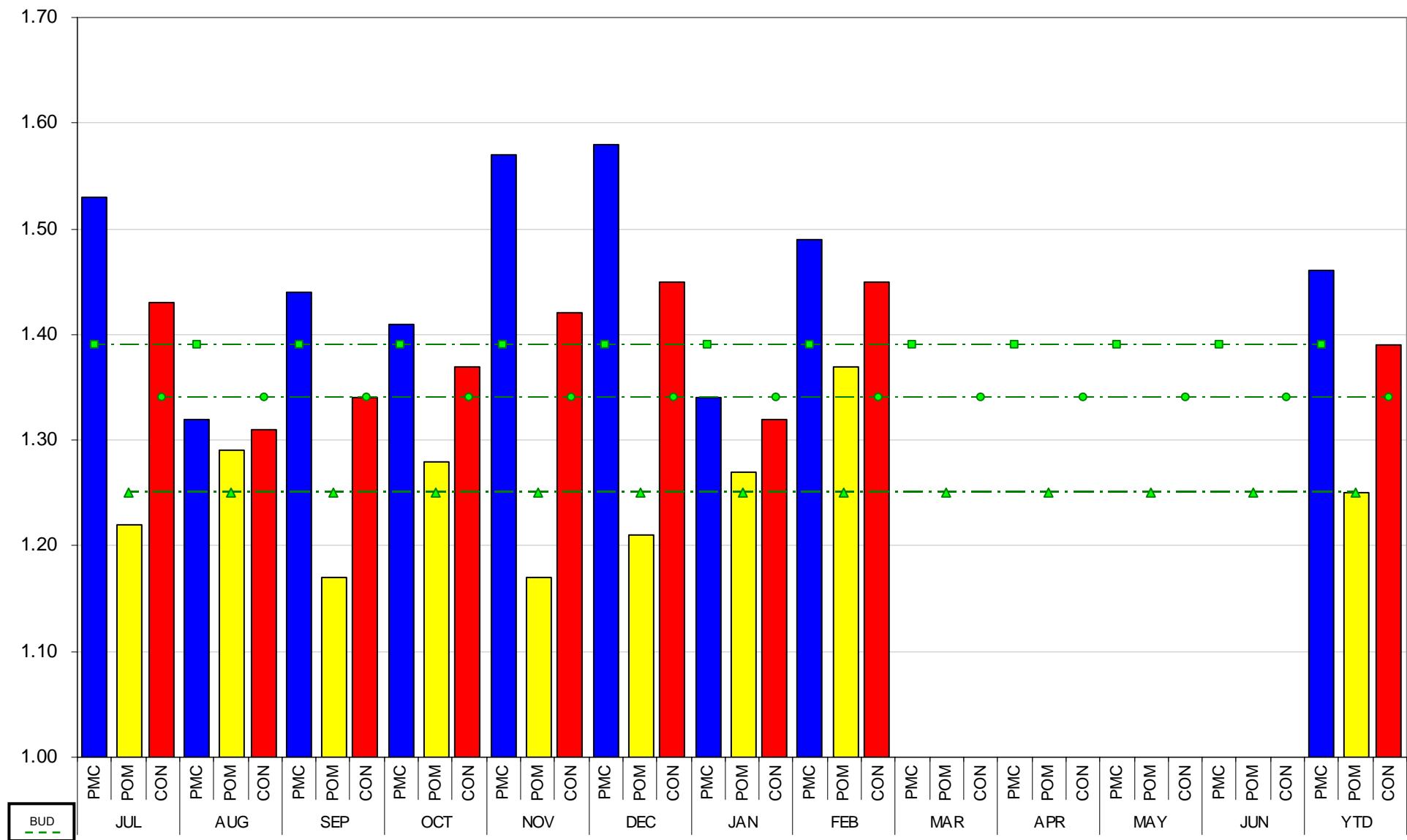


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD
<b>PMC</b>	1.38	1.38	1.45	1.47	1.44	1.44	1.38	1.40	-	-	-	-	1.42
<b>POM</b>	1.19	1.39	1.28	1.35	1.30	1.30	1.26	1.36	-	-	-	-	1.30
<b>CON</b>	1.33	1.38	1.40	1.44	1.41	1.41	1.35	1.39	-	-	-	-	1.39

ADD C-28

# Case Mix Index by Region

## Medicare



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD
<b>PMC</b>	1.53	1.32	1.44	1.41	1.57	1.58	1.34	1.49	-	-	-	-	1.46
<b>POM</b>	1.22	1.29	1.17	1.28	1.17	1.21	1.27	1.37	-	-	-	-	1.25
<b>CON</b>	1.43	1.31	1.34	1.37	1.42	1.45	1.32	1.45	-	-	-	-	1.39

ADD C-29

# Summary of Key Indicators & Results

## Fiscal Year-to-Date

	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>	<b>FY 2007</b>
<b><u>ADMISSIONS - Acute:</u></b>				
Palomar Medical Center	14,638	15,332	(694)	14,582
Pomerado Hospital	4,785	4,551	234	4,474
<b>Total:</b>	<b><u>19,423</u></b>	<b><u>19,883</u></b>	<b><u>(460)</u></b>	<b><u>19,056</u></b>
<b><u>ADMISSIONS - SNF:</u></b>				
Palomar Medical Center	330	393	(63)	394
Pomerado Hospital	364	372	(8)	374
<b>Total:</b>	<b><u>694</u></b>	<b><u>765</u></b>	<b><u>(71)</u></b>	<b><u>768</u></b>
<b><u>PATIENT DAYS - Acute:</u></b>				
Palomar Medical Center	56,712	57,438	(726)	55,788
Pomerado Hospital	19,510	18,637	873	18,473
<b>Total:</b>	<b><u>76,222</u></b>	<b><u>76,075</u></b>	<b><u>147</u></b>	<b><u>74,261</u></b>
<b><u>PATIENT DAYS- SNF:</u></b>				
Palomar Medical Center	20,595	21,409	(814)	21,321
Pomerado Hospital	30,096	30,116	(20)	29,950
<b>Total:</b>	<b><u>50,691</u></b>	<b><u>51,525</u></b>	<b><u>(834)</u></b>	<b><u>51,271</u></b>

# Summary of Key Indicators & Results

## Fiscal Year-to-Date

	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>FY 2007</u>
<b><u>WEIGHTED PATIENT DAYS</u></b>				
Palomar Medical Center	73,983	72,988	995	70,808
Pomerado Hospital	30,463	29,595	868	29,950
Other Activities	1,763	1,764	(1)	1,413
<b>Total:</b>	<b>106,209</b>	<b>104,347</b>	<b>1,862</b>	<b>102,171</b>
<b><u>ADJUSTED DISCHARGES</u></b>				
Palomar Medical Center	19,053	19,496	(443)	18,774
Pomerado Hospital	7,064	6,829	235	6,736
Other Activities	549	607	(58)	663
<b>Total:</b>	<b>26,666</b>	<b>26,932</b>	<b>(266)</b>	<b>26,173</b>
<b><u>AVERAGE LENGTH OF STAY- Acute:</u></b>				
Palomar Medical Center	3.87	3.75	0.12	3.77
Pomerado Hospital	4.05	4.10	(0.05)	4.11
<b>Total:</b>	<b>3.92</b>	<b>3.83</b>	<b>0.09</b>	<b>3.85</b>
<b><u>AVERAGE LENGTH OF STAY - SNF:</u></b>				
Palomar Medical Center	63.96	55.61	8.35	55.52
Pomerado Hospital	81.78	80.96	0.82	80.73
<b>Total:</b>	<b>73.47</b>	<b>68.06</b>	<b>5.41</b>	<b>67.91</b>

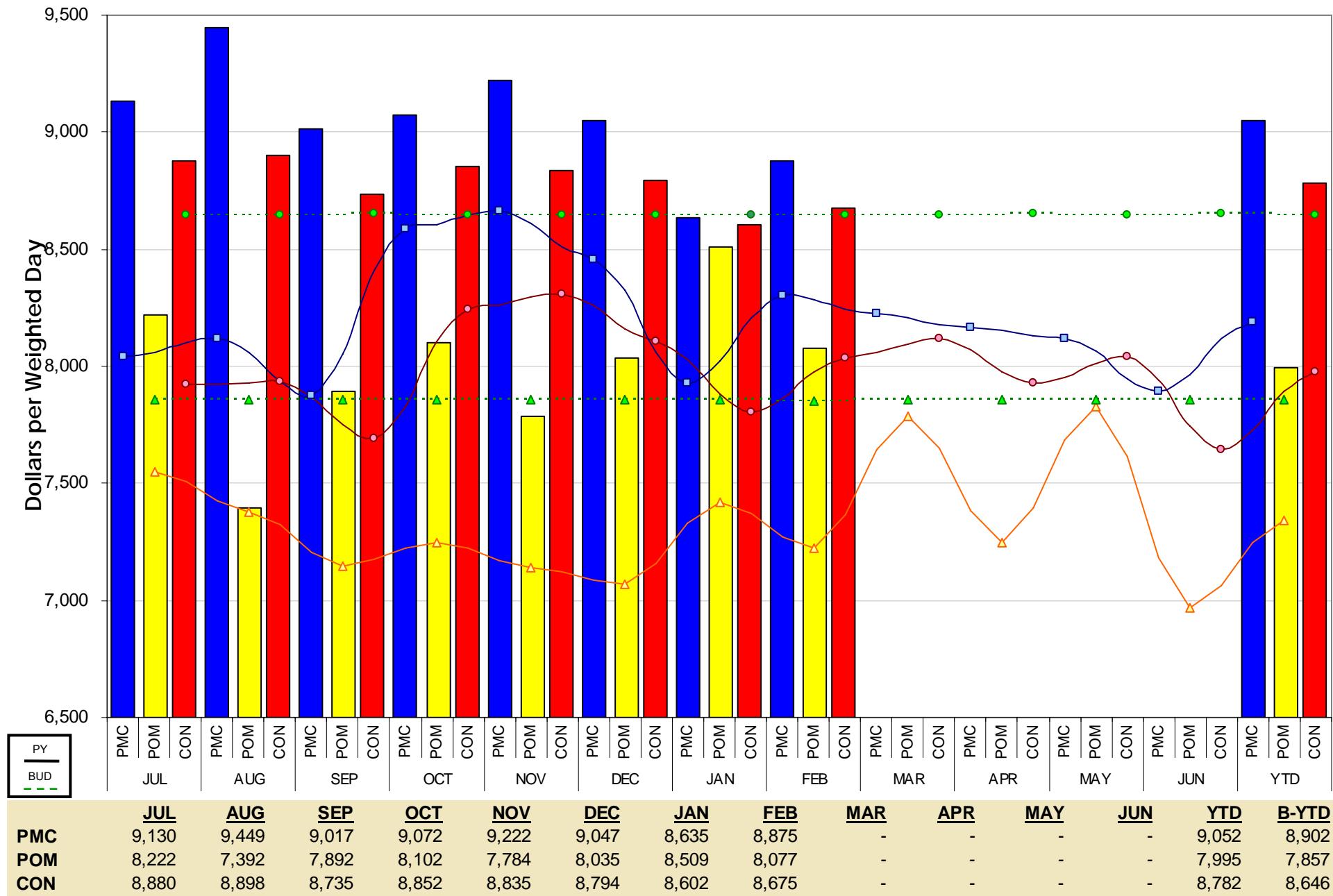
# Summary of Key Indicators & Results

## Fiscal Year-to-Date

	ACTUAL	BUDGET	VARIANCE	FY 2007
<b><u>EMERGENCY ROOM VISITS &amp; TRAUMA CASES:</u></b>				
Palomar Medical Center	33,378	31,283	2,095	30,392
Pomerado Hospital	16,262	16,931	(669)	15,180
<b>Total:</b>	<b><u>49,640</u></b>	<b><u>48,214</u></b>	<b><u>1,426</u></b>	<b><u>45,572</u></b>
<b><u>EMERGENCY &amp; TRAUMA ADMISSIONS:</u></b>				
Palomar Medical Center	7,264	7,628	(364)	7,334
Pomerado Hospital	2,266	2,527	(261)	2,510
<b>Total:</b>	<b><u>9,530</u></b>	<b><u>10,155</u></b>	<b><u>(625)</u></b>	<b><u>9,844</u></b>
<b><u>SURGERIES:</u></b>				
Palomar Medical Center	6,560	6,591	(31)	5,243
Pomerado Hospital	4,554	4,487	67	2,428
<b>Total:</b>	<b><u>11,114</u></b>	<b><u>11,078</u></b>	<b><u>36</u></b>	<b><u>7,671</u></b>
<b><u>BIRTHS:</u></b>				
Palomar Medical Center	2,882	2,936	(54)	2,957
Pomerado Hospital	796	732	64	727
<b>Total:</b>	<b><u>3,678</u></b>	<b><u>3,668</u></b>	<b><u>10</u></b>	<b><u>3,684</u></b>

## Weighted Patient Days

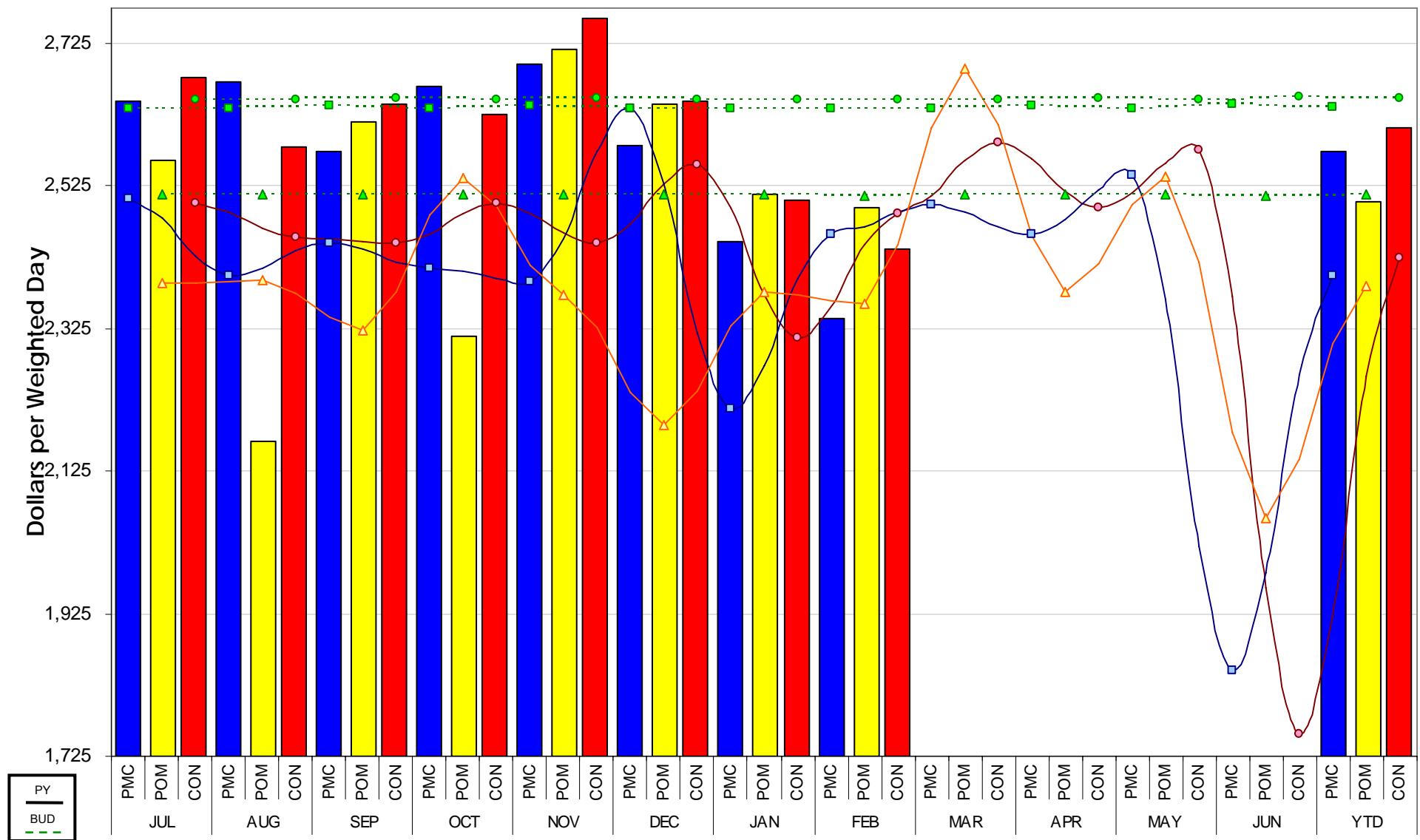
### Gross Patient Revenue per WPD



ADD C-33

# Weighted Patient Days

## Net Patient Revenue per WPD

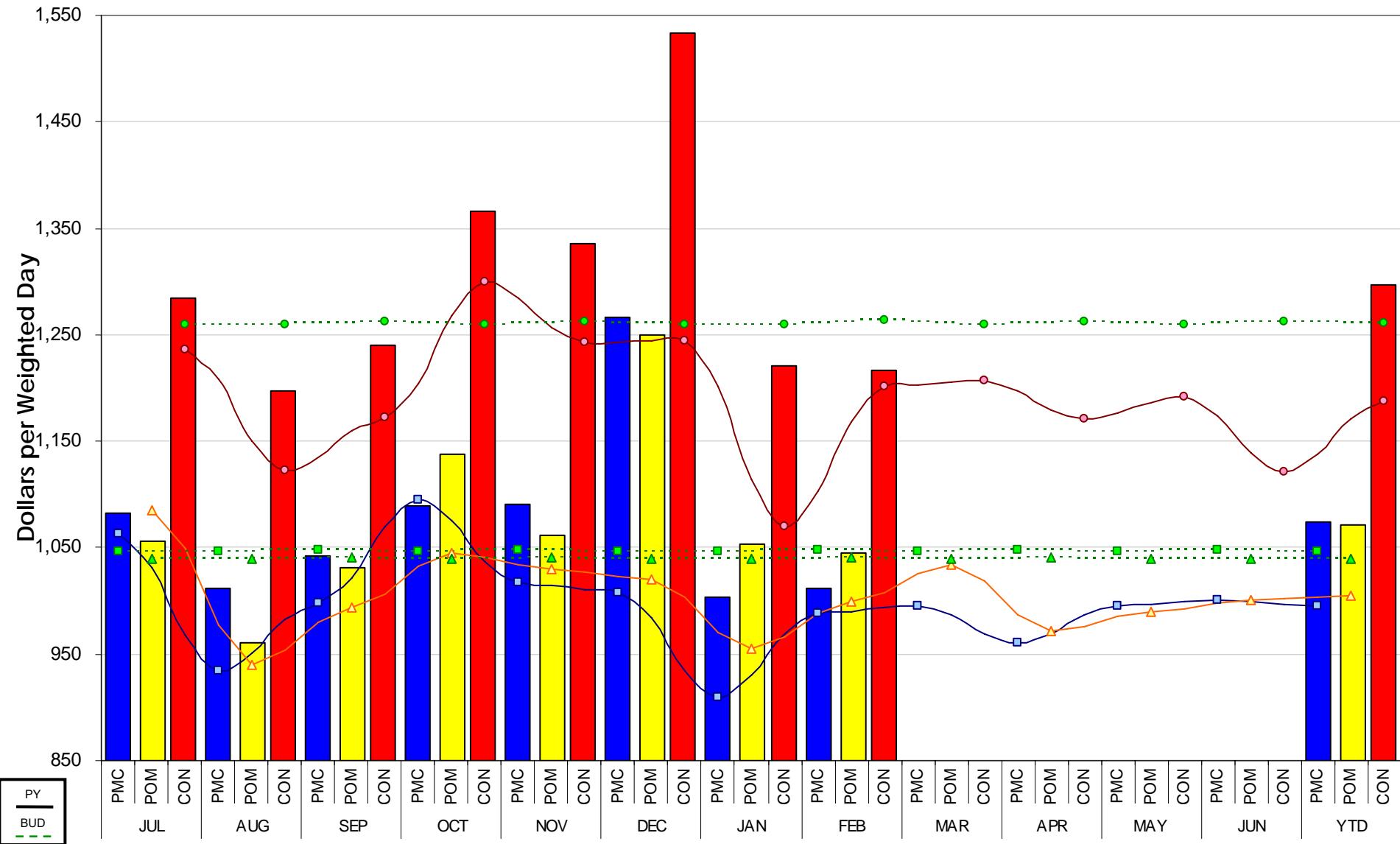


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	2,644	2,671	2,573	2,665	2,696	2,581	2,448	2,340	-	-	-	-	2,574	2,640
POM	2,562	2,168	2,616	2,315	2,717	2,641	2,514	2,494	-	-	-	-	2,503	2,513
CON	2,678	2,580	2,641	2,626	2,760	2,645	2,506	2,437	-	-	-	-	2,606	2,647

ADD C-34

## Weighted Patient Days

### Salaries, Wages & Contract Labor per WPD

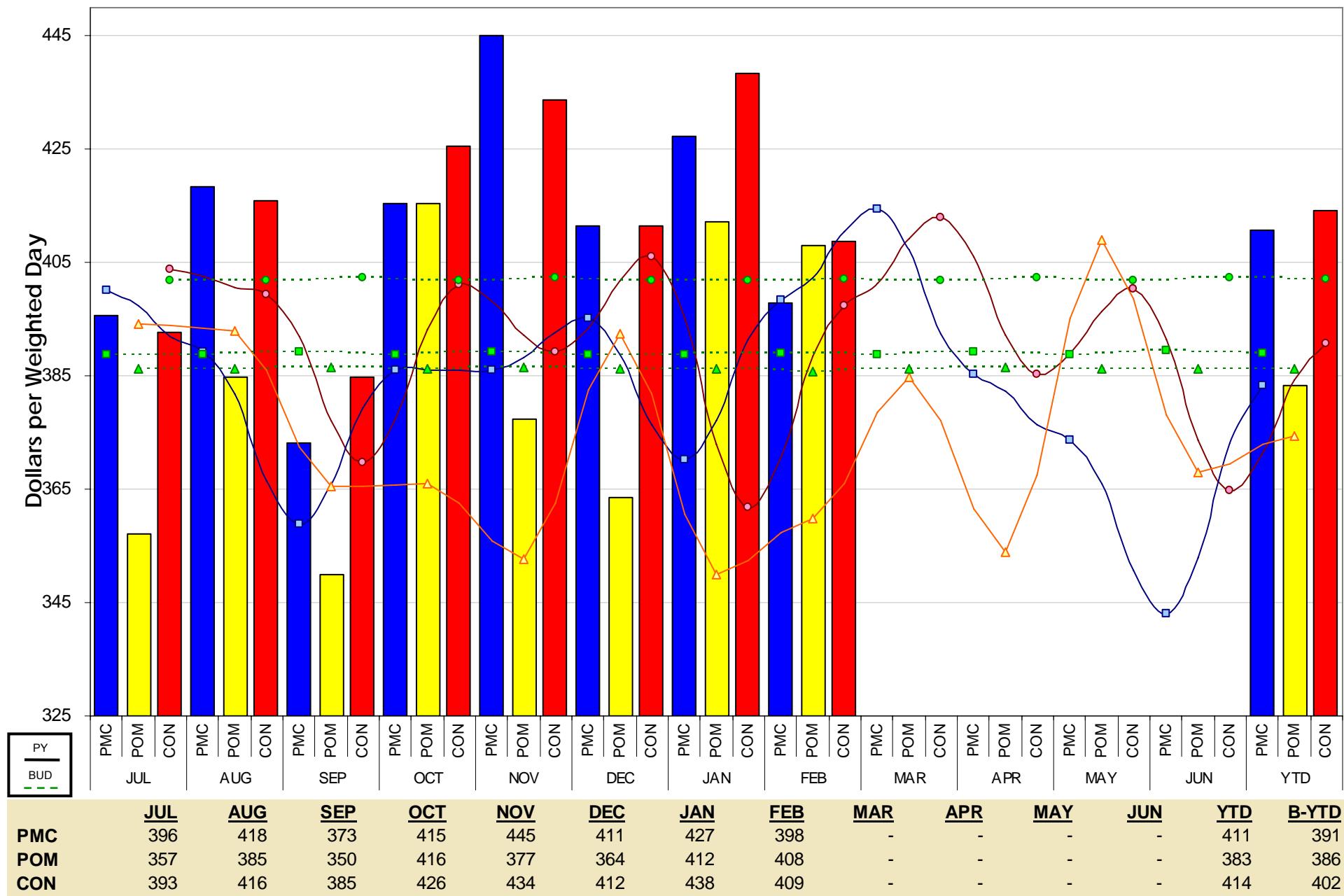


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	1,082	1,012	1,042	1,089	1,090	1,267	1,004	1,012	-	-	-	-	1,074	1,050
POM	1,056	961	1,031	1,138	1,062	1,249	1,054	1,045	-	-	-	-	1,072	1,040
CON	1,284	1,197	1,240	1,366	1,335	1,533	1,221	1,217	-	-	-	-	1,297	1,261

ADD C-35

# Weighted Patient Days

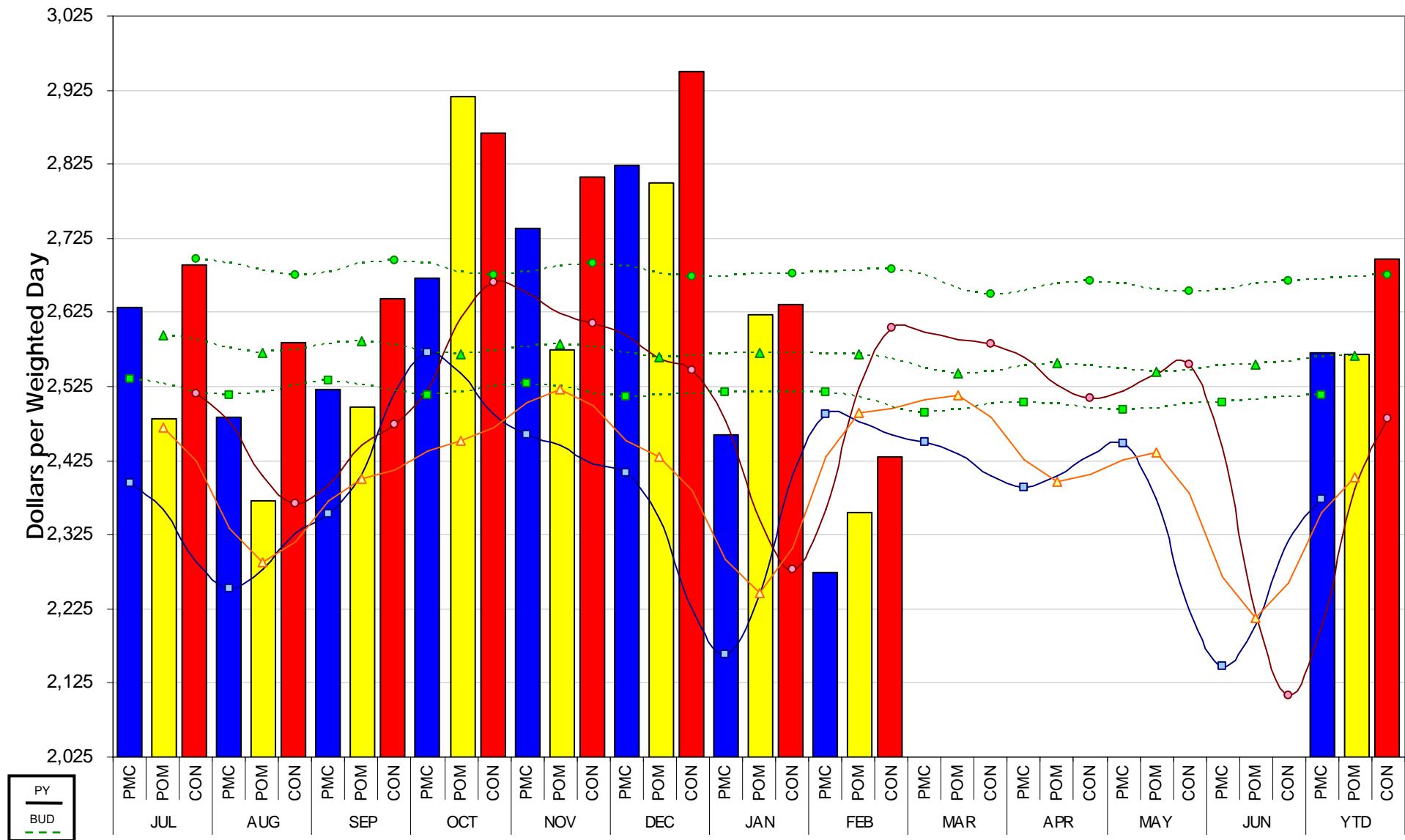
## Supplies per WPD



ADD C-36

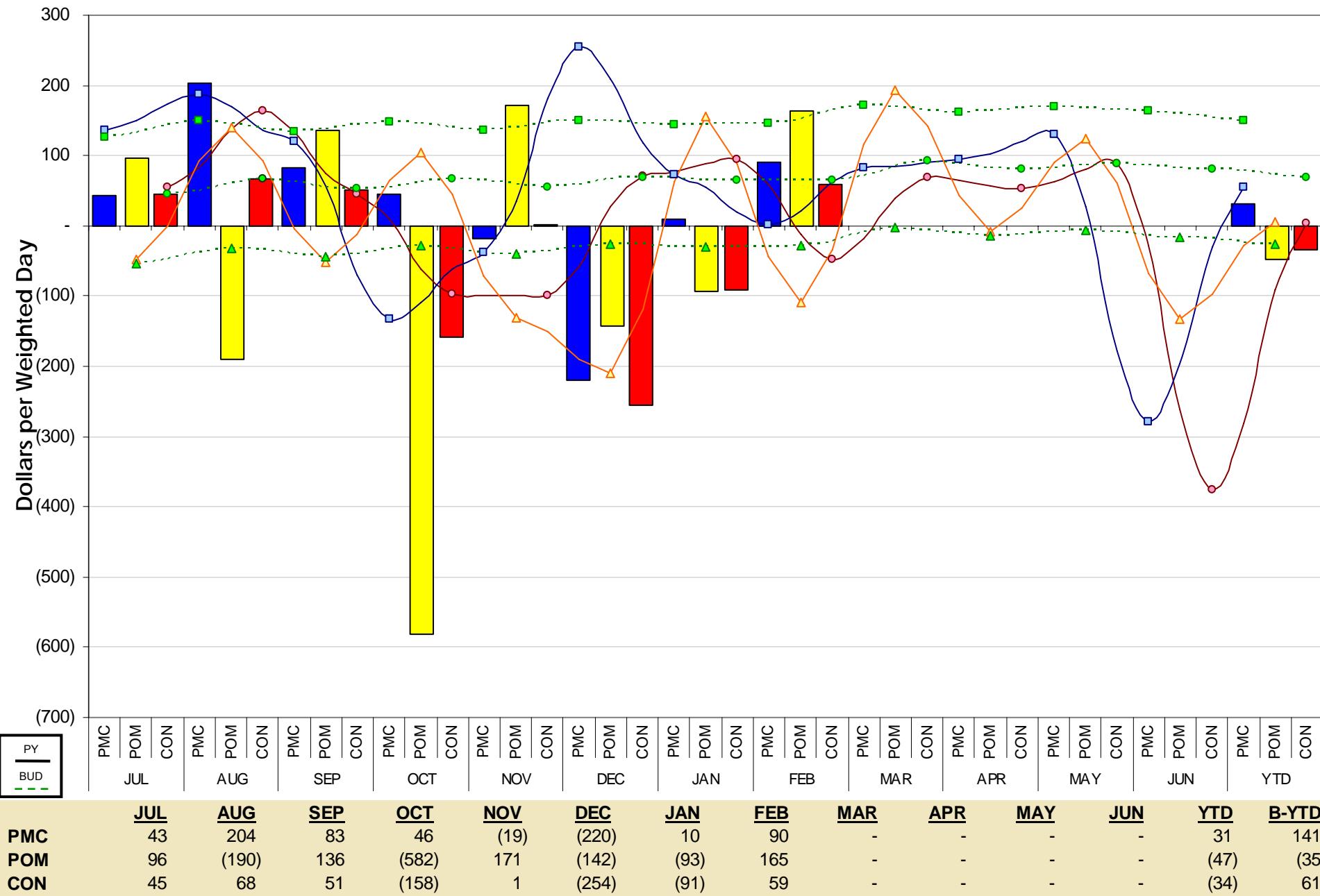
# Weighted Patient Days

## Total Expenses per WPD



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	2,632	2,483	2,521	2,671	2,739	2,824	2,460	2,274	-	-	-	-	2,571	2,526
POM	2,482	2,371	2,496	2,917	2,573	2,801	2,623	2,354	-	-	-	-	2,569	2,576
CON	2,689	2,584	2,644	2,866	2,808	2,950	2,637	2,430	-	-	-	-	2,697	2,683

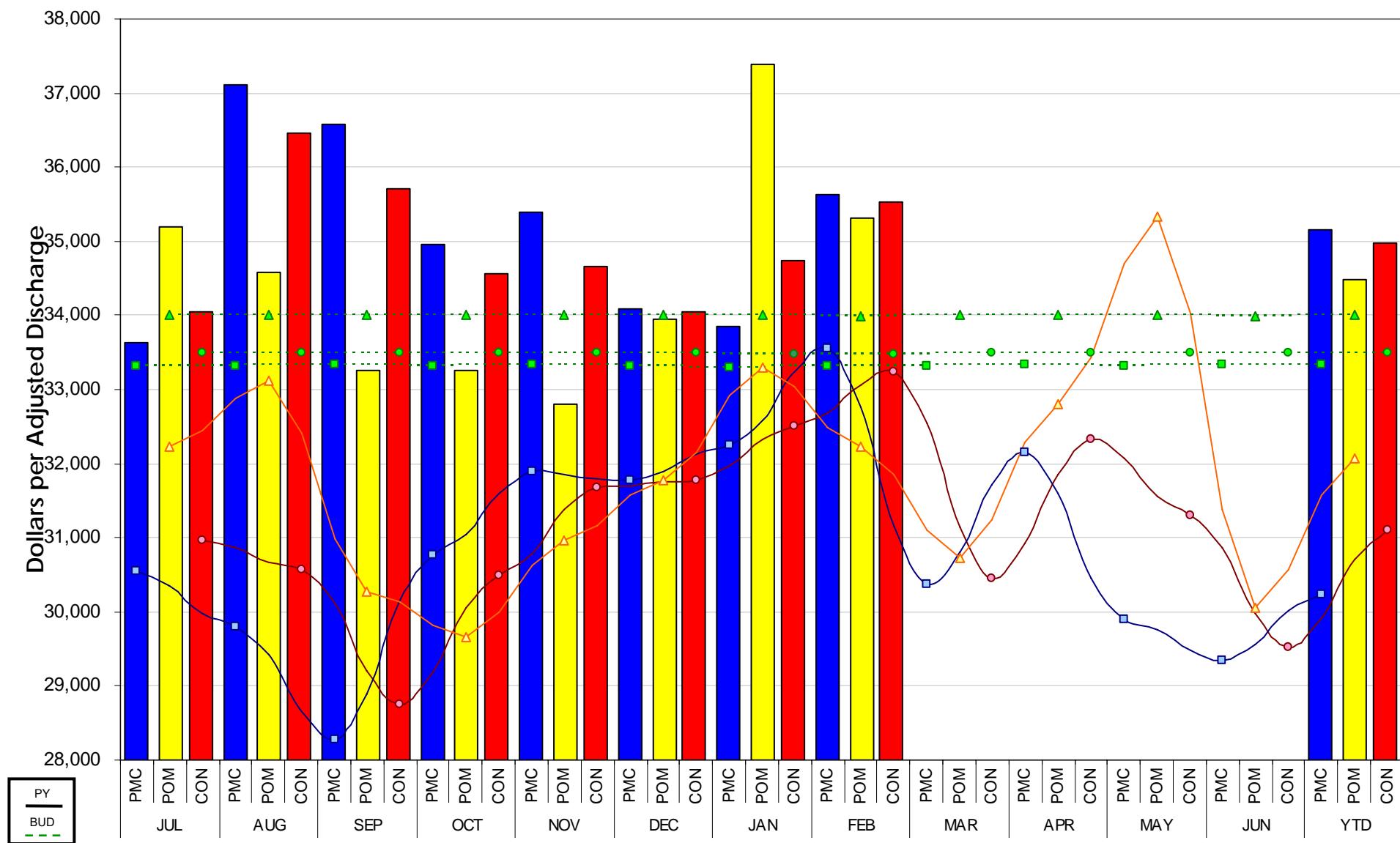
ADD C-37

**Weighted Patient Days**  
**Net Operating Income per WPD**


ADD C-38

## Adjusted Discharges

## Gross Patient Revenue per Adjusted Discharges

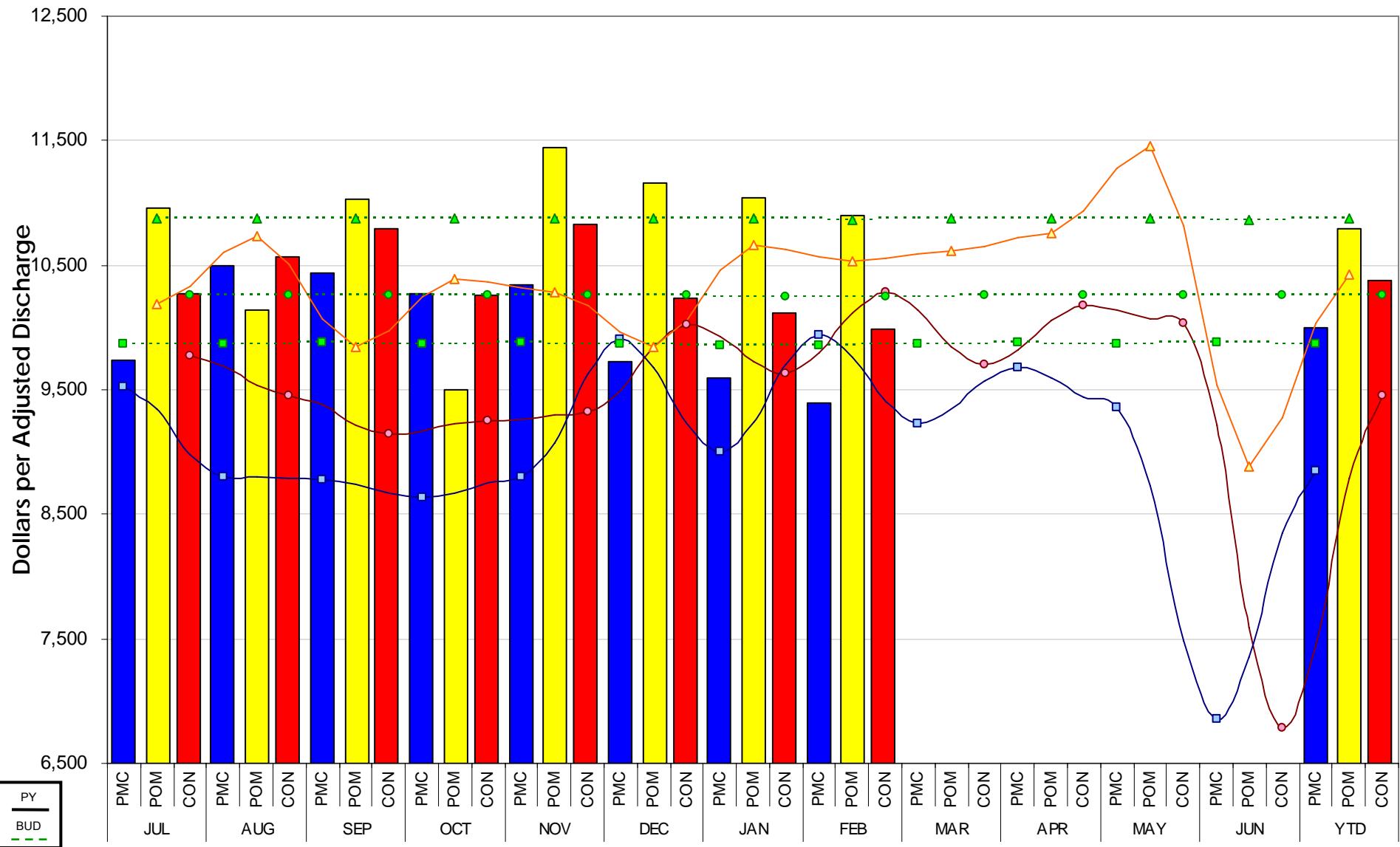


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	33,628	37,115	36,573	34,962	35,383	34,084	33,852	35,620	-	-	-	-	35,150	33,326
POM	35,188	34,573	33,267	33,266	32,806	33,958	37,385	35,308	-	-	-	-	34,479	34,049
CON	34,046	36,462	35,702	34,561	34,669	34,055	34,748	35,539	-	-	-	-	34,978	33,498

ADD C-39

## Adjusted Discharges

## Net Patient Revenue per Adjusted Discharges

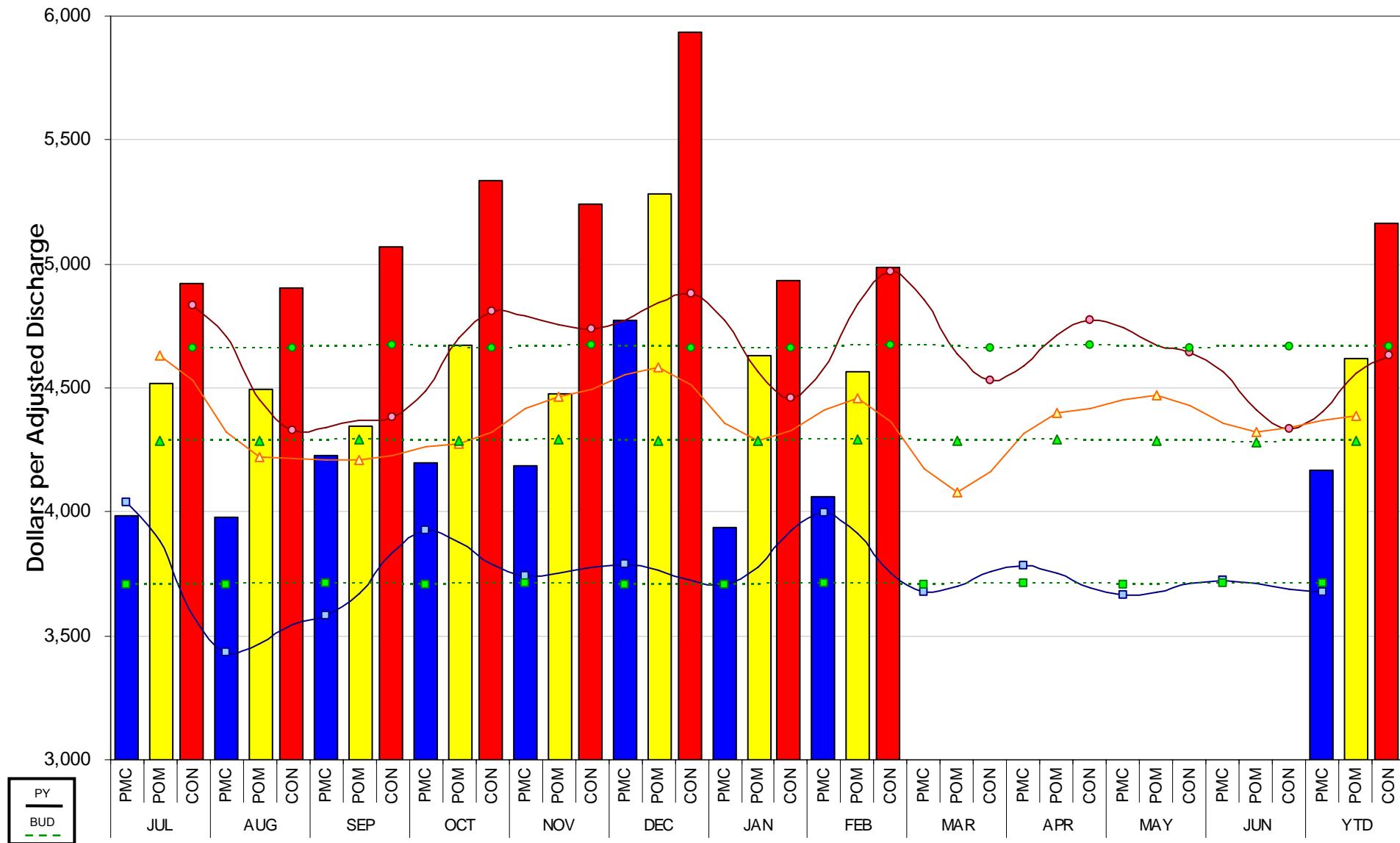


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	9,737	10,493	10,437	10,270	10,344	9,725	9,597	9,390	-	-	-	-	9,994	9,883
POM	10,963	10,138	11,028	9,505	11,450	11,160	11,046	10,903	-	-	-	-	10,794	10,891
CON	10,266	10,573	10,793	10,254	10,829	10,241	10,121	9,983	-	-	-	-	10,380	10,257

ADD C-40

## Adjusted Discharges

### Salaries per Adjusted Discharges

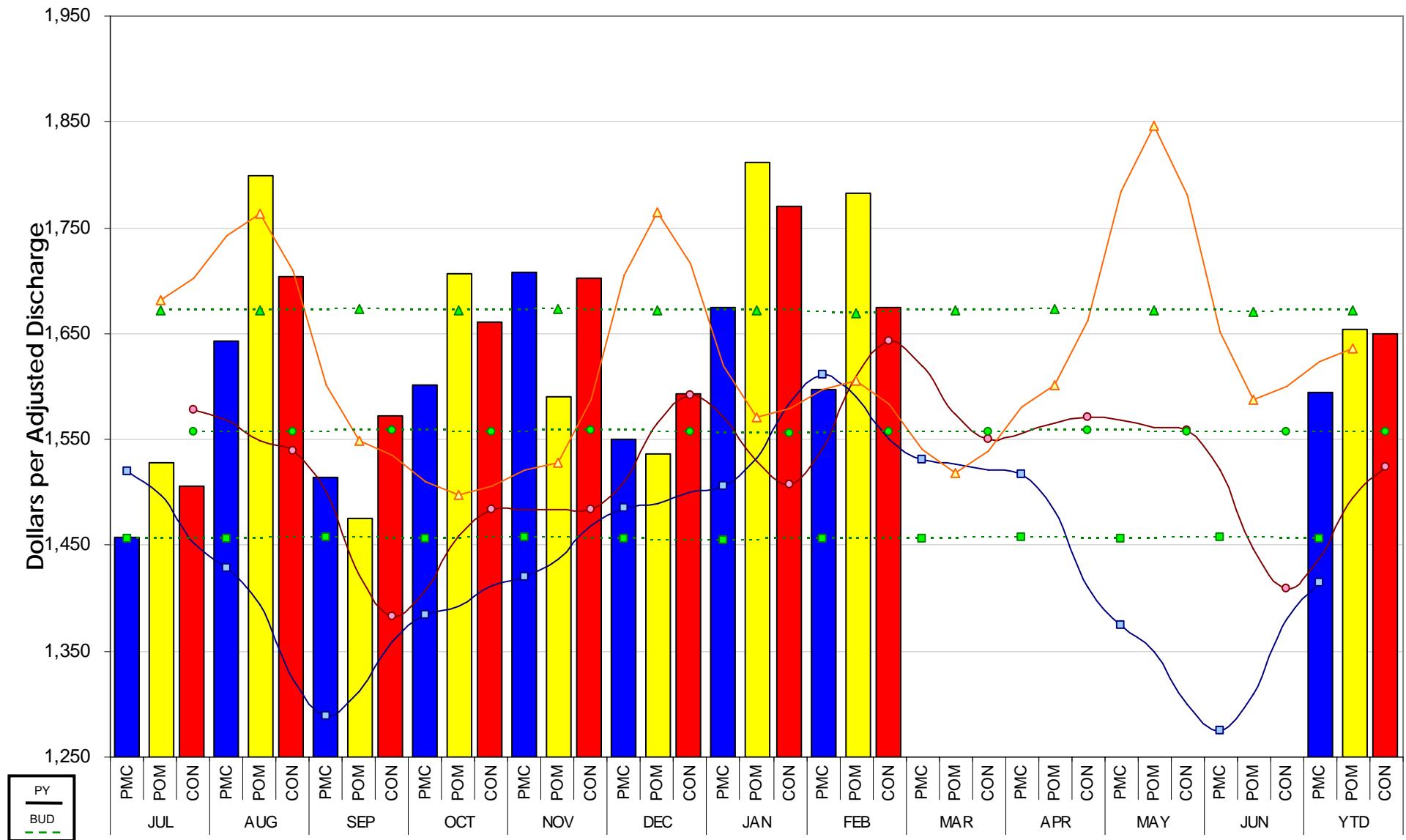


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	3,984	3,977	4,227	4,198	4,183	4,772	3,935	4,063	-	-	-	-	4,168	3,930
POM	4,518	4,494	4,344	4,672	4,477	5,280	4,630	4,567	-	-	-	-	4,621	4,506
CON	4,922	4,905	5,070	5,334	5,238	5,936	4,930	4,987	-	-	-	-	5,165	4,885

ADD C-41

## Adjusted Discharges

### Supplies per Adjusted Discharges

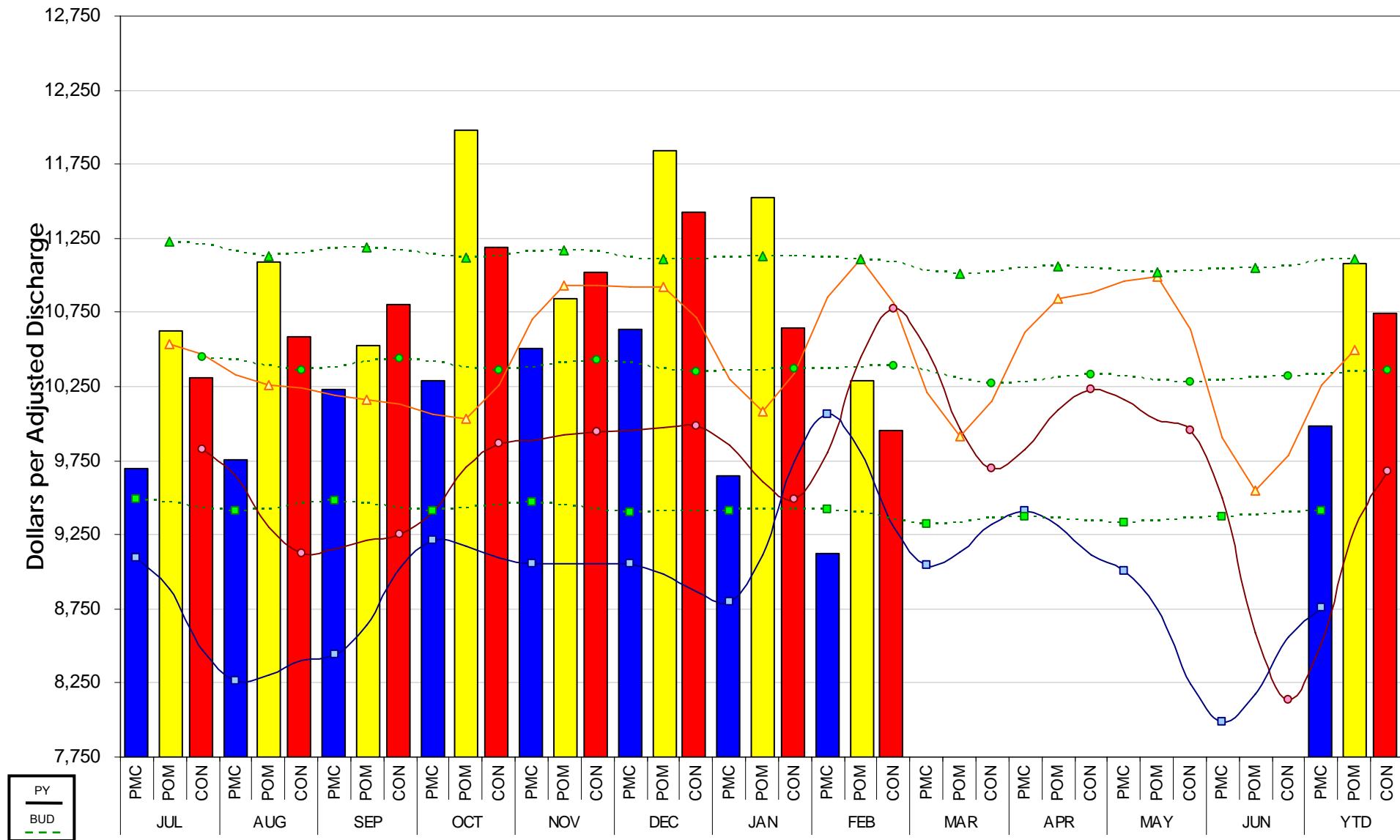


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
<b>PMC</b>	1,457	1,643	1,514	1,601	1,708	1,550	1,675	1,597	-	-	-	-	1,595	1,464
<b>POM</b>	1,528	1,800	1,475	1,706	1,590	1,536	1,811	1,783	-	-	-	-	1,653	1,674
<b>CON</b>	1,506	1,704	1,573	1,661	1,702	1,594	1,770	1,675	-	-	-	-	1,649	1,557

ADD C-42

## Adjusted Discharges

### Total Expenses per Adjusted Discharges

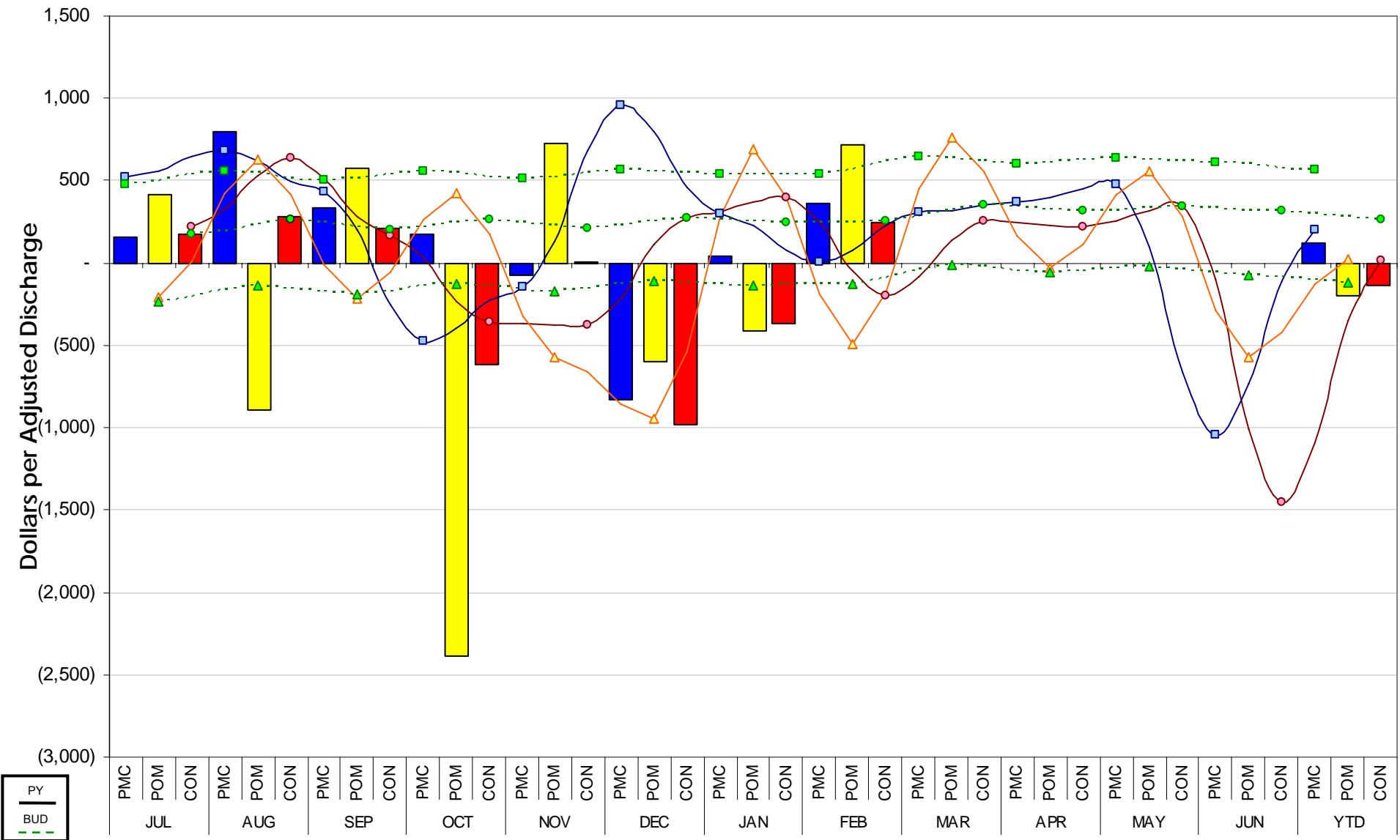


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
PMC	9,693	9,752	10,226	10,293	10,511	10,640	9,643	9,128	-	-	-	-	9,983	9,457
POM	10,622	11,090	10,523	11,977	10,846	11,836	11,522	10,291	-	-	-	-	11,078	11,162
CON	10,309	10,589	10,807	11,191	11,019	11,422	10,650	9,954	-	-	-	-	10,742	10,396

ADD C-43

## Adjusted Discharges

## Net Operating Income per Adjusted Discharges



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	B-YTD
<b>PMC</b>	158	799	335	177	(72)	(828)	40	360	-	-	-	-	119	528
<b>POM</b>	411	(889)	575	(2,388)	722	(602)	(408)	719	-	-	-	-	(202)	(153)
<b>CON</b>	171	278	208	(618)	5	(985)	(366)	242	-	-	-	-	(134)	235

ADD C-44

## Key Variance Explanations

### Month-To-Date

	Actual	Budget	Variance Detail	Variance
<b>Net Income From Operations</b>	<b>821,159</b>	<b>804,805</b>		<b>16,354</b>
<b>Total Net Revenue</b>				<b>1,001,874</b>
Net Patient Revenue			1,001,874	
<b>Other Revenue</b>				<b>(535,183)</b>
PPH Foundation			(294,834)	
PPNC Health Development			(116,864)	
Home Health Outreach			(105,808)	
Welcome Home Baby			(48,379)	
Other			30,702	
<b>Salaries &amp; Wages</b>				<b>(1,077,317)</b>
Volume variance			(864,482)	
Rate & Efficiency			(212,835)	
Overtime	(254,859)			
<b>Benefits</b>				<b>1,299,155</b>
FICA			(259,385)	
Health and Dental			(113,278)	
Other Benefits			105,098	
Pension			126,779	
Worker's Comp			1,439,941	
<b>Contract Labor</b>				<b>(148,409)</b>
Volume variance			(40,605)	
Rate & Efficiency (Nursing & Non-Nursing)			(107,804)	

# Key Variance Explanations

## Month-To-Date

	Actual	Budget	Variance Detail	Variance
<b>Supplies</b>				<b>(686,307)</b>
Volume variance			(288,047)	
Rate Variance			(398,260)	
Prosthesis .631	(330,600)			
Other Minor Equipment .649	(104,791)			
Other Non Medical .650	(103,057)			
Pharmaceutical .638	(59,058)			
Surgery General .634	(43,554)			
<b>Professional Fees &amp; Purchased Services</b>				<b>133,999</b>
Professional Fees & Purchased Services			133,999	
<b>Depreciation</b>				<b>61,035</b>
Depreciation			61,035	
<b>Other Direct Expenses</b>				<b>(32,493)</b>
Other			(32,493)	
<b>Total Actual to Budget Variance for February 2008</b>			<b>16,354</b>	<b>16,354</b>

# Key Variance Explanations

## Year-To-Date

	Actual	Budget	Variance Detail	Variance
<b>Net Income From Operations</b>	(3,586,087)	6,320,170		(9,906,257)
<b>Total Net Revenue</b>				567,039
Net Patient Revenue				567,039
<b>Other Revenue</b>				(4,022,741)
PPH Foundation			(2,358,679)	
PPNC Health Development			(904,374)	
Home Health Outreach			(789,792)	
Welcome Home Baby			(568,863)	
VHA Rebate			161,144	
Graybill Auditorium water damage settlement			210,978	
Spartanburg Class Action Lawsuit			267,000	
Other			(40,155)	
<b>Salaries &amp; Wages</b>				(4,734,283)
Volume variance			1,241,099	
Rate & Efficiency			(5,975,382)	
Bonus-Dec-22	(2,268,811)			
Overtime	(2,683,896)			
<b>Benefits</b>				8,584
FICA			(1,265,019)	
Health and Dental			(682,108)	
Pension			138,804	
Other Benefits			864,776	
Worker's Comp			952,131	
<b>Contract Labor</b>				(1,428,143)
Volume variance			58,377	
Rate & Efficiency (Nursing & Non-Nursing)			(1,486,520)	

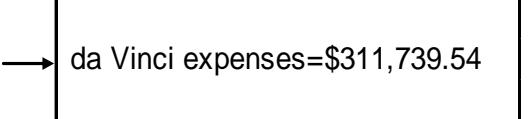
# Key Variance Explanations

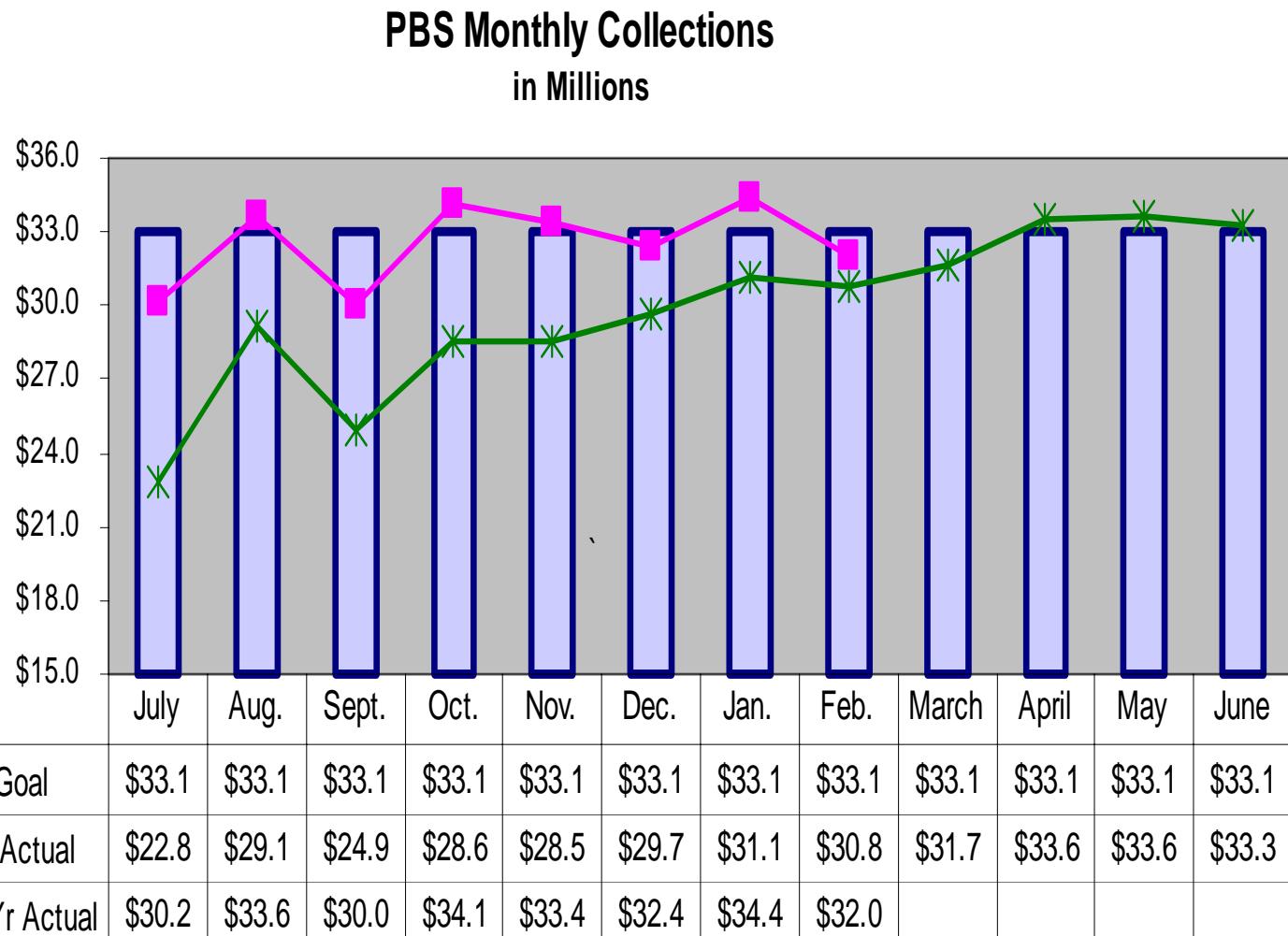
## Year-To-Date

	Actual	Budget	Variance Detail	Variance
<b>Supplies</b>				<b>(2,040,170)</b>
Volume variance				414,232
Rate Variance				(2,454,402)
da Vinci Robot	(311,739)			
Prosthesis .631	(836,082)			
Surgery General .634	(583,727)			
Other Non Medical .650	(505,680)			
Supplies Other Medical .641	(409,120)			
Other Minor Equipment .649	(256,837)			
<b>Professional Fees</b>				<b>1,676,050</b>
Consulting				(304,713)
Public Relations/Advertising Oth Pro Fees				268,725
WHB Other Pro Fees (for First Five Commission Subcontractors)				540,792
Physician Income Guarantees Not Realized				935,379
Other				235,867
<b>Purchased Services</b>				<b>(1,028,241)</b>
Repairs & Maintenance				(543,207)
Disaster Relief Expenses				(256,847)
Other				(228,186)
<b>Depreciation</b>				<b>(86,515)</b>
Depreciation				(86,515)
<b>Other Direct Expenses</b>				<b>1,182,162</b>
Rent building (POP)				(1,145,217)
Marketing				(414,369)
Foundation				1,595,759
Other				1,145,989
				<b>(9,906,257) (9,906,257)</b>

**Supplies Expense**  
**Year-to-Date**

Account	Descriptions	YTD Actual	YTD Budget	Variances
631000 Prosthesis		10,202,160	9,366,078	(836,082)
634000 Supplies Surgery General		3,231,483	2,647,756	(583,727)
650000 Other Non Medical		4,785,652	4,279,972	(505,680)
641000 Supplies Other Medical		9,849,829	9,440,709	(409,120)
649000 Other Minor Equipment		792,705	535,868	(256,837)
646000 Supplies Office/Administration		765,331	709,870	(55,461)
647000 Supplies Employee Apparel		96,467	61,909	(34,558)
642000 Supplies Food/Meat		370,764	341,970	(28,794)
639000 Supplies Radioactive		546,458	518,086	(28,372)
636000 Supplies Oxygen/Gas		203,809	175,669	(28,140)
645000 Supplies Cleaning		276,119	255,824	(20,295)
644000 Supplies Linen		22,866	17,866	(5,000)
635000 Supplies Anesthesia Material		10,308	5,772	(4,536)
648000 Instruments/Minor Equipment		261,496	278,228	16,732
646100 Supplies Forms		387,462	406,523	19,061
632000 Sutures/Surgical Needles		1,006,032	1,030,183	24,151
633000 Supplies Surgical Pack		1,218,990	1,244,581	25,591
637000 Supplies IV Solutions		314,610	344,619	30,009
640000 Supplies X-ray Material		17,686	50,801	33,115
643000 Supplies Food Other		1,701,758	1,757,615	55,857
638000 Supplies Pharmaceutical		7,918,386	8,470,301	551,915
<b>Grand Total</b>		<b>43,980,370</b>	<b>41,940,200</b>	<b>(2,040,170)</b>


 da Vinci expenses=\$311,739.54



# Balance Sheet

## Consolidated

	Current Month	Prior Month	Prior Fiscal Year End		Current Month	Prior Month	Prior Fiscal Year End
<b>Assets</b>							
<b>Current Assets</b>							
Cash on Hand	\$10,065,937	\$4,564,612	\$1,365,825				
Cash Marketable Securities	65,234,669	75,114,113	107,847,524				
<b>Total Cash &amp; Cash Equivalents</b>	<b>75,300,606</b>	<b>79,678,725</b>	<b>109,213,349</b>				
<b>Patient Accounts Receivable</b>							
Allowance on Accounts	196,769,407	186,746,237	160,767,031				
	-102,340,923	-94,007,777	-81,286,268				
<b>Net Accounts Receivable</b>	<b>94,428,484</b>	<b>92,738,460</b>	<b>79,480,763</b>				
Inventories	7,061,292	7,004,411	7,025,980				
Prepaid Expenses	4,400,167	5,220,154	2,071,008				
Other	9,545,020	9,146,566	5,094,523				
<b>Total Current Assets</b>	<b>190,735,569</b>	<b>193,788,316</b>	<b>202,885,623</b>				
<b>Non-Current Assets</b>							
Restricted Assets	372,177,757	378,377,695	173,111,797				
Restricted by Donor	302,156	300,765	296,184				
Board Designated	14,231,843	16,141,523	0				
<b>Total Restricted Assets</b>	<b>386,711,756</b>	<b>394,819,983</b>	<b>173,407,981</b>				
Property Plant & Equipment	364,266,471	363,949,756	373,271,092				
Accumulated Depreciation	-225,918,732	-225,531,144	-222,304,232				
Construction in Process	180,876,040	173,245,842	121,244,746				
<b>Net Property Plant &amp; Equipment</b>	<b>319,223,779</b>	<b>311,664,454</b>	<b>272,211,606</b>				
Investment in Related Companies	1,970,019	1,970,019	265,204				
Deferred Financing Costs	20,289,114	20,240,721	17,245,255				
Other Non-Current Assets	6,559,104	6,364,675	5,715,558				
<b>Total Non-Current Assets</b>	<b>734,753,772</b>	<b>735,059,852</b>	<b>468,845,604</b>				
<b>Total Assets</b>	<b>\$925,489,341</b>	<b>\$928,848,168</b>	<b>\$671,731,227</b>				
<b>Liabilities</b>							
<b>Current Liabilities</b>							
Accounts Payable	\$17,754,966	\$22,198,771	\$27,500,989				
Accrued Payroll	18,073,872	19,554,165	14,778,493				
Accrued PTO	13,539,033	13,018,663	12,638,138				
Accrued Interest Payable	2,975,902	3,172,536	1,906,574				
Current Portion of Bonds	9,660,000	9,660,000	13,220,000				
Est Third Party Settlements	-23,306	-123,820	-2,579,788				
Other Current Liabilities	17,565,789	18,452,334	12,085,069				
<b>Total Current Liabilities</b>	<b>79,546,256</b>	<b>85,932,649</b>	<b>79,549,475</b>				
<b>Long Term Liabilities</b>							
Bonds & Contracts Payable	532,006,592	531,987,720	294,723,824				
<b>General Fund Balance</b>							
Unrestricted	299,402,495	294,485,514	297,161,750				
Restricted for Other Purpose	302,156	300,765	296,184				
Board Designated	14,231,843	16,141,523	0				
<b>Total Fund Balance</b>	<b>313,936,494</b>	<b>310,927,802</b>	<b>297,457,934</b>				
<b>Total Liabilities / Fund Balance</b>	<b>\$925,489,341</b>	<b>\$928,848,168</b>	<b>\$671,731,227</b>				

# Income Statement: Fiscal Year-to-Date

## Consolidated – Weighted Patient Days

	Actual	Budget	Variance	Variance			\$/Wtg Pt Day		
				Volume	Rate/Eff	Actual	Budget	Variance	
<b>Statistics:</b>									
Admissions - Acute	19,423	19,883	(460)						
Admissions - SNF	694	765	(71)						
Patient Days - Acute	76,222	76,075	147						
Patient Days - SNF	50,691	51,525	(834)						
ALOS - Acute	3.92	3.83	0.09						
ALOS - SNF	73.47	68.06	5.41						
Weighted Patient Days	106,209	104,347	1,862						
<b>Revenue:</b>									
Gross Revenue	\$ 932,723,974	\$ 902,160,254	\$ 30,563,720 F	\$ 16,098,425	\$ 14,465,295	\$ 8,781.97	\$ 8,645.77	\$ 136.20	
Deductions from Rev	(655,918,702)	(625,922,021)	(29,996,681) U	(11,169,145)	(18,827,536)	(6,175.74)	(5,998.47)	(177.27)	
Net Patient Revenue	276,805,272	276,238,233	567,039 F	4,929,280	(4,362,241)	2,606.23	2,647.30	(41.07)	
Other Oper Revenue	6,042,330	10,065,071	(4,022,741) U	179,604	(4,202,345)	56.89	96.46	(39.57)	
<b>Total Net Revenue</b>	<b>282,847,602</b>	<b>286,303,304</b>	<b>(3,455,702) U</b>	<b>5,108,884</b>	<b>(8,564,586)</b>	<b>2,663.12</b>	<b>2,743.76</b>	<b>(80.64)</b>	
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	137,731,941	131,569,516	(6,162,425) U	(2,347,767)	(3,814,658)	1,296.80	1,260.88	(35.92)	
Benefits	33,162,877	33,171,461	8,584 F	(591,922)	600,506	312.24	317.90	5.65	
Supplies	43,980,369	41,940,200	(2,040,169) U	(748,394)	(1,291,775)	414.09	401.93	(12.16)	
Prof Fees & Purch Svc	40,844,219	41,492,028	647,809 F	(740,397)	1,388,206	384.56	397.64	13.07	
Depreciation	14,300,487	14,213,972	(86,515) U	(253,638)	167,123	134.64	136.22	1.57	
Other	16,413,795	17,595,957	1,182,162 F	(313,988)	1,496,150	154.54	168.63	14.09	
<b>Total Expenses</b>	<b>286,433,689</b>	<b>279,983,134</b>	<b>(6,450,554) U</b>	<b>(4,996,105)</b>	<b>(1,454,449)</b>	<b>2,696.89</b>	<b>2,683.19</b>	<b>(13.69)</b>	
<b>Net Inc Before Non-Oper Income</b>	<b>(3,586,087)</b>	<b>6,320,170</b>	<b>(9,906,256) U</b>	<b>112,779</b>	<b>(10,019,035)</b>	<b>(33.76)</b>	<b>60.57</b>	<b>(94.33)</b>	
Property Tax Revenue	9,000,000	9,000,000	- -	160,599	(160,599)	84.74	86.25	(1.51)	
Non-Operating Income	3,990,148	530,546	3,459,602 F	9,467	3,450,135	37.57	5.08	32.48	
<b>Net Income (Loss)</b>	<b>\$ 9,404,061</b>	<b>\$ 15,850,716</b>	<b>\$ (6,446,655) U</b>	<b>\$ 282,845</b>	<b>\$ (6,729,499)</b>	<b>\$ 88.54</b>	<b>\$ 151.90</b>	<b>\$ (63.36)</b>	
Net Income Margin	3.1%	5.3%	-2.2%						
OEBITDA Margin w/o Prop Tax	3.5%	6.8%	-3.3%						
OEBITDA Margin with Prop Tax	6.5%	9.8%	-3.3%						

F= Favorable variance

U= Unfavorable variance

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**Income Statement: Month-to-Date**  
**Consolidated – Weighted Patient Days**

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	Actual	Budget	Variance	Variance			\$/Wtg Pt Day		
				Volume	Rate/Eff	Actual	Budget	Variance	
<b>Statistics:</b>									
Admissions - Acute	2,472	2,363	109						
Admissions - SNF	85	92	(7)						
Patient Days - Acute	9,970	9,041	929						
Patient Days - SNF	5,932	6,125	(193)						
ALOS - Acute	4.04	3.83	0.21						
ALOS - SNF	68.98	67.31	1.67						
Weighted Patient Days	13,874	12,402	1,472						
<b>Revenue:</b>									
Gross Revenue	\$ 120,370,754	\$ 107,203,710	\$ 13,167,044 F	\$ 12,724,066	\$ 442,978	\$ 8,675.99	\$ 8,644.07	\$ 31.93	
Deductions from Rev	(86,557,550)	\$ (74,392,380)	(12,165,170) U	(8,829,671)	(3,335,499)	(6,238.83)	(5,998.42)	(240.41)	
Net Patient Revenue	33,813,204	32,811,330	1,001,874 F	3,894,394	(2,892,520)	2,437.16	2,645.65	(208.48)	
Other Oper Revenue	722,950	1,258,133	(535,183) U	149,328	(684,511)	52.11	101.45	(49.34)	
<b>Total Net Revenue</b>	<b>34,536,154</b>	<b>34,069,463</b>	<b>466,691 F</b>	<b>4,043,723</b>	<b>(3,577,032)</b>	<b>2,489.27</b>	<b>2,747.09</b>	<b>(257.82)</b>	
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	16,891,071	15,665,345	(1,225,726) U	(1,859,328)	633,602	1,217.46	1,263.13	45.67	
Benefits	2,647,480	3,946,635	1,299,155 F	(468,428)	1,767,583	190.82	318.23	127.40	
Supplies	5,671,856	4,985,549	(686,307) U	(591,737)	(94,570)	408.81	402.00	(6.82)	
Prof Fees & Purch Svc	4,604,768	4,738,767	134,000 F	(562,447)	696,446	331.90	382.10	50.20	
Depreciation	1,721,380	1,782,415	61,035 F	(211,556)	272,591	124.07	143.72	19.65	
Other	2,178,440	2,145,947	(32,493) U	(254,704)	222,211	157.02	173.03	16.02	
<b>Total Expenses</b>	<b>33,714,995</b>	<b>33,264,658</b>	<b>(450,337) U</b>	<b>(3,948,200)</b>	<b>3,497,863</b>	<b>2,430.08</b>	<b>2,682.20</b>	<b>252.12</b>	
<b>Net Inc Before Non-Oper Income</b>	<b>821,159</b>	<b>804,805</b>	<b>16,354 F</b>	<b>95,523</b>	<b>(79,169)</b>	<b>59.19</b>	<b>64.89</b>	<b>(5.71)</b>	
Property Tax Revenue	1,125,000	1,125,000	- -	133,527	(133,527)	81.09	90.71	(9.62)	
Non-Operating Income	161,786	66,319	95,467 F	7,871	87,596	11.66	5.35	6.31	
<b>Net Income (Loss)</b>	<b>\$ 2,107,945</b>	<b>\$ 1,996,124</b>	<b>\$ 111,821 F</b>	<b>\$ 236,921</b>	<b>\$ (125,100)</b>	<b>\$ 151.93</b>	<b>\$ 160.95</b>	<b>\$ (9.02)</b>	
Net Income Margin	5.3%	5.6%	-0.3%						
OEBITDA Margin w/o Prop Tax	6.4%	7.3%	-0.9%						
OEBITDA Margin with Prop Tax	9.2%	10.4%	-1.2%						

F= Favorable variance

U= Unfavorable variance

# Income Statement: Current vs. Prior Year-to-Date

## Consolidated – Weighted Patient Days

				Variance		\$/Wtg Pt Day		
	February 08 YTD	February 07 YTD	Variance	Volume	Rate/Eff	Actual	Budget	Variance
<b>Statistics:</b>								
Admissions - Acute	19,423	16,957	2,466					
Admissions - SNF	694	688	6					
Patient Days - Acute	76,222	65,384	10,838					
Patient Days - SNF	50,691	45,357	5,334					
ALOS - Acute	3.92	3.82	0.10					
ALOS - SNF	73.47	67.30	6.17					
Weighted Patient Days	106,209	23,226	82,983					
<b>Revenue:</b>								
Gross Revenue	\$ 932,723,974	\$ 817,164,212	\$ 115,559,762 F	\$ 2,919,604,659	\$ (2,804,044,897)	\$ 8,781.97	\$ 35,183.17	\$ (26,401.20)
Deductions from Rev	(655,918,702)	(565,894,232)	(90,024,470) U	(2,021,854,863)	1,931,830,393	(6,175.74)	(24,364.69)	18,188.95
Net Patient Revenue	276,805,272	251,269,980	25,535,292 F	897,749,796	(872,214,504)	2,606.23	10,818.48	(8,212.25)
Other Oper Revenue	6,042,330	6,950,316	(907,986) U	24,832,432	(25,740,418)	56.89	299.25	(242.36)
<b>Total Net Revenue</b>	<b>282,847,602</b>	<b>258,220,296</b>	<b>24,627,306 F</b>	<b>922,582,228</b>	<b>(897,954,922)</b>	<b>2,663.12</b>	<b>11,117.73</b>	<b>(8,454.60)</b>
<b>Expenses:</b>								
Salaries, Wages & Contr Labor	137,731,941	122,115,321	(15,616,620) U	(436,299,651)	420,683,031	1,296.80	5,257.70	3,960.90
Benefits	33,162,877	31,038,233	(2,124,644) U	(110,894,932)	108,770,288	312.24	1,336.36	1,024.12
Supplies	43,980,369	39,900,652	(4,079,717) U	(142,559,020)	138,479,303	414.09	1,717.93	1,303.84
Prof Fees & Purch Svc	40,844,219	34,592,473	(6,251,746) U	(123,593,696)	117,341,950	384.56	1,489.39	1,104.82
Depreciation	14,300,487	13,181,657	(1,118,830) U	(47,096,075)	45,977,245	134.64	567.54	432.89
Other	16,413,795	14,682,979	(1,730,816) U	(52,460,073)	50,729,257	154.54	632.18	477.64
<b>Total Expenses</b>	<b>286,433,688</b>	<b>255,511,315</b>	<b>(30,922,373) U</b>	<b>(912,903,447)</b>	<b>881,981,074</b>	<b>2,696.89</b>	<b>11,001.09</b>	<b>8,304.20</b>
<b>Net Inc Before Non-Oper Income</b>	<b>(3,586,086)</b>	<b>2,708,981</b>	<b>(6,295,067) U</b>	<b>9,678,781</b>	<b>(15,973,848)</b>	<b>(33.76)</b>	<b>116.64</b>	<b>(150.40)</b>
Property Tax Revenue	9,000,000	8,433,328	566,672 F	30,131,011	(29,564,339)	84.74	363.10	(278.36)
Non-Operating Income	3,990,148	1,987,061	2,003,087 F	7,099,470	(5,096,383)	37.57	85.55	(47.98)
<b>Net Income (Loss)</b>	<b>\$ 9,404,061</b>	<b>\$ 13,129,370</b>	<b>\$ (3,725,308) U</b>	<b>\$ 46,909,262</b>	<b>\$ (50,634,570)</b>	<b>\$ 88.54</b>	<b>\$ 565.29</b>	<b>\$ (476.74)</b>
Net Income Margin	3.1%	4.8%	-1.7%					
OEBITDA Margin w/o Prop Tax	3.5%	5.8%	-2.3%					
OEBITDA Margin with Prop Tax	6.5%	8.9%	-2.4%					

F= Favorable variance  
U= Unfavorable variance

# Income Statement: Fiscal Year Projection

## Consolidated – Weighted Patient Days

	8 Act + 4 Bud	FY 08 Budget	Variance	Variance		\$/Wtg Pt Day		
				Volume	Rate/Eff	Actual	Budget	Variance
<b>Statistics:</b>								
Admissions - Acute	29,367	29,827	(460)					
Admissions - SNF	1,076	1,147	(71)					
Patient Days - Acute	114,258	114,111	147					
Patient Days - SNF	76,429	77,263	(834)					
Weighted Patient Days	42,259	40,397	1,862					
<b>Revenue:</b>								
Gross Revenue	\$ 1,383,828,987	\$ 1,353,265,267	\$ 30,563,722 F	\$ 62,375,422	\$ (31,811,702)	\$ 32,746.37	\$ 33,499.15	\$ (752.78)
Deductions from Rev	(968,879,750)	(938,883,067)	(29,996,683) U	(43,275,497)	13,278,814	(22,927.18)	(23,241.41)	314.22
Net Patient Revenue	414,949,237	414,382,200	567,039 F	19,099,925	(18,532,888)	9,819.19	10,257.75	(438.55)
Other Oper Revenue	11,074,865	15,097,606	(4,022,741) U	695,887	(4,718,628)	262.07	373.73	(111.66)
<b>Total Net Revenue</b>	<b>426,024,102</b>	<b>429,479,806</b>	<b>(3,455,702) U</b>	<b>19,795,812</b>	<b>(23,251,516)</b>	<b>10,081.26</b>	<b>10,631.48</b>	<b>(550.21)</b>
<b>Expenses:</b>								
Salaries, Wages & Contr Labor	203,516,584	197,354,158	(6,162,426) U	(9,096,553)	2,934,127	4,815.93	4,885.37	69.43
Benefits	49,748,562	49,757,147	8,585 F	(2,293,433)	2,302,018	1,177.23	1,231.70	54.47
Supplies	64,954,442	62,914,273	(2,040,169) U	(2,899,878)	859,709	1,537.06	1,557.40	20.34
Prof Fees & Purch Svc	60,281,022	60,928,830	647,807 F	(2,808,364)	3,456,172	1,426.47	1,508.25	81.79
Depreciation	21,430,147	21,343,632	(86,515) U	(983,782)	897,267	507.11	528.35	21.23
Other	25,211,802	26,393,963	1,182,161 F	(1,216,565)	2,398,726	596.60	653.36	56.76
<b>Total Expenses</b>	<b>425,142,559</b>	<b>418,692,003</b>	<b>(6,450,557) U</b>	<b>(19,298,574)</b>	<b>12,848,018</b>	<b>10,060.40</b>	<b>10,364.43</b>	<b>304.03</b>
<b>Net Inc Before Non-Oper Income</b>	<b>881,543</b>	<b>10,787,803</b>	<b>(9,906,259) U</b>	<b>497,237</b>	<b>(10,403,497)</b>	<b>20.86</b>	<b>267.04</b>	<b>(246.18)</b>
Property Tax Revenue	13,500,000	13,500,000	- - -	622,249	(622,249)	319.46	334.18	(14.72)
Non-Operating Income	4,255,424	795,822	3,459,600 F	36,681	3,422,921	100.70	19.70	81.00
<b>Net Income (Loss)</b>	<b>\$ 18,636,967</b>	<b>\$ 25,083,625</b>	<b>\$ (6,446,655) U</b>	<b>\$ 1,156,168</b>	<b>\$ (7,602,826)</b>	<b>\$ 441.02</b>	<b>\$ 620.93</b>	<b>\$ (179.91)</b>
Net Income Margin	4.1%	5.6%	-1.5%					
OEBITDA Margin w/o Prop Tax	4.9%	7.1%	-2.2%					
OEBITDA Margin with Prop Tax	7.9%	10.1%	-2.2%					

F= Favorable variance

U= Unfavorable variance

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**Income Statement: Monthly Trend**  
**Consolidated**

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	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	YTD
<b>Statistics:</b>									
Admissions - Acute	2,378	2,480	2,369	2,386	2,420	2,432	2,486	2,472	19,423
Admissions - SNF	98	83	95	82	79	97	75	85	694
Patient Days - Acute	9,000	9,910	9,617	9,161	9,291	9,397	9,876	9,970	76,222
Patient Days - SNF	6,453	6,703	6,262	6,200	6,252	6,441	6,448	5,932	50,691
LOS - Acute	3.77	4.03	4.03	3.85	3.84	3.82	3.95	4.04	3.92
LOS - SNF	74.17	77.94	63.90	68.89	90.61	68.52	80.60	68.98	73.47
Weighted Patient Days	12,587	13,756	13,284	12,775	12,969	13,000	13,967	13,874	106,209
Adjusted Discharges	3,283	3,357	3,250	3,272	3,305	3,357	3,458	3,387	26,666
<b>Revenue:</b>									
Gross Revenue	\$ 111,773,221	\$ 122,404,049	\$ 116,030,872	\$ 113,082,612	\$ 114,581,236	\$ 114,323,264	\$ 120,157,964	\$ 120,370,754	\$ 932,723,974
Deductions from Rev	(78,069,250)	(86,911,029)	(80,952,920)	(79,532,906)	(78,791,347)	(79,944,031)	(85,159,672)	(86,557,550)	(655,918,702)
Net Patient Revenue	33,703,971	35,493,020	35,077,952	33,549,706	35,789,889	34,379,233	34,998,292	33,813,204	276,805,272
Other Oper Revenue	701,388	986,768	719,079	1,046,518	644,683	657,106	563,842	722,950	6,042,330
<b>Total Net Revenue</b>	<b>34,405,359</b>	<b>36,479,788</b>	<b>35,797,031</b>	<b>34,596,224</b>	<b>36,434,572</b>	<b>35,036,339</b>	<b>35,562,134</b>	<b>34,536,154</b>	<b>282,847,602</b>
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	16,158,669	16,464,478	16,477,521	17,451,691	17,312,652	19,926,214	17,049,645	16,891,071	137,731,941
Benefits	4,208,437	4,396,919	4,327,260	4,393,500	4,252,006	4,406,086	4,531,188	2,647,480	33,162,877
Supplies	4,942,769	5,720,791	5,111,919	5,436,382	5,624,615	5,349,701	6,122,338	5,671,856	43,980,369
Prof Fees & Purch Svc	4,291,556	5,235,293	5,463,126	5,405,362	5,518,907	4,989,017	5,336,191	4,604,768	40,844,219
Depreciation	1,787,630	1,785,978	1,804,198	1,804,702	1,911,015	1,887,683	1,597,900	1,721,380	14,300,487
Other	2,455,357	1,944,304	1,937,161	2,125,075	1,797,432	1,785,175	2,190,850	2,178,440	16,413,795
<b>Total Expenses</b>	<b>33,844,418</b>	<b>35,547,763</b>	<b>35,121,185</b>	<b>36,616,712</b>	<b>36,416,627</b>	<b>38,343,876</b>	<b>36,828,112</b>	<b>33,714,995</b>	<b>286,433,689</b>
<b>Net Inc Before Non-Oper Income</b>	<b>560,941</b>	<b>932,026</b>	<b>675,846</b>	<b>(2,020,488)</b>	<b>17,945</b>	<b>(3,307,537)</b>	<b>(1,265,978)</b>	<b>821,159</b>	<b>(3,586,087)</b>
Property Tax Revenue	1,125,000	1,125,000	1,125,000	1,125,000	1,125,000	1,125,000	1,125,000	1,125,000	9,000,000
Non-Operating Income	331,466	517,863	795,728	174,686	918,390	76,272	1,013,956	161,786	3,990,148
<b>Net Income (Loss)</b>	<b>\$ 2,017,407</b>	<b>\$ 2,574,888</b>	<b>\$ 2,596,574</b>	<b>\$ (720,802)</b>	<b>\$ 2,061,335</b>	<b>\$ (2,106,265)</b>	<b>\$ 872,978</b>	<b>\$ 2,107,945</b>	<b>\$ 9,404,061</b>
Net Income Margin	5.8%	5.8%	7.3%	-2.1%	5.2%	-5.7%	2.3%	5.3%	3.1%
OEBITDA Margin w/o Prop Tax	6.8%	6.1%	7.0%	-0.6%	4.9%	-3.8%	0.9%	6.4%	3.5%
OEBITDA Margin with Prop Tax	10.1%	8.6%	10.1%	2.6%	7.7%	-0.8%	3.8%	9.2%	6.5%

# Income Statement: Fiscal Year-to-Date

## Consolidated – Adjusted Discharges

	Actual	Budget	Variance	Variance			\$/Adjusted Discharges		
				Volume	Rate/Eff	Actual	Budget	Variance	
<b>Statistics:</b>									
Admissions - Acute	19,423	19,883	(460)						
Admissions - SNF	694	765	(71)						
Patient Days - Acute	76,222	76,075	147						
Patient Days - SNF	50,691	51,525	(834)						
ALOS - Acute	3.92	3.83	0.09						
ALOS - SNF	73.47	68.06	5.41						
Adjusted Discharges	26,666	26,932	(266)						
<b>Revenue:</b>									
Gross Revenue	\$ 932,723,974	\$ 902,160,254	\$ 30,563,720 F	\$ (8,910,390)	\$ 39,474,110	\$ 34,978.02	\$ 33,497.71	\$ 1,480.32	
Deductions from Rev	(655,918,702)	(625,922,021)	(29,996,681) U	6,182,061	(36,178,742)	(24,597.57)	(23,240.83)	(1,356.74)	
Net Patient Revenue	276,805,272	276,238,233	567,039 F	(2,728,329)	3,295,368	10,380.46	10,256.88	123.58	
Other Oper Revenue	6,042,330	10,065,071	(4,022,741) U	(99,410)	(3,923,331)	226.59	373.72	(147.13)	
<b>Total Net Revenue</b>	<b>282,847,602</b>	<b>286,303,304</b>	<b>(3,455,702) U</b>	<b>(2,827,739)</b>	<b>(627,963)</b>	<b>10,607.05</b>	<b>10,630.60</b>	<b>(23.55)</b>	
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	137,731,941	131,569,516	(6,162,425) U	1,299,476	(7,461,901)	5,165.08	4,885.25	(279.83)	
Benefits	33,162,877	33,171,461	8,584 F	327,625	(319,041)	1,243.64	1,231.67	(11.96)	
Supplies	43,980,369	41,940,200	(2,040,169) U	414,232	(2,454,401)	1,649.31	1,557.26	(92.04)	
Prof Fees & Purch Svc	40,844,219	41,492,028	647,809 F	409,805	238,004	1,531.70	1,540.62	8.93	
Depreciation	14,300,487	14,213,972	(86,515) U	140,388	(226,903)	536.28	527.77	(8.51)	
Other	16,413,795	17,595,957	1,182,162 F	173,790	1,008,372	615.53	653.35	37.81	
<b>Total Expenses</b>	<b>286,433,689</b>	<b>279,983,134</b>	<b>(6,450,554) U</b>	<b>2,765,317</b>	<b>(9,215,871)</b>	<b>10,741.53</b>	<b>10,395.93</b>	<b>(345.60)</b>	
<b>Net Inc Before Non-Oper Income</b>	<b>(3,586,087)</b>	<b>6,320,170</b>	<b>(9,906,256) U</b>	<b>(62,423)</b>	<b>(9,843,833)</b>	<b>(134.48)</b>	<b>234.67</b>	<b>(369.15)</b>	
Property Tax Revenue	9,000,000	9,000,000	- -	(88,891)	88,891	337.51	334.17	3.33	
Non-Operating Income	3,990,148	530,546	3,459,602 F	(5,240)	3,464,842	149.63	19.70	129.93	
<b>Net Income (Loss)</b>	<b>\$ 9,404,061</b>	<b>\$ 15,850,716</b>	<b>\$ (6,446,655) U</b>	<b>\$ (156,553)</b>	<b>\$ (6,290,101)</b>	<b>\$ 352.66</b>	<b>\$ 588.55</b>	<b>\$ (235.88)</b>	

Net Income Margin 3.1% 5.3% -2.2%  
 OEBITDA Margin w/o Prop Tax 3.5% 6.8% -3.3%  
 OEBITDA Margin with Prop Tax 6.5% 9.8% -3.3%

F= Favorable variance  
 U= Unfavorable variance

F I S C A L   Y E A R   2 0 0 8  
**Income Statement: Month-to-Date**  
**Consolidated – Adjusted Discharges**

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	Actual	Budget	Variance	Variance			\$/Adjusted Discharges		
				Volume	Rate/Eff	Actual	Budget	Variance	
<b>Statistics:</b>									
Admissions - Acute	2,472	2,363	109						
Admissions - SNF	85	92	(7)						
Patient Days - Acute	9,970	9,041	929						
Patient Days - SNF	5,932	6,125	(193)						
ALOS - Acute	4.04	3.83	0.21						
ALOS - SNF	68.98	67.31	1.67						
Adjusted Discharges	3,387	3,202	185						
<b>Revenue:</b>									
Gross Revenue	\$ 120,370,754	\$ 107,203,710	\$ 13,167,044 F	\$ 6,193,843	\$ 6,973,201	\$ 35,539.05	\$ 33,480.23	\$ 2,058.81	
Deductions from Rev	(86,557,550)	\$ (74,392,380)	(12,165,170) U	(4,298,123)	(7,867,047)	(25,555.82)	(23,233.10)	(2,322.72)	
Net Patient Revenue	33,813,204	32,811,330	1,001,874 F	1,895,720	(893,846)	9,983.23	10,247.14	(263.90)	
Other Oper Revenue	722,950	1,258,133	(535,183) U	72,690	(607,873)	213.45	392.92	(179.47)	
<b>Total Net Revenue</b>	<b>34,536,154</b>	<b>34,069,463</b>	<b>466,691 F</b>	<b>1,968,411</b>	<b>(1,501,720)</b>	<b>10,196.68</b>	<b>10,640.06</b>	<b>(443.38)</b>	
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	16,891,071	15,665,345	(1,225,726) U	(905,087)	(320,639)	4,987.03	4,892.36	(94.67)	
Benefits	2,647,480	3,946,635	1,299,155 F	(228,022)	1,527,177	781.66	1,232.55	450.89	
Supplies	5,671,856	4,985,549	(686,307) U	(288,047)	(398,260)	1,674.60	1,557.01	(117.58)	
Prof Fees & Purch Svc	4,604,768	4,738,767	134,000 F	(273,789)	407,788	1,359.54	1,479.94	120.40	
Depreciation	1,721,380	1,782,415	61,035 F	(102,982)	164,017	508.23	556.66	48.43	
Other	2,178,440	2,145,947	(32,493) U	(123,985)	91,492	643.18	670.19	27.01	
<b>Total Expenses</b>	<b>33,714,995</b>	<b>33,264,658</b>	<b>(450,337) U</b>	<b>(1,921,912)</b>	<b>1,471,575</b>	<b>9,954.24</b>	<b>10,388.71</b>	<b>434.48</b>	
<b>Net Inc Before Non-Oper Income</b>	<b>821,159</b>	<b>804,805</b>	<b>16,354 F</b>	<b>46,499</b>	<b>(30,145)</b>	<b>242.44</b>	<b>251.34</b>	<b>(8.90)</b>	
Property Tax Revenue	1,125,000	1,125,000	- -	64,998	(64,998)	332.15	351.34	(19.19)	
Non-Operating Income	161,786	66,319	95,467 F	3,832	91,635	47.77	20.71	27.06	
<b>Net Income (Loss)</b>	<b>\$ 2,107,945</b>	<b>\$ 1,996,124</b>	<b>\$ 111,821 F</b>	<b>\$ 115,329</b>	<b>\$ (3,508)</b>	<b>\$ 622.36</b>	<b>\$ 623.40</b>	<b>\$ (1.04)</b>	
Net Income Margin	5.3%	5.6%	-0.3%						
OEBITDA Margin w/o Prop Tax	6.4%	7.3%	-0.9%						
OEBITDA Margin with Prop Tax	9.2%	10.4%	-1.2%						

F= Favorable variance

U= Unfavorable variance

# Income Statement: Current vs. Prior Year-to-Date

## Consolidated – Adjusted Discharges

				Variance		\$/Adjusted Discharges		
	February 08 YTD	February 07 YTD	Variance	Volume	Rate/Eff	Actual	Budget	Variance
<b>Statistics:</b>								
Admissions - Acute	19,423	16,957	2,466					
Admissions - SNF	694	688	6					
Patient Days - Acute	76,222	65,384	10,838					
Patient Days - SNF	50,691	45,357	5,334					
ALOS - Acute	3.92	3.82	0.10					
ALOS - SNF	73.47	67.30	6.17					
Adjusted Discharges	26,666	23,226	3,440					
<b>Revenue:</b>								
Gross Revenue	\$ 932,723,974	\$ 817,164,212	\$ 115,559,762 F	\$ 121,030,091	\$ (5,470,329)	\$ 34,978.02	\$ 35,183.17	\$ (205.14)
Deductions from Rev	(655,918,702)	(565,894,232)	(90,024,470) U	(83,814,525)	(6,209,945)	(24,597.57)	(24,364.69)	(232.88)
Net Patient Revenue	276,805,272	251,269,980	25,535,292 F	37,215,566	(11,680,274)	10,380.46	10,818.48	(438.02)
Other Oper Revenue	6,042,330	6,950,316	(907,986) U	1,029,410	(1,937,396)	226.59	299.25	(72.65)
<b>Total Net Revenue</b>	<b>282,847,602</b>	<b>258,220,296</b>	<b>24,627,306 F</b>	<b>38,244,976</b>	<b>(13,617,670)</b>	<b>10,607.05</b>	<b>11,117.73</b>	<b>(510.68)</b>
<b>Expenses:</b>								
Salaries, Wages & Contr Labor	137,731,941	122,115,321	(15,616,620) U	(18,086,485)	2,469,865	5,165.08	5,257.70	92.62
Benefits	33,162,877	31,038,233	(2,124,644) U	(4,597,069)	2,472,425	1,243.64	1,336.36	92.72
Supplies	43,980,369	39,900,652	(4,079,717) U	(5,909,681)	1,829,964	1,649.31	1,717.93	68.63
Prof Fees & Purch Svc	40,844,219	34,592,473	(6,251,746) U	(5,123,487)	(1,128,259)	1,531.70	1,489.39	(42.31)
Depreciation	14,300,487	13,181,657	(1,118,830) U	(1,952,334)	833,504	536.28	567.54	31.26
Other	16,413,795	14,682,979	(1,730,816) U	(2,174,694)	443,878	615.53	632.18	16.65
<b>Total Expenses</b>	<b>286,433,688</b>	<b>255,511,315</b>	<b>(30,922,373) U</b>	<b>(37,843,749)</b>	<b>6,921,376</b>	<b>10,741.53</b>	<b>11,001.09</b>	<b>259.56</b>
<b>Net Inc Before Non-Oper Income</b>	<b>(3,586,086)</b>	<b>2,708,981</b>	<b>(6,295,067) U</b>	<b>401,227</b>	<b>(6,696,294)</b>	<b>(134.48)</b>	<b>116.64</b>	<b>(251.12)</b>
Property Tax Revenue	9,000,000	8,433,328	566,672 F	1,249,059	(682,387)	337.51	363.10	(25.59)
Non-Operating Income	3,990,148	1,987,061	2,003,087 F	294,303	1,708,784	149.63	85.55	64.08
<b>Net Income (Loss)</b>	<b>\$ 9,404,061</b>	<b>\$ 13,129,370</b>	<b>\$ (3,725,308) U</b>	<b>\$ 1,944,589</b>	<b>\$ (5,669,897)</b>	<b>\$ 352.66</b>	<b>\$ 565.29</b>	<b>\$ (212.63)</b>
Net Income Margin	3.1%	4.8%	-1.7%					
OEBITDA Margin w/o Prop Tax	3.5%	5.8%	-2.3%					
OEBITDA Margin with Prop Tax	6.5%	8.9%	-2.4%					

F= Favorable variance  
U= Unfavorable variance

# Income Statement: Fiscal Year Projection

## Consolidated – Adjusted Discharges

	8 Act + 4 Bud	FY 08 Budget	Variance	Variance		\$/Adjusted Discharges		
				Volume	Rate/Eff	Actual	Budget	Variance
<b>Statistics:</b>								
Admissions - Acute	29,367	29,827	(460)					
Admissions - SNF	1,076	1,147	(71)					
Patient Days - Acute	114,258	114,111	147					
Patient Days - SNF	76,429	77,263	(834)					
Adjusted Discharges	40,131	40,397	(266)					
<b>Revenue:</b>								
Gross Revenue	\$ 1,383,828,987	\$ 1,353,265,267	\$ 30,563,722 F	\$ (8,910,775)	\$ 39,474,495	\$ 34,482.79	\$ 33,499.15	\$ 983.64
Deductions from Rev	(968,879,750)	(938,883,067)	(29,996,683) U	6,182,214	(36,178,897)	(24,142.93)	(23,241.41)	(901.52)
Net Patient Revenue	414,949,237	414,382,200	567,039 F	(2,728,561)	3,295,598	10,339.87	10,257.75	82.12
Other Oper Revenue	11,074,865	15,097,606	(4,022,741) U	(99,412)	(3,923,329)	275.97	373.73	(97.76)
<b>Total Net Revenue</b>	<b>426,024,102</b>	<b>429,479,806</b>	<b>(3,455,702) U</b>	<b>(2,827,973)</b>	<b>(627,731)</b>	<b>10,615.84</b>	<b>10,631.48</b>	<b>(15.64)</b>
<b>Expenses:</b>								
Salaries, Wages & Contr Labor	203,516,584	197,354,158	(6,162,426) U	1,299,508	(7,461,934)	5,071.31	4,885.37	(185.94)
Benefits	49,748,562	49,757,147	8,585 F	327,633	(319,048)	1,239.65	1,231.70	(7.95)
Supplies	64,954,442	62,914,273	(2,040,169) U	414,268	(2,454,437)	1,618.56	1,557.40	(61.16)
Prof Fees & Purch Svc	60,281,022	60,928,830	647,807 F	401,195	246,613	1,502.11	1,508.25	6.15
Depreciation	21,430,147	21,343,632	(86,515) U	140,540	(227,055)	534.00	528.35	(5.66)
Other	25,211,802	26,393,963	1,182,161 F	173,795	1,008,366	628.24	653.36	25.13
<b>Total Expenses</b>	<b>425,142,559</b>	<b>418,692,003</b>	<b>(6,450,557) U</b>	<b>2,756,939</b>	<b>(9,207,495)</b>	<b>10,593.87</b>	<b>10,364.43</b>	<b>(229.44)</b>
<b>Net Inc Before Non-Oper Income</b>	<b>881,543</b>	<b>10,787,803</b>	<b>(9,906,259) U</b>	<b>(71,034)</b>	<b>(9,835,226)</b>	<b>21.97</b>	<b>267.04</b>	<b>(245.08)</b>
Property Tax Revenue	13,500,000	13,500,000	- -	(88,893)	88,893	336.40	334.18	2.22
Non-Operating Income	4,255,424	795,822	3,459,600 F	(5,240)	3,464,842	106.04	19.70	86.34
<b>Net Income (Loss)</b>	<b>\$ 18,636,967</b>	<b>\$ 25,083,625</b>	<b>\$ (6,446,655) U</b>	<b>\$ (165,167)</b>	<b>\$ (6,281,491)</b>	<b>\$ 464.40</b>	<b>\$ 620.93</b>	<b>\$ (156.52)</b>

F= Favorable variance  
U= Unfavorable variance

F I S C A L   Y E A R   2 0 0 8  
Statement of Cash Flows

60 PALOMAR  
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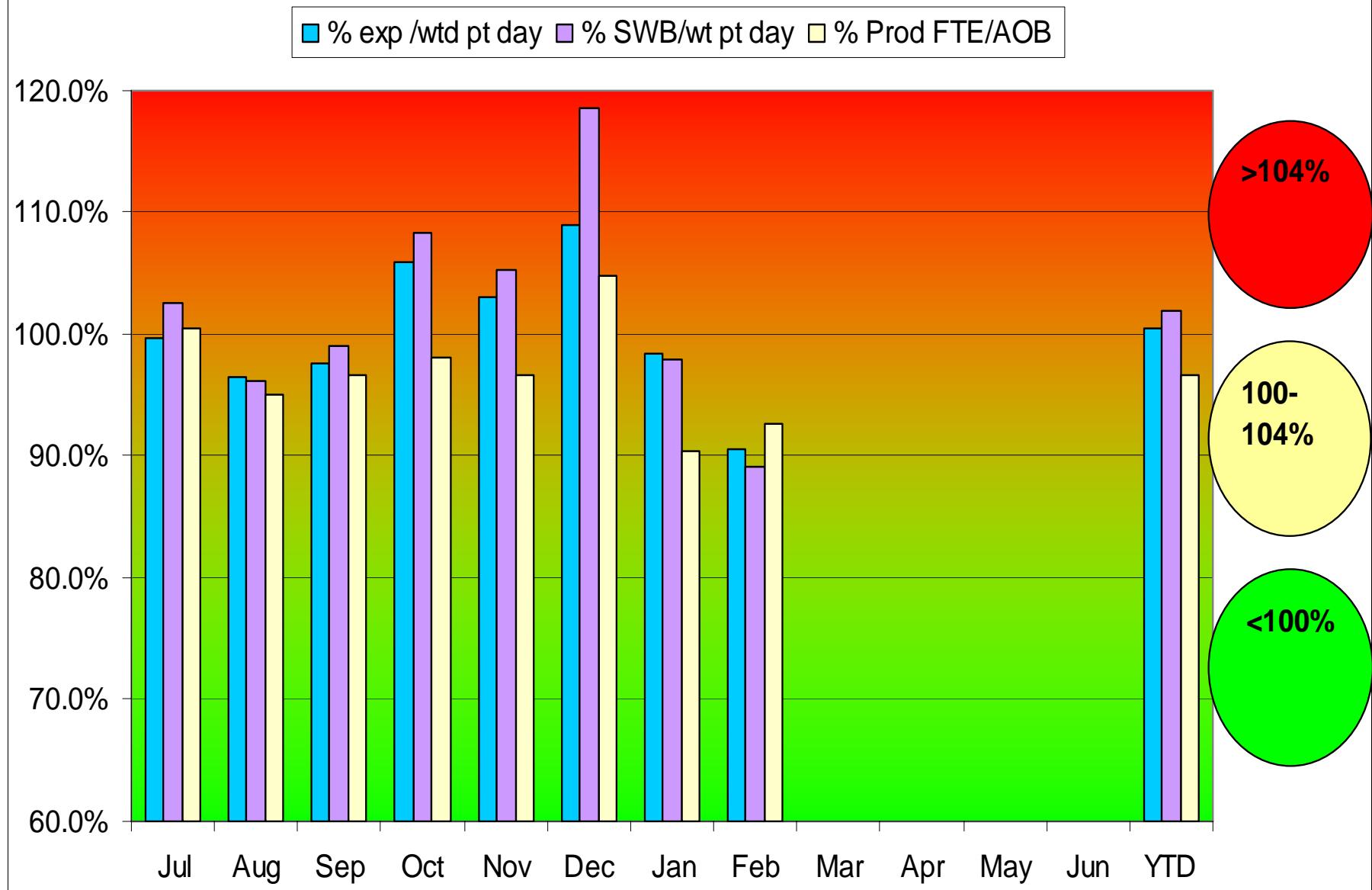
	February	YTD
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Income (Loss) from operations	821,909	(3,586,587)
<b>Adjustments to reconcile change in net assets to net cash provided by operating activities:</b>		
Depreciation Expense	1,721,380	14,300,486
Provision for bad debts	6,228,767	28,225,531
<b>Changes in operating assets and liabilities:</b>		
Patient accounts receivable	(7,918,792)	(35,810,100)
Property Tax and other receivables	(881,458)	(20,346,626)
Inventories	(56,881)	(20,020)
Prepaid expenses and Other Non-Current assets	819,987	(2,508,729)
Accounts payable	(4,443,805)	(13,810,441)
Accrued compensation	(959,923)	3,650,156
Estimated settlement amounts due third-party payors	100,514	1,560,891
Other current liabilities	238,455	<u>17,311,524</u>
Net cash provided by operating activities	<u>(4,329,847)</u>	<u>(11,033,915)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Net (purchases) sales of investments	17,987,671	(162,695,277)
Interest (Loss) received on investments	629,673	6,728,861
Investment in affiliates	<u>124,483</u>	<u>(1,965,104)</u>
Net cash used in investing activities	<u>18,741,827</u>	<u>(157,931,520)</u>
<b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:</b>		
Receipt of G.O. Bond Taxes	162,472	6,599,440
Receipt of District Taxes	<u>126,102</u>	<u>7,744,686</u>
Net cash used in non-capital financing activities	<u>288,574</u>	<u>14,344,126</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>		
Acquisition of property plant and equipment	(7,514,222)	(53,494,637)
Proceeds from sale of asset	0	0
Deferred Financing Costs	(48,393)	(15,412,112)
G.O. Bond Interest paid	(1,636,613)	(3,382,325)
Revenue Bond Interest paid	0	(1,856,203)
Proceeds from issuance of debt	0	246,791,175
Payments of Long Term Debt	0	(13,220,000)
Net cash used in activities	<u>(9,199,228)</u>	<u>159,425,898</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>5,501,326</b>	<b>4,804,589</b>
<b>CASH AND CASH EQUIVALENTS - Beginning of period</b>	<b>4,564,612</b>	<b>5,261,349</b>
<b>CASH AND CASH EQUIVALENTS - End of period</b>	<b>10,065,937</b>	<b>10,065,937</b>

F I S C A L   Y E A R   2 0 0 8  
Bond Covenant Ratios

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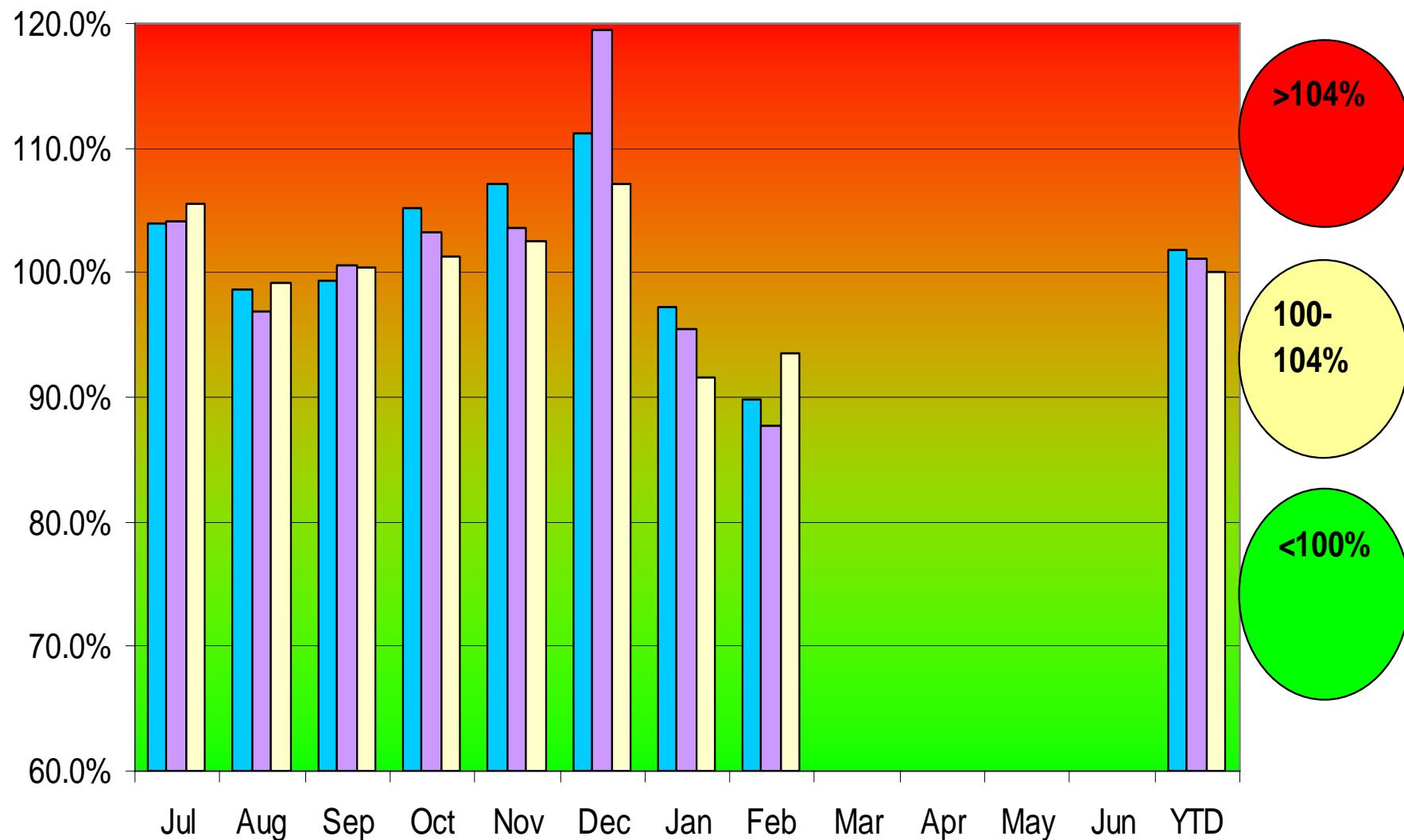
<b>Cushion Ratio</b>	<b>Jun-06</b>	<b>Jun-07</b>	<b>Feb-08</b>
Cash and Cash Equivalents	112,036,430	109,213,349	75,300,606
Board Designated Reserves	9,267,526	-	14,231,843
Trustee-held Funds	12,170,183	143,341,920	103,983,989
Total	133,474,139	252,555,269	193,516,438
Divided by:			
Max Annual Debt Service (Bond Year 2008)	10,697,594	16,972,692	16,972,692
<b>Cushion Ratio REQUIREMENT</b>	<b>12.5 1.5</b>	<b>14.9 1.5</b>	<b>11.4 1.5</b>
	Achieved	Achieved	Achieved
<b>Days Cash on Hand</b>	<b>Jun-06</b>	<b>Jun-07</b>	<b>Feb-08</b>
Cash and Cash Equivalents	112,036,430	109,213,349	75,300,606
Board Designated Reserves	9,267,526	-	14,231,843
Total	121,303,956	109,213,349	89,532,449
Divide Total by Average Adjusted Expenses per Day			
Total Expenses	364,120,335	385,355,509	286,433,689
Less: Depreciation	18,737,467	19,453,013	14,300,487
Adjusted Expenses	345,382,868	365,902,496	272,133,202
Number of days in period	365	365	244
Average Adjusted Expenses per Day	946,254	1,002,473	1,115,300
<b>Days Cash on Hand REQUIREMENT</b>	<b>128 90</b>	<b>109 80</b>	<b>80 80</b>
	Achieved	Achieved	Achieved
<b>Net Income Available for Debt Service</b>	<b>Jun-06</b>	<b>Jun-07</b>	<b>Feb-08</b>
Excess of revenue over expenses Cur Mo.	1,315,850	2,963,446	2,107,944
Excess of revenues over expenses YTD (General Funds)	11,558,633	21,974,509	9,404,061
ADD:			
Depreciation and Amortization	18,737,467	19,453,013	14,300,487
Interest Expense	4,405,929	3,343,683	2,978,900
Net Income Available for Debt Service	34,702,029	44,771,205	26,683,448
Aggregate Debt Service			
1993 Insured Refunding Revenue Bonds	3,639,772	0	0
1999 Insured Refunding Revenue Bonds	6,950,508	8,249,916	5,500,590
2006 Certificates of Participation		4,373,342	4,998,105
Aggregate Debt Service	10,590,280	12,623,258	10,498,695
<b>Net Income Available for Debt Service Required Coverage</b>	<b>3.28 1.15</b>	<b>3.55 1.15</b>	<b>2.54 1.15</b>
	Achieved	Achieved	Achieved

## Total Consolidated Financial Indicators BSC-FY08



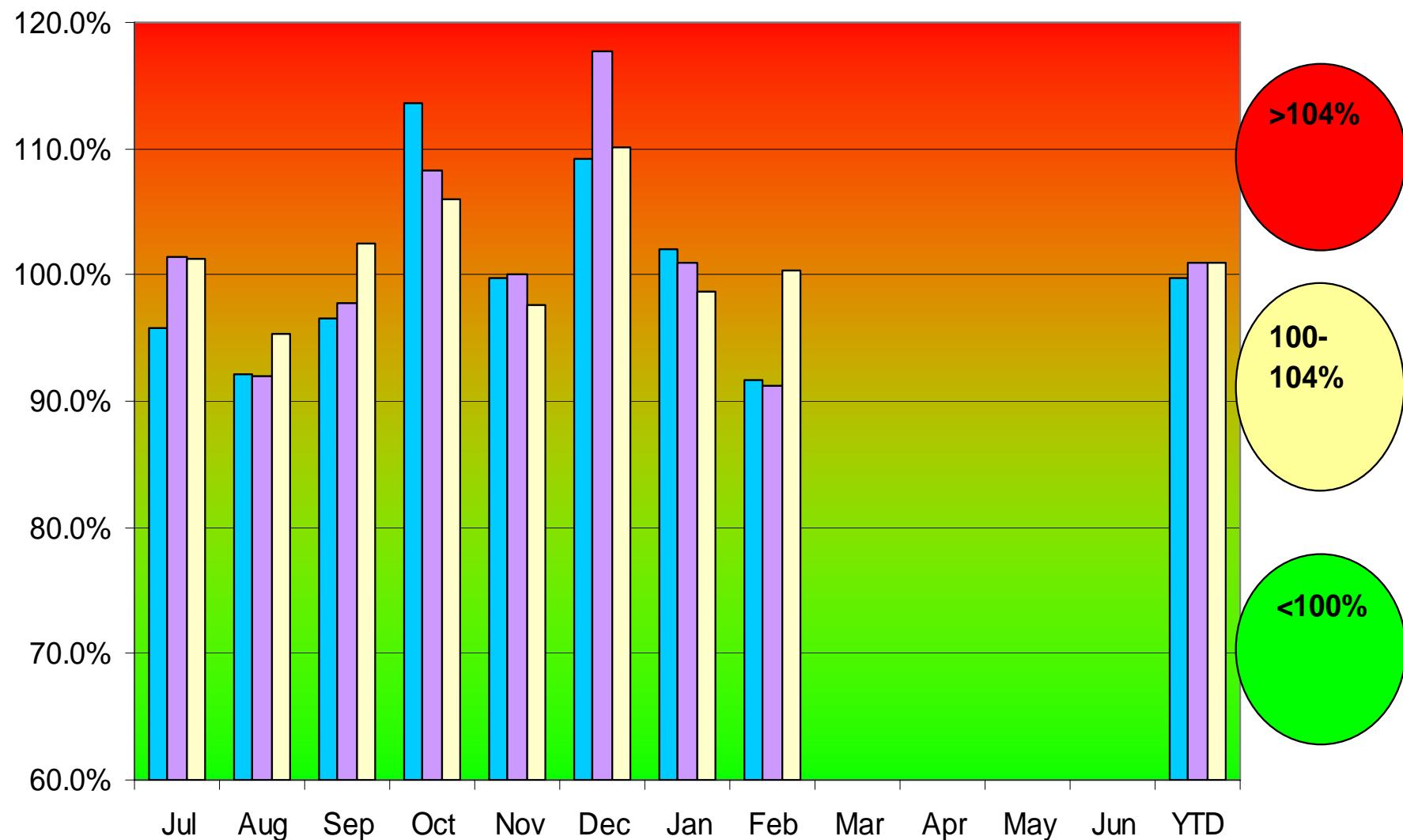
## North Consolidated Financial Indicators BSC-FY08

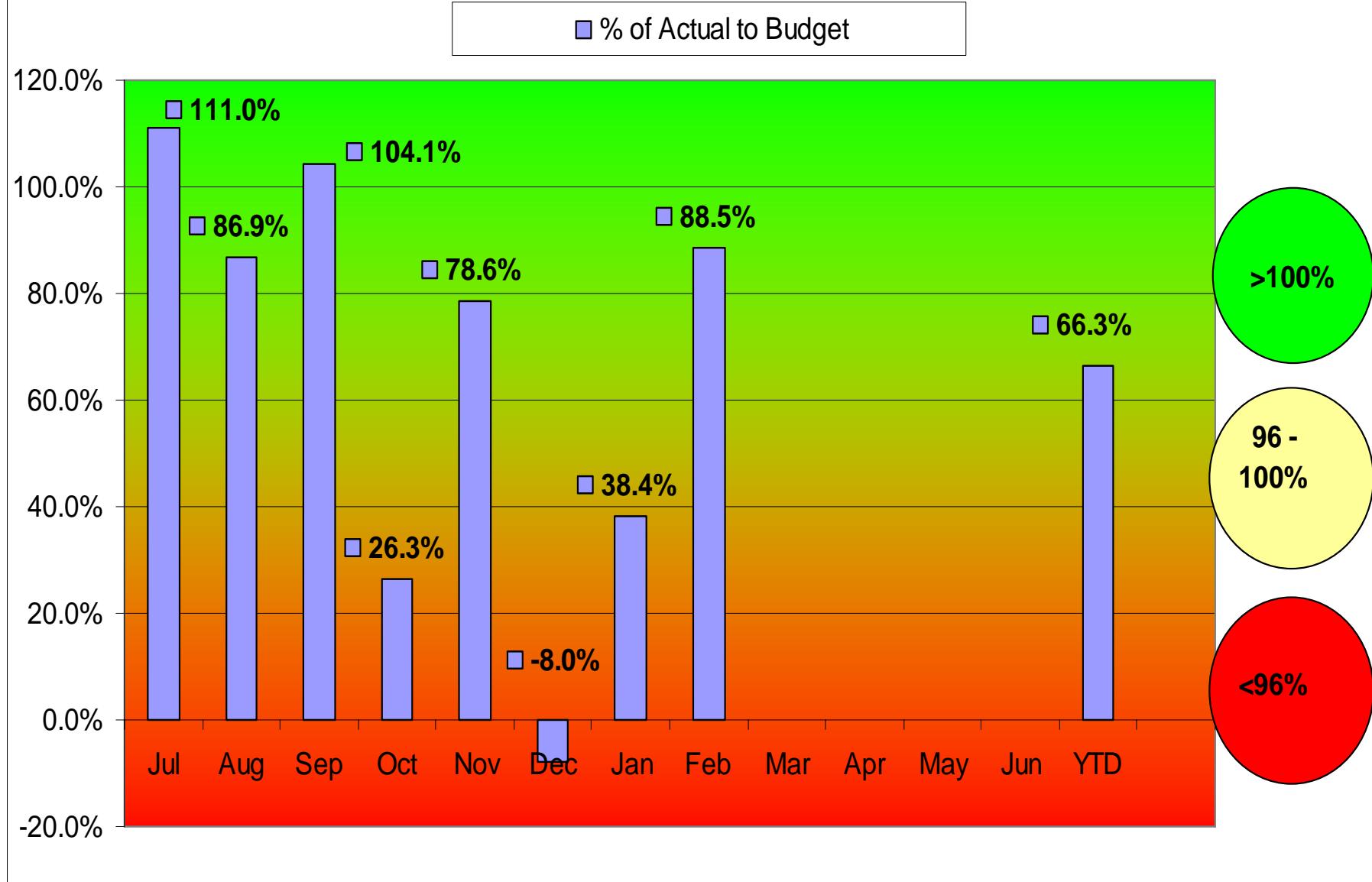
■ % exp /wtd pt day ■ % SWB/wt pt day ■ % Prod FTE/AOB



## South Consolidated Financial Indicators BSC-FY08

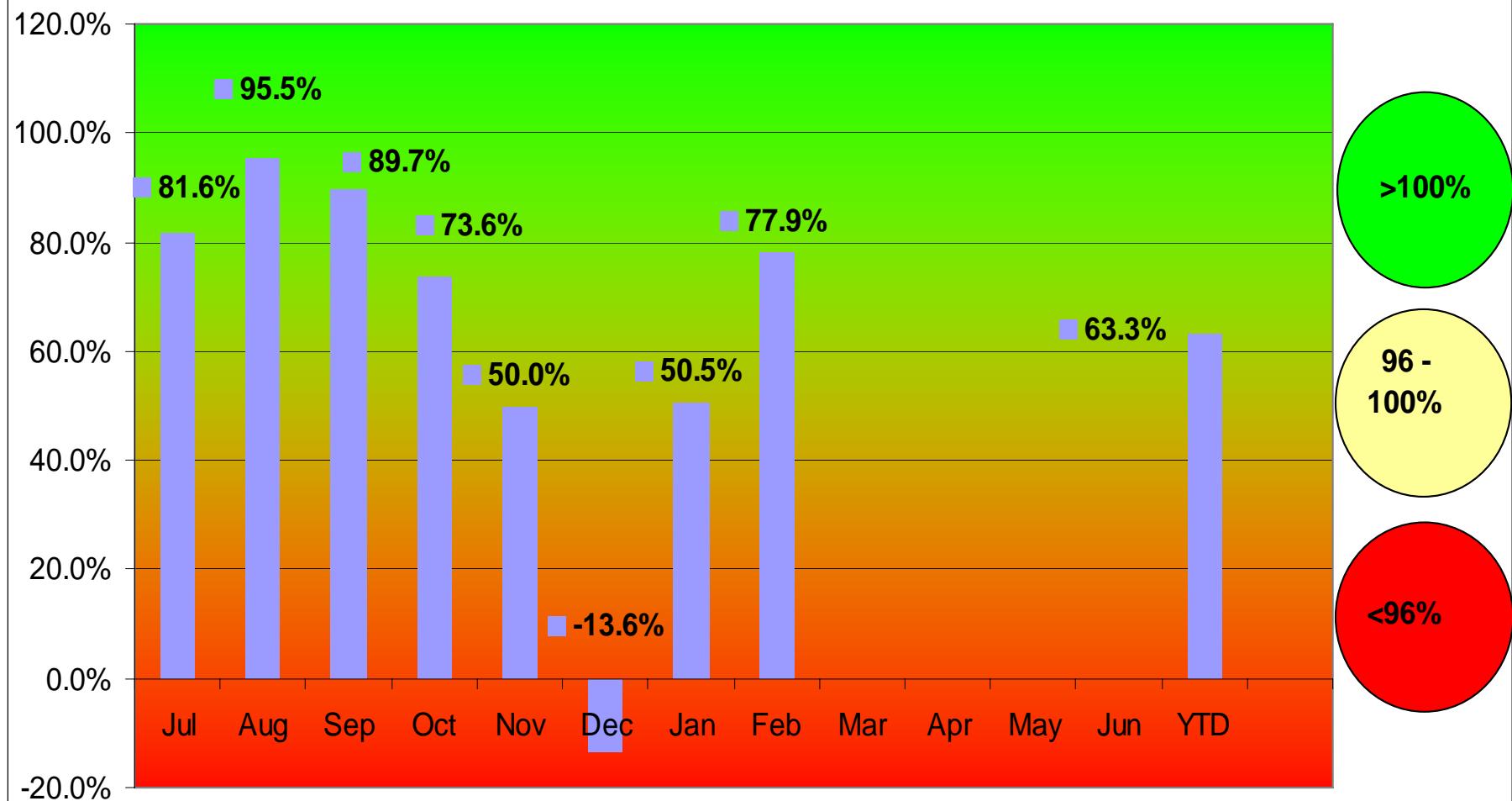
■ % exp /wtd pt day ■ % SWB/wt pt day ■ % Prod FTE/AOB



**Total Consolidated OEBITDA w/ Prop Taxes -FY08**

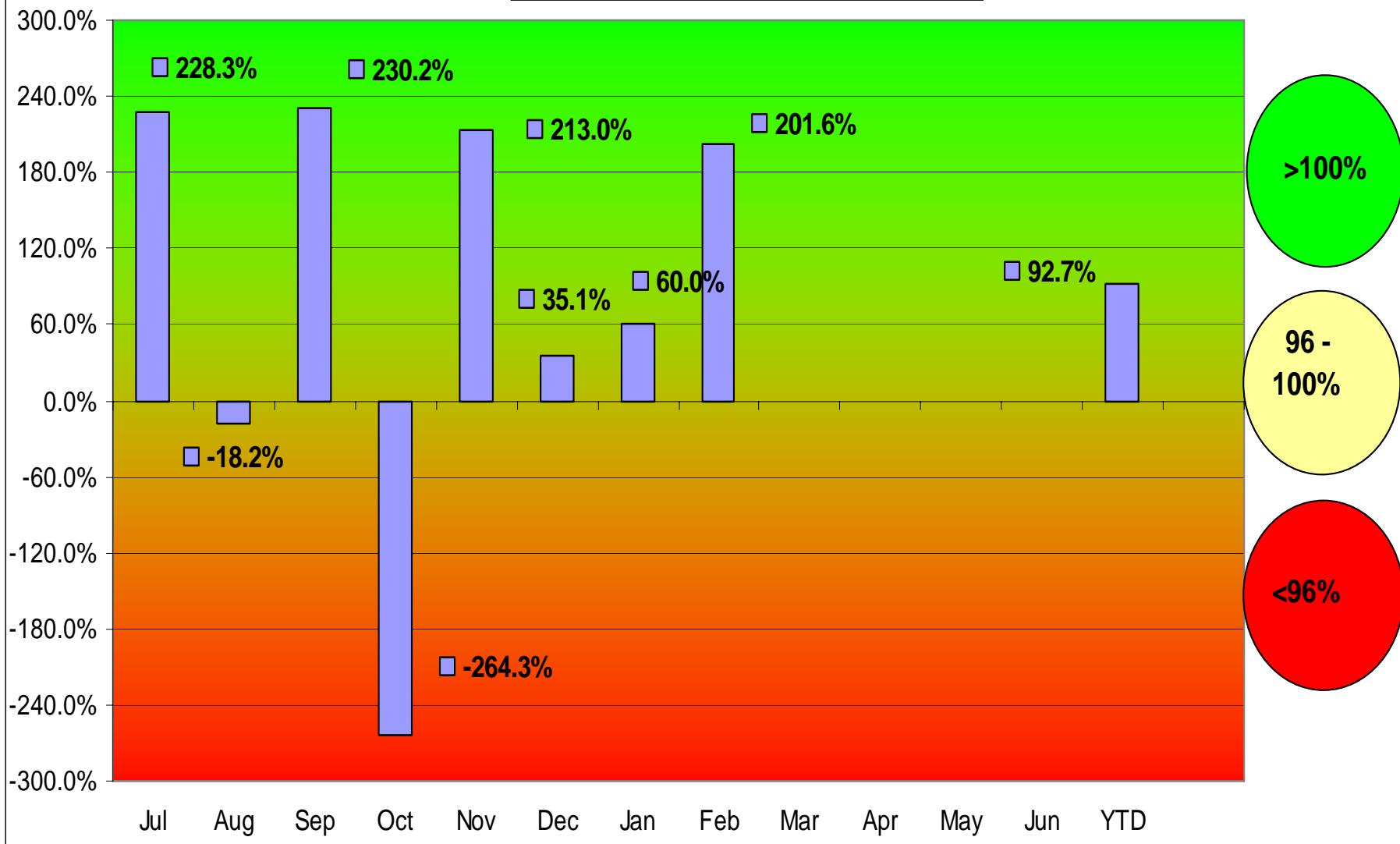
## North Consolidated OEBITDA w/ Prop Taxes - FY08

■ % of Actual to Budget



## South Consolidated OEBITDA w/ Prop Taxes - FY08

■ % of Actual to Budget



F I S C A L   Y E A R   2 0 0 8  
**Revenue Cycle Key Indicators**  
Trend Report

68 PALOMAR  
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THE PPH PRESCRIPTION FOR EXCELLENCE

	Source	Current Month End	Most Recent Month End	Most Recent Month End	Current Fiscal Year Year-to-Date	Most Recent Year End	Prior Year Y-T-D	Change from Prior Month
<b>Period Ending</b>		<b>2/29/2008</b>	<b>1/31/2008</b>	<b>12/31/2007</b>	<b>2/29/2008</b>	<b>6/30/2007</b>	<b>2/28/2007</b>	
<b>Days in Period</b>		<b>29</b>	<b>31</b>	<b>31</b>	<b>244</b>	<b>365</b>	<b>243</b>	
<b>Revenue</b>								
Gross for Month (Month to Date)		118,302,671	118,313,389	112,502,936	\$ 913,147,963	\$ 1,205,732,433	\$ 796,779,330	\$ (10,718)
Net Revenue	Financials	35,727,407	34,212,880	\$ 33,661,402	\$ 272,082,489	\$ 371,016,682	\$ 241,428,815	\$ 1,514,527
Net:Gross %	Financials	30.2%	28.9%	29.9%	29.8%	30.8%	30.3%	1.3%
Last 3 Month Daily Average (Gross)	Financials	3,836,472	3,723,488	\$ 3,638,574	\$ 3,742,410	\$ 3,303,377	\$ 3,278,927	\$ 112,984
Last 3 Month Daily Average (Net)	Financials	1,138,480	1,115,253	1,099,780	1,115,092	1,016,484	993,534	23,227
<b>Cash Collections</b>								
Month to Date	Cash Rpt	32,002,678	34,370,722	32,376,467	\$ 260,125,814	\$ 357,733,249	\$ 225,518,427	\$ (2,368,044)
Month to Date Goal	Cash Rpt	34,852,941	34,036,853	33,582,023	267,960,006	358,561,284	239,040,856	\$ 816,089
Over (under) Goal		(2,850,263)	333,869	(1,205,556)	\$ (7,834,192)	\$ (828,035)	\$ (13,522,429)	\$ (3,184,133)
% of Goal	Calc	92%	101%	96%	97.1%	99.8%	94.3%	-9.2%
Point of Service Collections	Cash 10 days	245,741	295,094	205,007	\$ 2,178,502	\$ 3,244,728	\$ 2,093,065	\$ (49,353)
Month to Date Goal	Cash 10 days	360,800	360,800	328,000	1,875,000	3,265,740	2,177,160	\$ -
Over (under) Goal		\$ (115,059)	\$ (65,706)	\$ (122,993)	\$ 303,502	\$ (21,012)	\$ (84,095)	\$ (49,353)
% of Goal	Calc	68.1%	81.8%	62.5%	116.2%	99.4%	96.1%	-13.7%
<b>Accounts Receivable</b>								
0-30	AR Comp	\$ 92,486,299	\$ 83,759,963	\$ 91,763,515		\$ 73,718,929	\$ 85,958,391	\$ 8,726,336
31-60	AR Comp	26,489,921	28,978,153	29,336,477		19,857,146	33,426,702	\$ (2,488,233)
61-90	AR Comp	16,860,915	17,180,246	17,767,927		13,499,609	15,610,155	\$ (319,331)
91-180	AR Comp	27,873,599	26,124,659	27,222,624		26,694,468	26,200,284	1,748,939
Over 180	AR Comp	24,750,643	22,910,978	23,439,829		21,653,269	26,160,409	1,839,665
Total	Calc	\$ 188,461,377	\$ 178,954,001	\$ 189,530,372		\$ 155,423,421	\$ 187,355,941	\$ 9,507,376
<b>A/R Days (Gross)</b>	Calc	49.12	48.06	52.09		47.05	57.14	1.06
% of AR aged over 180 days	calc	13.1%	12.8%	12.4%		14%	14.0%	0.00
<b>Number of Accounts</b>	ATB	60,133	59,792	60,570		61,809	NA	341
<b>Credit Balance Accounts:</b>								
Dollars ATB		\$ (1,828,298)	\$ (1,786,521)	\$ (1,934,496)		\$ (3,955,501)		\$ (41,777)
Number of Accounts ATB		1,434	1,152	1,970		1,642		282

ADD C-69



	Source	Current Month End	Most Recent Month End	Most Recent Month End	Current Fiscal Year Year-to-Date	Most Recent Year End	Prior Year Y-T-D	Change from Prior Month
Period Ending		2/29/2008	1/31/2008	12/31/2007	2/29/2008	6/30/2007	2/28/2007	
Days in Period		29	31	31	244	365	243	
<b>Accounts Receivable by Major Payer</b>								
Medicare	AR Comp	43,034,471	40,209,105	43,023,471		\$ 31,212,504	\$ 33,221,810	\$ 2,825,366
Last 3 months daily average revenue	Lawson	1,083,838	1,040,586	980,937		965,874	956,581	\$ 43,252
Gross Days revenue outstanding	Calc	39.71	38.64	43.86		32.32	34.73	1.06
MediCal (Includes M-Cal HMO)	AR Comp	27,179,916	27,946,463	28,574,315		23,655,071	27,047,708	(766,547)
Last 3 months daily average revenue	Lawson	666,936	624,412	613,369		522,046	588,075	42,524
Gross Days revenue outstanding	Calc	40.75	44.76	46.59		45.31	45.99	-4.00
Comm/Managed Care (Incl Mcare HMO)	AR Comp	84,715,775	79,369,918	84,843,423		72,445,182	94,325,581	5,345,857
Last 3 months daily average revenue	Lawson	1,903,770	1,875,933	1,873,393		1,679,046	1,647,426	27,837
Gross Days revenue outstanding	Calc	44.50	42.31	45.29		43.15	57.26	2.19
Self-Pay	AR Comp	33,531,215	31,428,515	33,089,164		28,110,665	32,760,842	2,102,700
Last 3 months daily average revenue	Lawson	181,928	182,557	170,875		165,713	220,030	(629)
Gross Days revenue outstanding	Calc	184.31	172.16	193.65		169.63	148.89	12.15
<b>Bad Debt Write-offs</b>								
M-T-D Amount net of Recovery	Adj Rpt	2,196,785	4,598,857	2,854,390	20,310,119	28,183,764	\$ (79,108)	\$ (2,402,072)
% of Gross Revenue (Target < 2%)		1.9%	3.9%	2.5%	2.2%	2.3%	0.0%	-2.0%
Charity & Undocumented Write-offs	Adj Rpt							
M-T-D Amount		1,161,882	1,149,039	2,331,704	14,558,064	13,375,244	\$ 1,601,794	\$ 12,843
% of Gross Revenue (Target < 2%)		1.0%	1.0%	2.1%	1.6%	1.1%	0.2%	0.0%
Denial & Other Admin Adjustments	Adj Rpt							
M-T-D Amount		566,363	449,194	496,745	4,225,649	3,471,349	\$ 542,824	\$ 117,168
% of Gross Revenue (Target < 1%)		0.5%	0.4%	0.4%	0.5%	0.3%	0.1%	0.1%

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 Revenue Cycle Key Indicators  
 Trend Report

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THE PPH PRESCRIPTION FOR EXCELLENCE

Source	Current Month End	Most Recent Month End	Most Recent Month End	Current Fiscal Year Year-to-Date	Most Recent Year End	Prior Year Y-T-D	Change from Prior Month
Period Ending Days in Period	2/29/2008 29	1/31/2008 31	12/31/2007 31	2/29/2008 244	6/30/2007 365	2/28/2007 243	
<b>Discharged Not Final Billed (DNFB)</b>							
<b>DNFB Action Required</b>							
HIM (Waiting for Coding)	DNFB Rpt	\$ 8,425,053	\$ 6,810,494	\$ 17,001,618	6,249,765	\$ 1,614,559	
PBS (Correction required)	DNFB Rpt	266,157	853,210	771,118	18,284	\$ (587,053)	
Other holds requiring correction	DNFB Rpt	-	-	-	-	\$ -	
<b>Total Action Required</b>		<u>8,691,210</u>	<u>7,663,704</u>	<u>17,772,736</u>	<u>6,268,049</u>	<u>1,027,506</u>	
# of AR Days action Required		2.27	2.06	4.88	1.83	0.21	
<b>DNFB No Action Required</b>							
4 Day Standard Delay	DNFB Rpt	\$ 26,103,121	\$ 23,118,482	\$ 20,420,634	22,948,148	\$ 2,984,639	
Other	DNFB Rpt	5,247,606	2,449,285	2,787,499	664,451	\$ 2,798,321	
<b>Total No Action Required</b>		<u>31,350,727</u>	<u>25,567,767</u>	<u>23,208,133</u>	<u>23,612,599</u>	<u>5,782,960</u>	
<b>Total DNFB</b>		<b>\$ 40,041,937</b>	<b>\$ 33,231,471</b>	<b>\$ 40,980,869</b>	<b>29,880,648</b>	<b>6,810,466</b>	
<b>Total Days in DNFB</b>		<b>10.44</b>	<b>8.92</b>	<b>11.26</b>	<b>8.73</b>	<b>1.51</b>	

**Late Charges**

**Late Charges from Date of Service 5 to 20 Days**

Number of line items	6,420	9,562	2,076	94,788	(3,142)
Dollar amount of Charges	810,743	963,454	405,959	6,688,933	\$ (152,711)
Dollar amount of Credits	(560,683)	(483,741)	(115,628)	(3,501,204)	\$ (76,942)
Net Dollar Amount	250,060	479,713	290,331	3,187,730	\$ (229,653)
Absolute Dollar Amount	\$ 810,743	\$ 963,454	\$ 405,959	\$ 8,277,032	\$ (152,711)

**Late Charges from Date of Service > 21 Days**

Number of line items	25,434	33,822	33,014	361,291	(8,388)
Dollar amount of Charges	1,018,049	631,820	568,410	5,657,558	386,230
Dollar amount of Credits	(1,111,898)	(789,088)	(422,159)	(8,718,096)	(322,811)
Net Dollar Amount	(93,849)	(157,268)	146,251	(3,060,539)	63,419
Absolute Dollar Amount	\$ 2,129,948	\$ 1,420,907	\$ 990,570	\$ 14,375,654	\$ 709,040

**Denials:**

Inventory of OPEN denials - # encounters	2,675	2,772	2,639	1,219	(97)
Inventory of OPEN denials - (\$ at risk)	\$ 32,234,925	\$ 33,745,868	\$ 33,053,616	\$ 21,403,453	\$ (1,510,943)

ADD C-71

**PPH Weekly Flash Report**

<b>March 08</b>	<b>Feb29-Mar6</b>	<b>Mar7-13</b>			<b>MTD Total</b>	<b>MTD Budget</b>	<b>% Variance</b>
ADC (Acute)	346	337	0	0	342	312	9.59
PMC	260	252	0	0	256	235	8.65
POM	87	85	0	0	86	76	12.49
PCCC	84	77	0	0	81	88	(8.17)
VP	123	122	0	0	123	123	(0.74)
Patient Days (Acute)	2423	2361	0	0	4,784	4,365	9.59
PMC	1817	1764			3,581	3,296	8.65
POM	606	597			1,203	1,069	12.49
PCCC	586	542			1,128	1,228	(8.17)
VP	861	854			1,715	1,728	(0.74)
Discharges	599	555	0	0	1,154	1,141	1.16
PMC	457	435			892	880	1.39
POM	142	120			262	261	0.37
Number of Surgeries	224	249	0	0	473	444	6.44
PMC	151	154			305	302	1.10
POM	73	95			168	143	17.72
Number of Births	109	102	0	0	211	210	0.26
PMC	88	72			160	168	(5.02)
POM	21	30			51	42	21.43

**PPH Weekly Flash Report**

<b>March 08</b>	<b>Feb29-Mar6</b>	<b>Mar7-13</b>			<b>MTD Total</b>	<b>MTD Budget</b>	<b>% Variance</b>
Outpatient Visits (inc.	2507	2096	0	0	4,603	3,881	18.60
PMC	1686	1366			3,052	2,562	19.10
POM	821	730			1,551	1,319	17.61
ER Visits	1893	1933	0	0	3,826	3,349	14.25
PMC	1307	1309			2,616	2,232	17.19
POM	586	624			1,210	1,116	8.39
Trauma Visits	32	22	0	0	54	55	(1.18)
IP	30	20			50	46	8.54
OP	2	2			4	9	(53.38)
Gross IP Revenue	21,137,049	22,849,698			43,986,747	39,671,731	10.88
Gross OP Revenue	7,161,717	7,416,122			14,577,839	12,090,585	20.57
Cash Collection	7,571,179	7,601,166			15,172,345	15,740,379	(3.61)
Days cash on hand	97	93			93	80	
Prod Hrs (PP18)	223,606				223,606	226,754	1.39
PMC - North	131,207				131,207	132,561	1.02
POM - South	56,780				56,780	58,648	3.19
Others	35,619				35,619	35,545	(0.21)
Prod \$ (PP 18)	7,188,430				7,188,430	7,098,568	(1.27)
PMC - North	4,237,429				4,237,429	4,196,091	(0.99)
POM - South	1,757,601				1,757,601	1,728,931	(1.66)
Others	1,193,400				1,193,400	1,173,546	(1.69)